

# Agricultural Bank of China (1288 HK) Strong 1H17 results with notable improvement in fundamentals; maintain BUY

- ABC's 1H17 net profit grew 3.35% YoY, faster than the 1.86% YoY increase in 2016.
   NII rose 6.22% YoY despite hiccups in a few fee income sources
- NIM has been on the rise since 4Q16 and will turn more positive in 2H17, supported by decisive balance sheet management and improving spread outlook
- ABC's asset quality will continue to improve with NPL ratio retreating to a level similar to that of its big bank peers
- The counter is currently trading at 0.77x17E P/B. Reiterate BUY on improving earnings momentum and robust risk buffer

**Earnings capacity is resuming.** Agricultural Bank of China (ABC)'s 1H17 net profit was reported at RMB 108,670mn, up 3.35% YoY, equivalent to 56.6% of our full-year forecast. Such earnings growth was higher than that in 2016 when net profit was up 1.86% YoY. Operating income grew 6.41% YoY in 1H17, of which NII rose 6.22% YoY. NIM has been on the rise from 2.19% in 4Q16 to 2.25% in 2Q17 - we expect decent loan growth (1H17: +7.27% HoH) and decisive balance sheet management will lead to a better NIM in 2H17. Meanwhile, net fee income was down 16.91% YoY - more specifically, agency commissions fell 27.8% YoY under a tighter regulatory environment; in contrast, bank card fees grew steadily by 10.9% YoY in 1H17. Monetization of ABC's online banking platform continues, with E-banking fee income surging by 22.7% YoY in 1H17.

NIM to turn more positive in 2H17. NIM pressure has been easing in 1H17. ABC's NIM narrowed by only 7bps YoY in 1H17 (2016: -41bps YoY) to 2.24%; on a quarterly basis, NIM was up by 2bps in 1Q17 and 4bps in 2Q17. In line with the improvement in the system average loan yield in 1H17, decline in the Bank's average loan yield narrowed by 31bps YoY (2016: -114bps YoY). Hence, loan-deposit spread contracted only by 14bps YoY in 1H17 (2016: -80bps YoY) to 287bps. In addition, the Bank's interbank asset-liability spread widened from 55bps in 2016 to 68bps in 1H17. Balance sheet mix was optimized further in 1H17 with reduced exposure in interbank market and increased asset allocation to investments.

**Dedication to asset quality management.** ABC's dedication to asset quality management has been evident. As of June 2017, ABC's NPL ratio was 2.19%, down 18bps HoH. Meanwhile, special mention loan ratio fell 29bps HoH in 1H17 to 3.62% and overdue loan ratio was down 20bps HoH to 2.6% in June 2017. We believe, with the increasing use of securitization tools, the establishment of the asset management company, and consistent cautious attitude in risk management, ABC's NPL ratio is retreating to a level similar to that of its big bank peers. Also notable are the provisioning ratio and provision coverage ratio reported at 3.99% and 181.8%. The Bank's risk buffer remained the strongest among the big banks —a major attribute that renders it one of our recommended picks.

## **Results and Valuation**

| FY ended Dec 31      | 2015A   | 2016A   | 2017E   | 2018E   | 2019E   |
|----------------------|---------|---------|---------|---------|---------|
| Revenue (RMB mn)     | 540,862 | 510,128 | 564,905 | 606,713 | 657,298 |
| Chg (%, YoY)         | 3.2     | (5.7)   | 10.7    | 7.4     | 8.3     |
| Net profit (RMB mn)* | 175,982 | 179,341 | 187,557 | 195,496 | 213,030 |
| Chg (%,YoY)          | (0.6)   | 1.9     | 4.6     | 4.2     | 9.0     |
| EPS (RMB)            | 0.55    | 0.55    | 0.58    | 0.60    | 0.66    |
| Chg (%, YoY)         | 1.2     | 0.1     | 4.6     | 4.2     | 9.0     |
| BVPS (RMB)           | 3.48    | 3.81    | 4.21    | 4.63    | 5.10    |
| Chg (%, YoY)         | 14.1    | 9.6     | 10.6    | 10.0    | 10.0    |
| P/E (x)              | 5.90    | 5.90    | 5.64    | 5.41    | 4.97    |
| P/B (x)              | 0.94    | 0.85    | 0.77    | 0.70    | 0.64    |
| ROAE (%)             | 16.12   | 14.55   | 13.89   | 13.19   | 13.10   |
| ROAA (%)             | 1.07    | 0.98    | 0.93    | 0.88    | 0.87    |
| DPS(RMB)             | 0.17    | 0.17    | 0.18    | 0.18    | 0.19    |
| Yield (%)            | 5.12    | 5.22    | 5.45    | 5.68    | 5.97    |

Source(s): Bloomberg, ABCI Securities estimates

# Company Report

Sep 1, 2017 Rating: BUY

TP:HK\$4.80

Analyst: Johannes Au
Tel: (852) 2147 8802
johannesau@abci.com.hk

| Share price (HK\$)      | 3.68         |
|-------------------------|--------------|
| Est. share price return | 30.43%       |
| Est. dividend yield     | 5.45%        |
| Est. total return       | 35.88%       |
| Previous Rating &TP     | BUY;HK\$4.80 |
| Previous Report Date    | Aug 2,2017   |

Source(s): Bloomberg, ABCI Securities

### Key Data

52Wk H/L(HK\$) 3.80/3.10 Issued shares (mn) 324,794 H-share(mn) 30,739 A-shares (mn) 294,055 Market cap (HK\$ mn) 1,427,997.6 H-share(mn) 113,118.9 A-shares (mn) 1,314,878.7 3-mth avg daily 499.65 turnover(HK\$ mn) Major shareholder(s) (%): Huijin 40.03

Source(s): Company, ABCI Securities

### **Share Performance (%)**

|       | Absolute | Relative* |
|-------|----------|-----------|
| 1-mth | =        | (1.54)    |
| 3-mth | 3.87     | (3.73)    |
| 6-mth | 10.05    | (6.64)    |

\*Relative to HSI

Source(s): Bloomberg, ABCI Securities

### 1-Year share performance(HK\$)



Source(s): Bloomberg, ABCI Securities

<sup>\*</sup> Refers to net profit attributable to ordinary shareholders



Capital position supported by organic growth. Supported by organic growth, ABC's CT1 increased by 20bps HoH to 10.58% and CAR was up by 12bps HoH to 13.16% in June 2017. We believe capital pressure will not be significant in the near future. According to the Bank, tier-2 instruments totaling RMB 80bn would be issued over 2017-18. So far, no concrete equity issuance plan has been disclosed.

**Improving earnings momentum with a strong risk buffer; reiterate BUY.** The counter is currently trading at 0.77x17E P/B. We believe ABC's earning momentum will further improve in 2H17 on better NIM and fee income growth. Risk buffer would stay strong with a stabilizing provision expenses supportive to a sustainable earnings growth. Reiterate **BUY**.

**Risk factors:** 1) Increasing competition from non-bank financial institutions amid financial reform; 2) Sharp asset quality deterioration and weak loan demand; 3) New regulations affecting banks' operation and profitability.

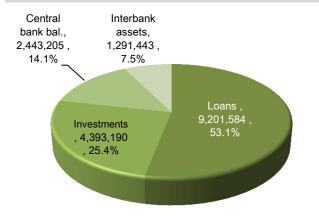
Exhibit 1: ABC 1H17 results summary

| (RMB mn)  | 1H16       | 1H17       | YoY (%)                                |
|---|------------|------------|--|
| Income statement  |            |            | ······································ |
| Net interest income                                     | 198,957    | 211,323    | 6.22                                   |
| Net fee income  | 51,108     | 42,465     | (16.91)                                |
| Operating income  | 262,504    | 279,319    | 6.41                                   |
| Operating expenses                                      | (94,309)   | (101,414)  | 7.53                                   |
| Impairment  | (36,735)   | (44,697)   | 21.67                                  |
| Profit before tax                                       | 131,457    | 133,210    | 1.33                                   |
| Net profits attributable to shareholders of the Company | 105,148    | 108,670    | 3.35                                   |
| EPS (Rmb)   | 0.32       | 0.33       | 3.13                                   |
| Balance sheet   | 2016       | 1H17       | HoH (%)                                |
| Total assets  | 19,570,061 | 20,573,586 | 5.13                                   |
| Total loans (net)                                       | 9,319,364  | 9,996,639  | 7.27                                   |
| Total deposits  | 15,038,001 | 16,104,949 | 7.10                                   |
| Shareholders' equity                                    | 1,318,193  | 1,355,200  | 2.81                                   |
| BVPS (Rmb)  | 3.81       | 3.93       | 3.15                                   |
| Key indicators (%)                                      | 1H16       | 1H17       | YoY (ppt)                              |
| NIM   | 2.31       | 2.24       | (0.07)                                 |
| Net fee to topline revenue                              | 19.47      | 15.20      | (4.27)                                 |
| CIR   | 30.03      | 28.31      | (1.72)                                 |
| ROAA  | 1.15       | 1.08       | (0.07)                                 |
| ROAE  | 17.63      | 16.47      | (1.16)                                 |
|   | 2016       | 1H17       | HoH (ppt)                              |
| Core T1 CAR   | 10.38      | 10.58      | 0.20                                   |
| Total CAR   | 13.04      | 13.16      | 0.12                                   |
| NPL ratio   | 2.37       | 2.19       | (0.18)                                 |
| Provisioning ratio                                      | 4.12       | 3.99       | (0.13)                                 |
| Provision coverage ratio                                | 173.40     | 181.80     | 8.40                                   |

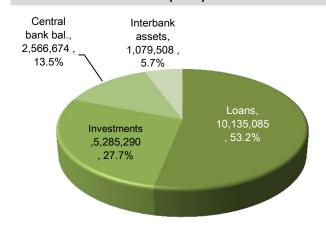
Source(s): Company, ABCI Securities



# Exhibit 2: ABC's AIEA mix (1H16)



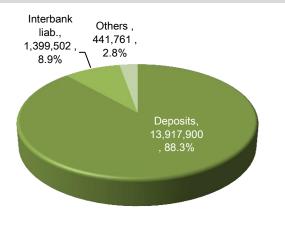
# Exhibit 3: ABC's AIEA mix (1H17)



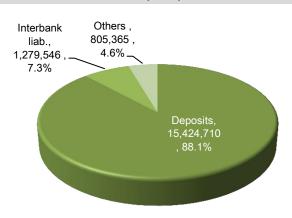
Source(s): Company, ABCI Securities

Source(s): Company, ABCI Securities

# Exhibit 4: ABC's AIBL mix (1H16)



# Exhibit 5: ABC's AIBL mix (1H17)



Source(s): Company, ABCI Securities

Source(s): Company, ABCI Securities



# Exhibit 6: ABC's asset yield (%)

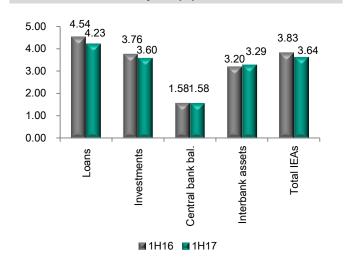
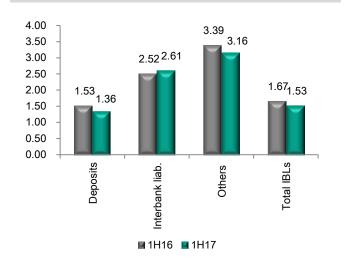
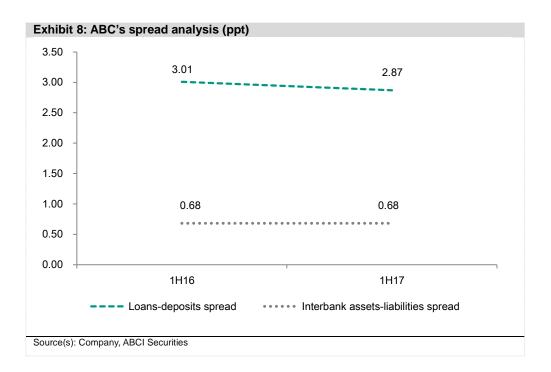


Exhibit 7: ABC's funding cost (%)



Source(s): Company, ABCI Securities

Source(s): Company, ABCI Securities





# Consolidated income statement (2015A-2019E)

| FY Ended Dec 31 (RMB mn)                  | 2015A     | 2016A     | 2017E     | 2018E     | 2019E     |
|---|-----------|-----------|-----------|-----------|-----------|
| Net interest income                       | 436,140   | 398,104   | 440,762   | 472,117   | 513,465   |
| Non-interest income                       | 104,722   | 112,024   | 124,143   | 134,595   | 143,832   |
| Of which: Fees and commissions            | 82,549    | 90,935    | 99,347    | 107,038   | 114,292   |
| Operating income                          | 540,862   | 510,128   | 564,905   | 606,713   | 657,298   |
| Operating expenses                        | (206,200) | (178,021) | (195,050) | (212,487) | (230,697) |
| Amortization                              | (19,633)  | (19,037)  | (20,560)  | (22,205)  | (23,981)  |
| Pre-provision operating profit            | 315,029   | 313,070   | 349,295   | 372,021   | 402,619   |
| Impairment loans losses                   | (84,172)  | (86,446)  | (105,870) | (118,499) | (126,843) |
| Profit before tax                         | 230,857   | 226,624   | 243,425   | 253,521   | 275,776   |
| Tax                                       | (50,083)  | (42,564)  | (51,119)  | (53,239)  | (57,913)  |
| Minority interests                        | (192)     | (119)     | (149)     | (186)     | (232)     |
| Net profit attributable to equity holders | 180,582   | 183,941   | 192,157   | 200,096   | 217,630   |
| Preference share dividend                 | 4,600     | 4,600     | 4,600     | 4,600     | 4,600     |
| Net profit attributable to ordinary       | 175,982   | 179,341   | 187,557   | 195,496   | 213,030   |
| shareholders                              |           |           |           |           |           |
| Growth (%)                                |           |           |           |           |           |
| Net interest income                       | 1.5       | (8.7)     | 10.7      | 7.1       | 8.8       |
| Non-interest income                       | 11.1      | 7.0       | 10.8      | 8.4       | 6.9       |
| Of which: Fees and commissions            | 3.0       | 10.2      | 9.3       | 7.7       | 6.8       |
| Operating income                          | 3.2       | (5.7)     | 10.7      | 7.4       | 8.3       |
| Operating expenses                        | 0.8       | (13.7)    | 9.6       | 8.9       | 8.6       |
| Amortization                              | 1.6       | (3.0)     | 8.0       | 8.0       | 8.0       |
| Pre-provision operating profit            | 4.9       | (0.6)     | 11.6      | 6.5       | 8.2       |
| Impairment loans losses                   | 23.8      | 2.7       | 22.5      | 11.9      | 7.0       |
| Profit before tax                         | (0.6)     | (1.8)     | 7.4       | 4.1       | 8.8       |
| Tax                                       | (5.1)     | (15.0)    | 20.1      | 4.1       | 8.8       |
| Minority interests                        | 291.8     | (38.0)    | 25.0      | 25.0      | 25.0      |
| Net profit attributable to equity holders | 0.6       | 1.9       | 4.5       | 4.1       | 8.8       |
| Preference share dividend                 | 91.7      | 0.0       | 0.0       | 0.0       | 0.0       |
| Net profit attributable to ordinary       | (0.6)     | 1.9       | 4.6       | 4.2       | 9.0       |
| shareholders                              |           |           |           |           |           |
| Per share (RMB)                           |           |           |           |           |           |
| EPS                                       | 0.55      | 0.55      | 0.58      | 0.60      | 0.66      |
| BVPS                                      | 3.48      | 3.81      | 4.21      | 4.63      | 5.10      |
| DPS                                       | 0.17      | 0.17      | 0.18      | 0.18      | 0.19      |
| Key ratio (%)                             |           |           |           |           |           |
| Net interest margin                       | 2.66      | 2.25      | 2.19      | 2.15      | 2.12      |
| Net interest spread                       | 2.49      | 2.11      | 2.01      | 2.02      | 2.02      |
| Cost to income ratio                      | 38.12     | 34.90     | 34.53     | 35.02     | 35.10     |
| Return on average assets                  | 1.07      | 0.98      | 0.93      | 0.88      | 0.87      |
| Return on average equity                  | 16.12     | 14.55     | 13.89     | 13.19     | 13.10     |
| Effective tax rate                        | 21.69     | 18.78     | 21.00     | 21.00     | 21.00     |
| Dividend payout                           | 30.23     | 31.00     | 30.00     | 30.00     | 29.00     |

Source(s): Company, ABCI Securities estimates

# ABCI SECURITIES COMPANY LIMITED

# Consolidated balance sheet (2015A-2019E)

| As of Dec 31 (RMB mn)              | 2015A      | 2016A      | 2017E      | 2018E      | 2019E      |
|------------------------------------|------------|------------|------------|------------|------------|
| Cash & equivalent                  | 2,587,057  | 2,811,653  | 3,038,588  | 3,266,325  | 3,489,254  |
| Interbank assets                   | 1,673,984  | 1,526,665  | 1,499,801  | 1,513,009  | 1,543,132  |
| Investment securities              | 4,512,047  | 5,333,535  | 6,292,229  | 7,349,260  | 8,504,534  |
| Net loans and advances             | 8,506,675  | 9,319,364  | 10,125,173 | 10,988,132 | 11,906,871 |
| Total interest earning assets      | 17,279,763 | 18,991,217 | 20,955,792 | 23,116,727 | 25,443,792 |
| Property and equipment             | 156,178    | 158,669    | 161,842    | 165,079    | 168,381    |
| Other non-interest earning assets  | 355,452    | 420,175    | 489,236    | 567,767    | 656,117    |
| Total assets                       | 17,791,393 | 19,570,061 | 21,606,871 | 23,849,572 | 26,268,290 |
| Customer deposits                  | 13,538,360 | 15,038,001 | 16,725,339 | 18,538,928 | 20,463,242 |
| Interbank liabilities              | 1,598,259  | 1,749,117  | 1,906,538  | 2,059,061  | 2,223,785  |
| Subordinated debt                  | 382,742    | 388,215    | 407,626    | 428,007    | 449,407    |
| Total interest bearing liabilities | 15,519,361 | 17,175,333 | 19,039,502 | 21,025,995 | 23,136,435 |
| Current taxes                      | 38,097     | 16,356     | 15,048     | 13,994     | 13,155     |
| Deferred tax liabilities           | 111        | 58         | 73         | 90         | 111        |
| Other liabilities                  | 1,021,939  | 1,056,723  | 1,099,457  | 1,219,751  | 1,377,224  |
| Total liabilities                  | 16,579,508 | 18,248,470 | 20,154,080 | 22,259,831 | 24,526,924 |
| Share capital                      | 404,693    | 404,693    | 404,693    | 404,693    | 404,693    |
| Reserves                           | 805,398    | 913,500    | 1,044,190  | 1,180,555  | 1,331,505  |
| Minorities                         | 1,794      | 3,398      | 3,908      | 4,494      | 5,168      |
| Shareholder's equity               | 1,211,885  | 1,321,591  | 1,452,791  | 1,589,742  | 1,741,365  |
| Growth (%)                         |            |            |            |            |            |
| Cash & equivalent                  | (5.7)      | 8.7        | 8.1        | 7.5        | 6.8        |
| Interbank assets                   | 12.4       | (8.8)      | (1.8)      | 0.9        | 2.0        |
| Investment securities              | 26.2       | 18.2       | 18.0       | 16.8       | 15.7       |
| Net loans and advances             | 9.9        | 9.6        | 8.6        | 8.5        | 8.4        |
| Total interest earning assets      | 11.1       | 9.9        | 10.3       | 10.3       | 10.1       |
| Total assets                       | 11.4       | 10.0       | 10.4       | 10.4       | 10.1       |
| Customer deposits                  | 8.0        | 11.1       | 11.2       | 10.8       | 10.4       |
| Interbank liabilities              | 40.7       | 9.4        | 9.0        | 8.0        | 8.0        |
| Subordinated debt                  | 17.7       | 1.4        | 5.0        | 5.0        | 5.0        |
| Total interest bearing liabilities | 10.9       | 10.7       | 10.9       | 10.4       | 10.0       |
| Total liabilities                  | 11.0       | 10.1       | 10.4       | 10.4       | 10.2       |
| Shareholder's equity               | 17.4       | 8.9        | 9.9        | 9.4        | 9.5        |
| Key ratio (%)                      |            |            |            |            |            |
| Loan to deposits                   | 65.04      | 63.89      | 62.55      | 61.35      | 60.30      |
| CT1 CAR                            | 10.24      | 10.38      | 10.69      | 10.68      | 10.62      |
| Total CAR                          | 13.40      | 13.04      | 13.30      | 13.30      | 13.24      |
| NPL ratio                          | 2.39       | 2.37       | 2.00       | 1.95       | 1.90       |
| NPL growth                         | 71.50      | 8.44       | 10.00      | 10.96      | 10.69      |
| Net bad debt charge ratio          | 0.96       | 0.85       | 1.02       | 1.05       | 1.03       |
| Provision to total loans           | 4.40       | 4.50       | 3.95       | 3.80       | 3.70       |
| Provision coverage ratio           | 189.43     | 173.40     | 197.50     | 194.87     | 194.74     |
|                                    |            |            |            | .0         |            |

Source(s): Company, ABCI Securities estimates



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### **Definition of equity rating**

| Rating | Definition   |
|--------|--|
| Buy    | Stock return ≥ Market return rate                      |
| Hold   | Market return – 6% ≤ Stock return < Market return rate |
| Sell   | Stock return < Market return – 6%                      |

Stock return is defined as the expected % change of share price plus gross dividend yield over the next 12 months

Market return: 5-year average market return rate Time horizon of share price target:12-month

### Definition of share price risk

| Rating    | Definition  |
|-----------|---|
| Very high | 2.6 ≤180 day volatility/180 day benchmark index volatility        |
| High      | 1.5 ≤ 180 day volatility/180 day benchmark index volatility < 2.6 |
| Medium    | 1.0 ≤180 day volatility/180 day benchmark index volatility < 1.5  |
| Low       | 180 day volatility/180 day benchmark index volatility < 1.0       |

We measure share price risk by its volatility relative to volatility of benchmark index. Benchmark index: Hang Seng Index. Volatility is calculated from the standard deviation of day to day logarithmic historic price change. The 180-day price volatility equals the annualized standard deviation of the relative price change for the 180 most recent trading days closing price.

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Office address: ABCI Securities Company Limited, 13/F Fairmont House, 8 Cotton Tree Drive, Central, Hong

Kong.

Tel: (852) 2868 2183