8 Janaury 2013

# **Equity Focus**

#### **Key Sector Data**

Average PER (x)	17.9
Average PBV (x)	1.9
Average PEV (x)	1.3
Average VNB (x)	4.6
Average Dividend Yield (%)	0.9
Sector Market cap (HK\$bn)	1,712
Average 30-day avg vol (HK\$mn)	2,234
Sector Weighting in MSCI China	~ 8%

Source: Company, Bloomberg, ABCI Securities

# Sector Premium composition in 2011 (%)

Life	60.6
Health	4.8
Personal Accident	2.3
Property & Casualty	32.2

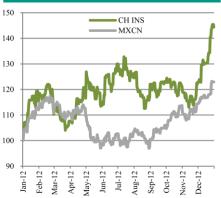
Source: Companies, CIRC

### Sector performance (%)

	Absolute	Relative*
1-mth	17.49	10.19
3-mth	17.63	0.12
6-mth	13.53	(8.84)

Source: Bloomberg \*Relative to MSCI China

# 1 year relative performance vs MSCI China



Source: Bloomberg

# Analyst:

Francis Chan Tel: (852) 2147 8311

Email: francischan@abci.com.hk

# China Insurance Sector - Overweight Life & Health Insurance Industry

# Premium growth rebounds towards year-end

Other than the A-share market rally, China Insurance has been well fostered by rebounding premium growth towards end-2012. Four insurers maintained their premium growth trajectory in 11M12. Also, all insurers reported significant improvement in premium growth rates from the low in mid-2012. Currently the sector is trading at an average of 1.34x 2013E PEV and 4.6x 2012E VNB, still well below the historical average valuation of 2.2x forward PEV. As such, we expect the sector to sustain its outperformance in 2013. Currently, we favor China Life and China Pacific, due to their faster turnarounds in Life operations.

**China Life's sharp recovery.** Nov life premiums reached Rmb298.8bn, flattish YoY during the period. Such growth contrasts the YoY decline of 8.6% in 4M12, representing a sharp turnaround. We expect China Life to continue benefiting from Kang Ning CI and the new direct sales products.

**Ping An Life maintaining its growth trajectory.** Nov life premiums reached Rmb119.2bn, up 8.3% YoY during the period. Such growth was much faster than 1.7% YoY in 3M12.

China Pacific's turnaround as fast as China Life. Nov life premiums reached Rmb88.1bn, flattish YoY during the period. Such growth contrasts the YoY decline of 3.0% in 4M12. This is another big reversal in premium growth, other than China Life. We expect China Pacific to benefit further from the sales of Jin Xiang and Hong Fa participating products in 2013.

**Taiping life much better off.** Nov life premiums reached Rmb33.0bn, up 14.2% YoY (up 11.9% YoY year to Oct) during the period. Such growth was much faster than 7.0% YoY in 8M12. We expect Taiping Life to continue enjoying success in its new saving products in 2013.

Maintain OVERWEIGHT; Top picks: China Life & China Pacific. We remain optimistic on the continuous strength of A-share markets and further turnaround of life underwriting. As such, we reiterate our Overweight rating on China Insurance. Our top picks are China Life and China Pacific. Our SELL is Ping An. Also, we have a HOLD rating on New China Life and a BUY rating on China Taiping.

**Risk factors:** worse-than-expected underwriting and investmen performance, tighter-than-expected regulations for the sector

# **Sector Valuation Summary**

Companies	Code	Price	MCap	ABCI	TP	PER	PBV	PEV	VNB	Yield
• • • • • • • • • • • • • • • • • • • •		(HK\$)	(HK\$ bn)	Rec.	(HK\$)	2013E	2013E	2013E	2013E	2013E
China Life	2628 hk	27.00	763	BUY	26.45	18.6	2.6	1.5	8.6	1.8%
Ping An	2318 hk	69.65	551	SELL	58.01	12.4	1.9	1.3	6.2	1.0%
China Pacific	2601 hk	30.90	280	BUY	27.92	25.8	2.1	1.4	4.6	1.4%
New China Life	1336 hk	32.55	102	HOLD	24.85	17.2	1.9	1.1	1.4	0.0%
China Taiping	0966 hk	16.00	27	BUY	13.42	15.3	1.3	1.1	2.0	0.0%
Sector Average						17.9	1.9	1.3	4.6	0.9%

Source: Company, Bloomberg, ABCI Securities

CH INS: total life premium growth (2011 – 11M12)

# CH INS: total P&C premium growth (2011 – 11M12)

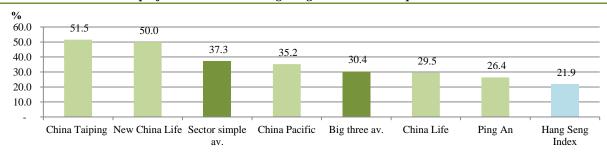
(YoY %)	2011	2012 Low	11M12	From year low
China Life	(4.44)	(8.56)	(0.81)	7.75
Ping An Life	(25.21)	1.70	8.32	6.62
China Pacific Life	1.31	(2.95)	0.32	3.27
New China Life	1.23	3.89	3.89	-
Taiping Life	(4.74)	7.03	14.17	7.14
Industry	(8.96)	(0.13)	3.53	3.67

(YoY %)	2011	2012 Low	11M12	From year low
Ping An P&C	34.16	9.42	19.55	10.13
China Pacific P&C	19.53	2.01	12.41	10.40
Industry	18.68	3.93	15.53	11.60

Source: Company data, ABCI Securities

Source: Company data, ABCI Securities

# China Insurance: relative performance versus Hang Seng Index since 5 Sep



Source: Bloomberg, ABCI Securities



# **Disclosures**

#### **Analyst Certification**

I, Chan Wing Fu (Francis Chan), being the person primarily responsible for the content of this research report, in whole or in part, hereby certify that all of the views expressed in this report accurately reflect my personal view about the subject company or companies and its or their securities. I also certify that no part of my compensation was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed in this report. I and/or my associates have no financial interests in relation to the listed company (ies) covered in this report, and I and/or my associates do not serve as officer(s) of the listed company (ies) covered in this report.

### **Definition of equity rating**

Rating	Definition
Buy	Stock return ≥ Market return rate
Hold	Market return $-6\% \le \text{Stock return} \le \text{Market return rate}$
Sell	Stock return < Market return – 6%

Stock return is defined as the expected % change of share price plus gross dividend yield over the next 12 months

Market return: 5-year average market return rate from 2007-2011

Time horizon of share price target: 12-month

# Definition of share price risk

Rating	Definition
Very high	2.6 ≤180 day volatility/180 day benchmark index volatility
High	$1.5 \le 180$ day volatility/180 day benchmark index volatility $< 2.6$
Medium	1.0 ≤180 day volatility/180 day benchmark index volatility < 1.5
Low	180 day volatility/180 day benchmark index volatility < 1.0

We measure share price risk by its volatility relative to volatility of benchmark index. Benchmark index: Hang Seng Index.

Volatility is calculated from the standard deviation of day to day logarithmic historic price change. The 180-day price volatility equals the annualized standard deviation of the relative price change for the 180 most recent trading days closing price.

#### **Disclosures of Interests**

"ABCI Securities Company Limited and/or its member companies ("ABCI") may pursue financial interests to the companies mentioned in the report."

# **Disclaimers**

This report is for our clients only and is for distribution only under such circumstances as may be permitted by applicable law. It has no regard to the specific investment objectives, financial situation or particular needs of any specific recipient. It is published solely for informational purposes and is not to be construed as a solicitation or an offer to buy or sell any securities or related financial instruments. No representation or warranty, either expresses or implied, is provided in relation to the accuracy, completeness or reliability of the information contained herein. This report should not be regarded by recipients as a substitute for the exercise of their own judgment. Any opinions expressed in this report are subject to change without notice and may differ or be contrary to opinions expressed by other business areas as a result of using different assumptions and criteria. The analysis contained herein is based on numerous assumptions. Different assumptions could result in materially different results. The analyst(s) responsible for the preparation of this report may interact with trading desk personnel, sales personnel and other constituencies for the purpose of gathering, synthesizing and interpreting market information. ABCI Securities Company Limited is under no obligation to update or keep current the information contained herein. ABCI Securities Company Limited relies on information barriers to control the flow of information contained in one or more areas within ABCI Securities Company Limited, into other areas, units, groups or affiliates of ABCI Securities Company Limited. The compensation of the analyst who prepared this report is determined exclusively by research management and senior management (not including investment banking). Analyst compensation is not based on investment banking revenues, however, compensation may relate to the revenues of ABCI Securities Company Limited as a whole, of which investment



banking, sales and trading are a part. The securities described herein may not be eligible for sale in all jurisdictions or to certain categories of investors. The price and value of the investments referred to in this research and the income from them may fluctuate. Past performance is not necessarily indicative of future results. Foreign currency rates of exchange may adversely affect the value, price or income of any security or related instrument mentioned in this report. For investment advice, trade execution or other enquiries, clients should contact their local sales representative. Neither ABCI Securities Company Limited nor any of its affiliates, directors, employees or agents accepts any liability for any loss or damage arising out of the use of all or any part of this report. Additional information will be made available upon request.

# Copyright 2013 ABCI Securities Company Limited

No part of this material may be (i) copied, photocopied or duplicated in any form by any means or (ii) redistributed without the prior written consent of ABCI Securities Company Limited.

Office address: ABCI Securities Company Limited, 13/F Fairmont House, 8 Cotton Tree Drive, Central, Hong Kong. Tel: (852) 2868 2183