21 December 2012

Equity Focus

China Bank Sector – Neutral

Diversified Banks Industry

Surging loan demand in 2013

Our channel checks showed slightly rebound in loan and high-end deposit pricing in early December, implying a stable 4Q12 NIM outlook. The total new loans for 2012 should fall within government target range at Rmb8.2tn. In 2013, we expect stronger loan demand at Rmb9-9.5tn driven by improving economic outlook. We continue to prefer big banks for their better funding ability to support loan growth.

Higher loan pricing in December. Our channel checks showed that banks have largely fulfilled December loan targets in the first two weeks of the month, resulting in a slightly rebound in loan pricing due to surging loan demand. Meanwhile, deposit pricing stays at high-end 1.1x cap of benchmark rate as banks aims at maintaining their stable deposit outlook towards year-end. In general, the banks' NIM in 4Q12 will remain stable with minor narrowing from the remaining loan re-pricing.

2012 new loans target achieved. Market generally expects the total new loans will reach Rmb8.2tn in 2012, given that Rmb7.7tn was achieved in first eleven months of the year. This falls within government target of Rmb8-8.5tn, implying 15% YoY loan growth. We believe big banks should have fulfilled their 2012 loan budgets in early December and they will hold back and cautiously process loan applications for the rest of the month. Small banks will be more aggressive in lending activities which will drive loan growth in December.

Strong loan demand in 2013. According to the PBOC's survey, loan demand of different sectors and small- and medium-sized enterprises rose by 1.2-3.8% and over 2.5% respectively. Together with the recently approved NDRC projects, we could reasonably expect a stronger loan demand in the coming year, despite government policies aims at reducing the reliance on bank loan. We estimate 2013 new loans will reach Rmb9-9.5tn. We continue to favor big banks for their better funding ability. Our top picks are CCB (939 HK), ICBC (1398 HK) and ABC (1288 HK).

Risk factors. Acceleration of interest rate liberalization, sharp deterioration of asset quality and increasing competition from non-bank FIs.

Average PER (x) 5.9 Average PBV (x) 1.1 Average Dividend Yield (%) 5.0 Sector 3 months avg vol (HK\$mn) 5,262

Source: Company, Bloomberg, ABCI Securities

Operating income composition in 3Q12 (%)

Net interest income	80.5
Non-interest income	19.5

Source: CBRC

Kev Data

Share performance (%)

	Absolute	Relative*
1-mth	14.7	5.5
3-mth	25.5	10.1
6-mth	17.5	2.7

Source: Bloomberg *Relative to MSCI China

1 year price performance



Source: Bloomberg

Analyst:

Johannes Au Tel: (852) 2147 8802

Email: johannesau@abci.com.hk

Sector Valuation Summary

			•					
Companies	Ticker	Rating	Price	Target	Upside	13E	13E	13E
			(HK\$)	(HK\$)	(%)	PER	PBV	Yield
CCB	939 HK	Buy	6.26	7.63	21.9	6.1	1.21	5.4
ICBC	1398 HK	Buy	5.60	6.14	9.6	6.4	1.25	4.3
ABC	1288 HK	Buy	3.84	4.23	10.2	6.3	1.19	4.7
MSB	1988 HK	Buy	8.52	10.10	18.5	5.1	1.09	4.9
BOC	3988 HK	Hold	3.46	3.63	4.9	6.1	0.89	5.5
BoCom	3328 HK	Hold	5.81	6.01	3.4	5.0	0.85	6.2
CMB	3968 HK	Hold	16.48	15.60	(5.3)	6.6	1.25	3.8
CNCB	998 HK	Hold	4.52	4.42	(2.2)	5.2	0.74	5.0

Source: Company, Bloomberg, ABCI Securities estimates



Disclosures

Analyst Certification

I, Au Yu Hang Johannes, being the person primarily responsible for the content of this research report, in whole or in part, hereby certify that all of the views expressed in this report accurately reflect my personal view about the subject company or companies and its or their securities. I also certify that no part of my compensation was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed in this report. I and/or my associates have no financial interests in relation to the listed company (ies) covered in this report, and I and/or my associates do not serve as officer(s) of the listed company (ies) covered in this report.

Definition of equity rating

Rating	Definition
Buy	Stock return ≥ Market return rate
Hold	Market return $-6\% \le$ Stock return \le Market return rate
Sell	Stock return < Market return − 6%

Stock return is defined as the expected % change of share price plus gross dividend yield over the next 12 months

Market return: 5-year average market return rate from 2007-2011

Time horizon of share price target: 12-month

Definition of share price risk

Rating	Definition
Very high	2.6 ≤180 day volatility/180 day benchmark index volatility
High	$1.5 \le 180$ day volatility/180 day benchmark index volatility < 2.6
Medium	$1.0 \le 180$ day volatility/180 day benchmark index volatility < 1.5
Low	180 day volatility/180 day benchmark index volatility < 1.0

We measure share price risk by its volatility relative to volatility of benchmark index. Benchmark index: Hang Seng Index.

Volatility is calculated from the standard deviation of day to day logarithmic historic price change. The 180-day price volatility equals the annualized standard deviation of the relative price change for the 180 most recent trading days closing price.

Disclosures of Interests

ABCI Securities Company Limited and/or its affiliates, within the past 12 months, have investment banking relationship with one or more of the companies mentioned in the report.

Disclaimers

This report is for our clients only and is for distribution only under such circumstances as may be permitted by applicable law. It has no regard to the specific investment objectives, financial situation or particular needs of any specific recipient. It is published solely for informational purposes and is not to be construed as a solicitation or an offer to buy or sell any securities or related financial instruments. No representation or warranty, either expresses or implied, is provided in relation to the accuracy, completeness or reliability of the information contained herein. This report should not be regarded by recipients as a substitute for the exercise of their own judgment. Any opinions expressed in this report are subject to change without notice and may differ or be contrary to opinions expressed by other business areas as a result of using different assumptions and criteria. The analysis contained herein is based on numerous assumptions. Different assumptions could result in materially different results. The analyst(s) responsible for the preparation of this report may interact with trading desk personnel, sales personnel and other constituencies for the purpose of gathering, synthesizing and interpreting market information. ABCI Securities Company Limited is under no obligation to update or keep current the information contained herein. ABCI Securities Company Limited relies on information barriers to control the flow of information contained in one or more areas within ABCI Securities Company Limited, into other areas, units, groups or affiliates of ABCI Securities Company Limited. The compensation of the analyst who prepared this report is determined exclusively by research management and senior management (not including investment banking). Analyst compensation is not based on investment banking revenues, however, compensation may relate to



the revenues of ABCI Securities Company Limited as a whole, of which investment banking, sales and trading are a part. The securities described herein may not be eligible for sale in all jurisdictions or to certain categories of investors. The price and value of the investments referred to in this research and the income from them may fluctuate. Past performance is not necessarily indicative of future results. Foreign currency rates of exchange may adversely affect the value, price or income of any security or related instrument mentioned in this report. For investment advice, trade execution or other enquiries, clients should contact their local sales representative. Neither ABCI Securities Company Limited nor any of its affiliates, directors, employees or agents accepts any liability for any loss or damage arising out of the use of all or any part of this report. Additional information will be made available upon request.

Copyright 2012 ABCI Securities Company Limited

No part of this material may be (i) copied, photocopied or duplicated in any form by any means or (ii) redistributed without the prior written consent of ABCI Securities Company Limited.

Office address: ABCI Securities Company Limited, 13/F Fairmont House, 8 Cotton Tree Drive, Central, Hong Kong.

Tel: (852) 2868 2183