# 11 December 2012 Equity Focus

#### **Key Data**

Ave EPS growth (%)	14.7
Ave PE	15.7
Ave. dividend yield(%)	2.07

Source: Company, Bloomberg, ABCI Securities

#### Sector performance (%)

	Absolute	Relative*
1-mth	2.5%	(1.2%)
3-mth	7.8%	(3.7%)
6-mth	9.8%	(8.5%)

Source: Bloomberg

#### Price performance



Source: Bloomberg

## Analyst:

Name: Judy Hu Tel: (852) 2147 8310 Email: judyhu@abci.com.hk

## Improved sentiment towards consumer discretionary

Retail sales growth kept improving on nominal and real terms in November, posting a YoY growth of 14.9% and 13.6% respectively. In particular, consumer discretionary showed an impressive growth momentum signaling surging consumer confidence. Our economics team forecasts that retail sales growth will recover to 15.2% in 2013 from 14.4% of 2012 and we believe that growth of consumer discretionary will outperform that of staples in coming quarters due to higher consumer confidence and positive wealth effect generated by the recovery of equity market.

Retail sales growth start to pick up in 4Q12: NBSC (National Bureau of Statistics of China) unveiled retail sales' nominal growth of 14.9%YoY in November, rebounding for the third consecutive month since August. Real retail sales increased by 13.6%YoY from 12.1%YoY in August. Growth of retail sales will continue to pick up in December as China's economy bottomed in 3Q12.

In November, sales growth of consumer discretionary picked up but growth of consumer staples eased. Gold & Jewelry saw a robust growth of 20.4%YoY, up10.1ppt from October. Growth of clothing surged by 20.6%YoY, up 1.9ppt from October while growth of cosmetics increased by 21.6%YoY, up 3.5pptfrom October. Retail sales growth of F&B and daily use articles increased by 18.5%YoY and 17.5%YoY respectively, down 3.3ppt and 1.5pptfrom October.

Our economics team forecasts that the GDP growth will recover to 8.1%YoY in 2013 from 7.8%YoY in 2012, while retail sales growth will rebound to 15.2%YoY in 2013 from 14.4%YoY in 2012. We believe that improved economic fundamentals become a strong impetus to the sales growth of consumer discretionary in coming quarters.

### Retail sales growth

2012 (%YoY)	Jul	Aug	Sep	Oct	Nov	1-11
Total retail sales	13.1	13.2	14.2	14.5	14.9	14.9
F&B	16.8	16.7	18.5	21.8	18.5	17.8
Daily Use						
Articles	18.2	17.5	15.8	19.0	17.5	17.0
Clothing	18.4	21.1	20.4	18.7	20.6	18.2
Cosmetics	15.1	17.9	15.7	18.1	21.6	17.0
Gold & Jewellry	14.0	14.9	12.5	10.3	20.4	15.6

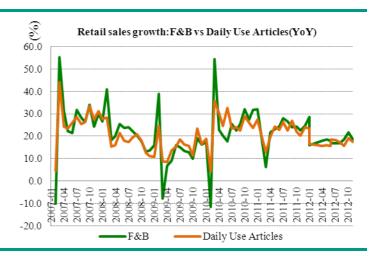
Source: NBSC, ABCI Securities

<sup>\*</sup>Relative to Hang Seng Index



## Exhibit 1:

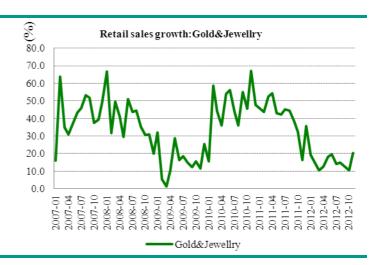




Source: NBSC, ABCI Securities

#### Exhibit 2:





Source:NBSC, ABCI Securities

Exhibit 3:



Source:NBSC, ABCI Securities estimate



## **Disclosures**

## **Analyst Certification**

I, Hu Zhaoling, being the person primarily responsible for the content of this research report, in whole or in part, hereby certify that all of the views expressed in this report accurately reflect my personal view about the subject company or companies and its or their securities. I also certify that no part of my compensation was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed in this report. I and/or my associates have no financial interests in relation to the listed company (ies) covered in this report, and I and/or my associates do not serve as officer(s) of the listed company (ies) covered in this report.

#### **Definition of equity rating**

Rating	Definition
Buy	Stock return ≥ Market return rate
Hold	Market return $-6\% \le$ Stock return $\le$ Market return rate
Sell	Stock return < Market return − 6%

Stock return is defined as the expected % change of share price plus gross dividend yield over the next 12 months

Market return: 5-year average market return rate from 2007-2011 (~15%)

Time horizon of share price target: 12-month

#### Definition of share price risk

Rating	Definition
Very high	2.6 ≤180 day volatility/180 day benchmark index volatility
High	$1.5 \le 180$ day volatility/180 day benchmark index volatility $< 2.6$
Medium	$1.0 \le 180$ day volatility/180 day benchmark index volatility $< 1.5$
Low	180 day volatility/180 day benchmark index volatility < 1.0

We measure share price risk by its volatility relative to volatility of benchmark index. Benchmark index: Hang Seng Index.

Volatility is calculated from the standard deviation of day to day logarithmic historic price change. The 180-day price volatility equals the annualized standard deviation of the relative price change for the 180 most recent trading days closing price.

#### **Disclaimers**

This report is for our clients only and is for distribution only under such circumstances as may be permitted by applicable law. It has no regard to the specific investment objectives, financial situation or particular needs of any specific recipient. It is published solely for informational purposes and is not to be construed as a solicitation or an offer to buy or sell any securities or related financial instruments. No representation or warranty, either expresses or implied, is provided in relation to the accuracy, completeness or reliability of the information contained herein. This report should not be regarded by recipients as a substitute for the exercise of their own judgment. Any opinions expressed in this report are subject to change without notice and may differ or be contrary to opinions expressed by other business areas as a result of using different assumptions and criteria. The analysis contained herein is based on numerous assumptions. Different assumptions could result in materially different results. The analyst(s) responsible for the preparation of this report may interact with trading desk personnel, sales personnel and other constituencies for the purpose of gathering, synthesizing and interpreting market information. ABCI Securities Company Limited is under no obligation to update or keep current the information contained herein. ABCI Securities Company Limited relies on information barriers to control the flow of information contained in one or more areas within ABCI Securities Company Limited, into other areas, units, groups or affiliates of ABCI Securities Company Limited. The compensation of the analyst who prepared this report is determined exclusively by research management and senior management (not including investment banking). Analyst compensation is not based on investment banking revenues, however, compensation may relate to the revenues of ABCI Securities Company Limited as a whole, of which investment banking, sales and trading are a part. The securities described herein may not be eligible for sale in all jurisdictions or to certain categories of investors. The price and value of the investments referred to in this research and the income from them may fluctuate. Past performance is not necessarily indicative of future results. Foreign currency rates of exchange may adversely affect the value, price or income



of any security or related instrument mentioned in this report. For investment advice, trade execution or other enquiries, clients should contact their local sales representative. Neither ABCI Securities Company Limited nor any of its affiliates, directors, employees or agents accepts any liability for any loss or damage arising out of the use of all or any part of this report. Additional information will be made available upon request.

Copyright 2012 ABCI Securities Company Limited

No part of this material may be (i) copied, photocopied or duplicated in any form by any means or (ii) redistributed without the prior written consent of ABCI Securities Company Limited.

Office address: ABCI Securities Company Limited, 13/F Fairmont House, 8 Cotton Tree Drive, Central, Hong Kong.

Tel: (852) 2868 2183