# October 28， 2013 Company Report Rating：BUY TP：HK\＄ 3.60 

H－Share price（HK\＄）<br>3.14<br>Est．share price return $14.65 \%$<br>Est．dividend yield<br>1．73\％<br>Est．total return<br>16．38\％

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## Key Data

52Wk H／L（HK\＄）
Issued shares（mn）
H－Shares（mn）
Domestic（mn）
H－share Market cap
3－mth avg daily turnover（HK\＄mn）
Major shareholder（s）（\％）：
BEIH
\％of H －share：
Beijing Enterprises Energy Tech 11.15
SAIF Partners
Keywise Capital
Goldwind New Energ
Chen Li
Norges Bank 5.98
Source（s）：Company，Bloomberg，ABCI Securities

FY12 Revenue breakdown（\％）
Sales of electricity
Others
Source（s）：Company，ABCI Securities


Source（s）：Bloomberg，ABCI Securities

## BJCE（579 HK）

Major beneficiary in Beijing＇s cleanup campaign
－Determination of Beijing Municipal Government to reduce air pollution will continue to drive construction of gas－fired cogeneration plants in Beijing．As the largest state－owned gas－fired provider in the city，BJCE will become the largest beneficiary under the supportive policy
－Increasing gas price will erode BJCE＇s profit but we believe government will also increase subsidy accordingly
－Based on our DCF model with a WACC of $8.5 \%$ ，we set our TP at HK\＄3．60， which represents $12.0 \times$ FY14 PE and $1.52 \times$ FY14 PB．Recommend BUY

Government＇s strong support accelerates capacity growth．To reduce the severe air pollution problem，the Beijing municipal government provides strong support and subsidies to gas－fired power generation in order to meet the coal－free objective within the fifth ring road target by end－2015．The Group＇s earnings will be driven by capacity growth from three major gas－fired projects，namely，the Jingxi co－gen power plant （ $1,308 \mathrm{MW}$ ），Gaoantun co－gen power plant（ 845 MW ）and Future Sci－Tech City distributed energy project（240MW）．The consolidated capacity of $2,393 \mathrm{MW}$ is expected to commence operation in late Nov 2013 and 2014 respectively，doubling the Group＇s installed capacity to $4,421 \mathrm{MW}$ by end－2014 from 2，208MW in 1H13 （2，028 in end－2012）．
Diversified power operator．The Group is the ninth largest wind power operator in China in terms of installed capacity．We expect wind power installed capacity to increase by $11 \%$ YoY to $1,887 \mathrm{MW}$ in 2014 and utilization hours to improve to 2,100 as curtailment rate decreases．Revenue from wind power accounted for $31.8 \%$ of total revenue．The diversified operating model reduces the Group＇s reliance on a single natural resource and generates a stable revenue stream．
Concerns on increasing gas price．NDRC announced to raise average price of non－residential use natural gas retail price by $18.2 \%$ to RMB1．95 $/ \mathrm{m}^{3}$ ，effective on July 10,2013 ．Beijing will raise retail price of natural gas used for power generation by $17.1 \%$ to RMB $2.67 / \mathrm{m}^{3}$ ．The Group＇s natural gas purchased is subsidized by the government and is calculated based on the price of natural gas．In addition，Beijing plans to increase fiscal expenditure on energy saving and environment conservation by $58.5 \% \mathrm{YoY}$ to RMB 10．3bn in 2013．We assume that the higher natural gas price will be offset by increased subsidy．Nevertheless，we calculate that for each $5 \%$ increase in natural gas price，the Group＇s net profit will drop by $22 \%$ ．The reverse is true for each $5 \%$ decline in natural gas price．
Recommend BUY with TP at HK\＄3．60．The Group issued 327 mn H －shares at HK\＄ 2.82 each and raised a total of HK\＄905．2mn in Oct 2013．Thus，previous concerns on earnings dilution have been cleared．Based on our DCF model with a WACC of $8.5 \%$ ，we set our TP at HK\＄3．60，which represents $12.0 x$ FY14E P／E and1．52x FY14E P／B．Recommend BUY．
Risk factors：（1）High gearing；（2）Increase in natural gas price；（3）Policy risks．

| Results and Valuation |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| FY ended Dec 31 | 2011A | 2012A | 2013E | 2014E | 2015E |
| Revenue（RMB mn） | 4,051 | 4,152 | 7,243 | 10,930 | 13,042 |
| Chg（\％，YoY） | 11.75 | 2.49 | 74.47 | 50.90 | 19.33 |
| Net Income（RMB mn） | 845.8 | 910.1 | $1,315.5$ | $1,534.6$ | $1,829.5$ |
| EBITDA（RMB mn） | 1,401 | 1,670 | 2,196 | 3,873 | 4,713 |
| Chg（\％，YoY） | 20.94 | 19.23 | 31.50 | 76.34 | 21.70 |
| EPS（RMB） | 0.1682 | 0.1481 | 0.2139 | 0.2369 | 0.2824 |
| Chg（\％，YoY） | 64.42 | -11.95 | 44.43 | 10.76 | 19.22 |
| BVPS（RMB） | 1.8352 | 1.4711 | 1.7636 | 1.8707 | 2.1058 |
| Chg（\％，YoY） | 29.65 | -19.84 | 19.89 | 6.07 | 12.57 |
| P／E（x） | - | 16.73 | 11.58 | 10.46 | 8.77 |
| P／B（x） | - | 1.68 | 1.40 | 1.32 | 1.18 |
| ROE（\％） | 9.49 | 9.05 | 13.23 | 13.15 | 14.94 |
| ROA（\％） | 3.48 | 3.07 | 3.79 | 3.50 | 4.00 |
| DPS（RMB） | 0.0087 | 0.0375 | 0.0428 | 0.0474 | 0.0565 |
| Yield（\％） | 0.35 | 1.51 | 1.73 | 1.91 | 2.28 |
| Net gearing＊（\％） | 106.1 | 174.3 | 162.9 | 175.4 | 200.1 |

[^0]Source（s）：Company，ABCI Securities estimate

Consolidated income statement（2011A－2015）

| FY Ended Dec 31 （RMB mn） | 2011A | 2012A | 2013A | 2014E | 2015E |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue | 4，050．7 | 4，151．6 | 7，243．1 | 10，929．6 | 13，041．9 |
| Other income | 963.1 | 733.2 | 1，030．7 | 2，663．3 | 3，530．2 |
| Total income | 5，013．9 | 4，884．8 | 8，273．8 | 13，592．9 | 16，572．1 |
| Gas consumption | $(2,110.1)$ | $(1,841.3)$ | $(4,198.9)$ | $(8,346.4)$ | $(10,189.9)$ |
| Service concession construction costs | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| D\＆A | （801．5） | （854．4） | $(1,068.4)$ | $(1,348.4)$ | $(1,628.4)$ |
| Personnel costs | （211．7） | （249．1） | （362．2） | （546．5） | （652．1） |
| Repairs and maintenance | （105．6） | （151．2） | （30．9） | （79．9） | （105．9） |
| Other expenses | （213．5） | （291．3） | （455．1） | （747．6） | （911．5） |
| Other gains and losses | （9．2） | 51.4 | 0.0 | 0.0 | 0.0 |
| EBIT | 1，562．3 | 1，548．8 | 2，158．4 | 2，524．1 | 3，084．4 |
| Interest income | 16.3 | 27.9 | 13.0 | 13.0 | 13.0 |
| Finance costs | （591．5） | （708．5） | （835．8） | （942．9） | $(1,142.9)$ |
| Share of results of associates | 147.4 | 243.5 | 280.0 | 280.0 | 280.0 |
| Share of results of jointly controlled entities | （0．3） | 0.2 | 0.4 | 0.4 | 0.4 |
| EBT | 1，134．2 | 1，111．9 | 1，616．1 | 1，874．6 | 2，234．8 |
| Tax | （196．8） | （123．5） | （193．9） | （215．6） | （257．0） |
| MI | （91．5） | （78．3） | （106．7） | （124．4） | （148．3） |
| Net profit | 845.8 | 910.1 | 1，315．5 | 1，534．6 | 1，829．5 |
| Adjusted EbITDA | 1，400．7 | 1，670．0 | 2，196．1 | 3，872．5 | 4，712．8 |
| Adjusted EBIT | 599.1 | 815.6 | 1，127．7 | （139．3） | （445．8） |
| Dividends | 53.7 | 230.6 | 263.1 | 306.9 | 365.9 |
| No．of issued shares at end of period（mn） | 6，032．2 | 6，149．9 | 6，149．9 | 6，477．4 | 6，477．4 |
| H －shares | 1，508．1 | 1，637．5 | 1，965．1 | 1，965．1 | 1，965．1 |
| Domestic shares | 4，524．1 | 4，512．4 | 4，512．4 | 4，512．4 | 4，512．4 |
| Per share value（RMB） |  |  |  |  |  |
| FD EPS | 0.1682 | 0.1481 | 0.2139 | 0.2369 | 0.2824 |
| NBV | 1.8352 | 1.4711 | 1.7636 | 1.8707 | 2.1058 |
| DPS | 0.0087 | 0.0375 | 0.0428 | 0.0474 | 0.0565 |

Source（s）：Company，ABCI Securities estimates
Key Ratio（2011A－2015E）

| FY ended Dec 31 | 2011A | 2012A | 2013A | 2014E | 2015E |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Profitability ratio（\％） |  |  |  |  |  |
| Adjusted EBITDA margin | 34.58 | 40.23 | 30.32 | 35.43 | 36.14 |
| Adjusted EBIT margin | 14.79 | 19.64 | 15.57 | -1.27 | -3.42 |
| EBT margin | 28.00 | 26.78 | 22.31 | 17.15 | 17.14 |
| Net profit margin | 20.88 | 21.92 | 18.16 | 14.04 | 14.03 |
| ROAA | 3.48 | 3.07 | 3.79 | 3.50 | 4.00 |
| ROAE | 9.49 | 9.05 | 13.23 | 13.15 | 14.94 |
|  |  |  |  |  |  |
| Cost ratio（\％） |  |  |  |  |  |
| Personnel costs／Sales | -5.2 | -6.0 | -5.0 | -5.0 | -5.0 |
| Repair \＆maintenance／Sales | -2.6 | -3.6 | -3.0 | -3.0 | -3.0 |
| Other expenses／Sales | -5.3 | -7.0 | -5.5 | -5.5 | -5.5 |
| Effective tax rate | -17.4 | -11.1 | -12.0 | -11.5 | -11.5 |
| Leverage（x） |  |  |  |  |  |
| Current ratio | 0.61 | 0.63 | 1.00 | 0.96 | 0.96 |
| Quick ratio | 0.60 | 0.63 | 0.99 | 0.9 | 0.95 |
| Net debt／total equity（\％） | 106.1 | 174.3 | 162.9 | 175.4 | 200.1 |
|  |  |  |  |  |  |
| Working capital cycle（days） |  |  |  | 4.0 | 4.0 |
| Inventory turnover days | 4.3 | 5.7 | 4.0 | 4.0 |  |
| Receivables turnover days | 117.0 | 128.1 | 80.0 | 80.0 | 80.0 |

[^1]ABC INTERNATIONAL
ABCI SECURITIES COMPANY LIMITED

Consolidated balance sheet（2011A－2015E）

| As of Dec 31 （RMB mn） | 2011A | 2012A | 2013A | 2014E | 2015E |
| :---: | :---: | :---: | :---: | :---: | :---: |
| PPE | 14，866．4 | 17，405．5 | 21，536．0 | 28，386．5 | 34，957．1 |
| Intangible assets | 4，795．8 | 4，656．1 | 4，656．1 | 4，656．1 | 4，656．1 |
| Goodwill | 124.2 | 124.2 | 124.2 | 124.2 | 124.2 |
| Others | 3，319．6 | 4，061．2 | 4，061．2 | 4，061．2 | 4，061．2 |
| Non－current assets | 23，106．0 | 26，247．0 | 30，377．4 | 37，228．0 | 43，798．6 |
| Inventories | 59.8 | 69.9 | 88.9 | 150.7 | 135.2 |
| Trade and bill receivables | 1，440．0 | 1，475．2 | 1，699．9 | 3，091．2 | 2，625．8 |
| Other receivables，deposits and prepayments | 153.1 | 317.6 | 63.4 | 511.5 | 174.5 |
| Current tax assets | 1.0 | 11.5 | 11.5 | 11.5 | 11.5 |
| Amounts due from related parties | 285.8 | 138.5 | 138.5 | 138.5 | 138.5 |
| Prepaid lease payments | 2.9 | 2.1 | 2.1 | 2.1 | 2.1 |
| Value－added tax recoverable | 291.3 | 426.8 | 426.8 | 426.8 | 426.8 |
| Restricted bank deposits | 0.0 | 207.6 | 207.6 | 207.6 | 207.6 |
| Cash and cash equivalents | 2，747．3 | 2，178．0 | 5，275．0 | 6，698．7 | 5，655．5 |
| Current assets | 4，981．2 | 4，827．1 | 7，913．6 | 11，238．6 | 9，377．5 |
| Assets classified as held for sale |  | 35.0 | 35.0 | 35.0 | 35.0 |
| Trade and other payables | 1，578．8 | 1，915．1 | 2，226．3 | 6，005．8 | 4，044．5 |
| Amounts due to related parties | 242.6 | 1，339．3 | 1，339．3 | 1，339．3 | 1，339．3 |
| Bank and other borrowings－due within one year | 6，127．5 | 4，266．8 | 4，266．8 | 4，266．8 | 4，266．8 |
| Income tax payable | 96.9 | 49.5 | 49.5 | 49.5 | 49.5 |
| Deferred income－current portion | 160.1 | 32.9 | 32.9 | 32.9 | 32.9 |
| Current liabilities | 8，205．9 | 7，603．6 | 7，914．8 | 11，694．3 | 9，733．0 |
| Liabilities associate with assets classified as held for sale | 0.0 | 1.2 | 1.2 | 1.2 | 1.2 |
| Bank and other borrowings－due after one year | 8，364．6 | 9，305．9 | 14，305．9 | 19，305．9 | 24，305．9 |
| Medium－term notes |  | 1，000．0 | 1，000．0 | 1，000．0 | 1，000．0 |
| Corporate bonds |  | 3，582．9 | 3，582．9 | 3，582．9 | 3，582．9 |
| Deferred tax liabilities | 26.4 | 24.9 | 24.9 | 24.9 | 24.9 |
| Deferred income | 42.1 | 268.3 | 268.3 | 268.3 | 268.3 |
| Other non－current liabilities | 0.0 |  | 0.0 | 0.0 | 0.0 |
| Non－current liabilities | 8，433．0 | 14，182．0 | 19，182．0 | 24，182．0 | 29，182．0 |
| Total assets | 28，087．2 | 31，109．1 | 38，326．0 | 48，501．5 | 53，211．0 |
| Net assets | 11，448．3 | 9，322．3 | 11，228．1 | 12，624．0 | 14，294．9 |
| CAPITAL AND RESERVES |  |  |  |  |  |
| Share capital | 6，032．2 | 6，149．9 | 6，864．1 | 6，864．1 | 6，864．1 |
| Reserves | 5，038．3 | 2，896．9 | 3，981．7 | 5，253．3 | 6，775．8 |
| Equity attributable to owners of the Company | 11，070．5 | 9，046．8 | 10，845．8 | 12，117．4 | 13，639．9 |
| Non－controlling interests | 377.8 | 275.5 | 382.2 | 506.6 | 655.0 |
| Total Equity | 11，448．3 | 9，322．3 | 11，228．0 | 12，624．0 | 14，294．9 |
| Source（s）：Company，ABCI Securities estimates <br> Consolidated cash flow statement（2011A－2015E） |  |  |  |  |  |
| FY ended Dec 31 （RMB mn） | 2011A | 2012A | 2013E | 2014E | 2015E |
| EBITDA | 1，400．7 | 1，670．0 | 2，196．1 | 3，872．5 | 4，712．8 |
| Change in working capital | 3.9 | （607．9） | 321.6 | 1，878．4 | $(1,143.6)$ |
| Others | 960.8 | 685.4 | 1，030．7 | 0.0 | 0.0 |
| Cash（used in）／generated from operations | 2，365．3 | 1，747．5 | 3，548．4 | 5，750．9 | 3，569．2 |
| Income tax paid | （183．2） | （180．7） | （193．9） | （215．6） | （257．0） |
| CF from operating activities | 2，182．0 | 1，566．8 | 3，354．5 | 5，535．3 | 3，312．2 |
| CAPEX | $(3,674.0)$ | $(4,110.3)$ | $(5,000.0)$ | $(8,000.0)$ | $(8,000.0)$ |
| Others | 176.0 | 663.0 | 13.0 | 13.0 | 13.0 |
| Cash flows from investing activities | $(3,498.0)$ | $(3,447.3)$ | $(4,987.0)$ | $(7,987.0)$ | $(7,987.0)$ |
| Net borrowing | 2，627．3 | （625．0） | 5，000．0 | 5，000．0 | 5，000．0 |
| Proceeds from issue of shares | 1，382．8 | （940．4） | 714.2 | 0.0 | 0.0 |
| Bonds issuance | 0.0 | 4，580．2 | 0.0 | 0.0 | 0.0 |
| Dividends paid | （105．0） | （671．6） | （230．6） | （263．1） | （306．9） |
| Interest paid | （584．3） | （586．3） | （835．8） | （942．9） | $(1,142.9)$ |
| Others | 105.9 | （445．5） | 0.0 | 0.0 | 0.0 |
| Cash flows from financing activities | 3，426．7 | 1，311．3 | 4，647．8 | 3，794．0 | 3，550．2 |
| Net（decrease）／increase in cash and cash equivalents | 2，110．7 | （569．2） | 3，015．3 | 1，342．3 | $(1,124.6)$ |
| Cash and cash equivalents at beginning of year／period | 638.8 | 2，747．3 | 1，330．1 | 5，275．0 | 6，698．7 |
| Effect of foreign exchange rates，net | （4．0） | 0.0 | 0.0 | 0.0 | 0.0 |
| Cash and cash equivalents at end of year／period | 2，745．5 | 2，178．1 | 4，345．5 | 6，617．3 | 5，574．1 |

[^2]
## Disclosures

## Analyst Certification

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| Definition of equity rating <br> Definition |  |
| :--- | :--- |
| Bating | Stock return $\geq$ Market return rate |
| Hold | Market return $-6 \% \leq$ Stock return $<$ Market return rate |
| Sell | Stock return $<$ Market return $-6 \%$ |

Stock return is defined as the expected \％change of share price plus gross dividend yield over the next 12 months
Market return：5－year average market return rate from 2007－2011
Time horizon of share price target：12－month

## Definition of share price risk

## Rating Definition

Very high $\quad 2.6 \leq 180$ day volatility／180 day benchmark index volatility
High $\quad 1.5 \leq 180$ day volatility／180 day benchmark index volatility＜ 2.6
Medium $\quad 1.0 \leq 180$ day volatility／180 day benchmark index volatility＜ 1.5
Low $\quad 180$ day volatility／ 180 day benchmark index volatility $<1.0$
We measure share price risk by its volatility relative to volatility of benchmark index．Benchmark index：Hang Seng Index．
Volatility is calculated from the standard deviation of day to day logarithmic historic price change．The 180－day price volatility equals the annualized standard deviation of the relative price change for the 180 most recent trading days closing price．

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[^0]:    ＊Net gearing＝Net debt／Total equity

[^1]:    Source（s）：Company，ABCI Securities estimates

[^2]:    Source（s）：Company，ABCI Securities estimates

