## March 25， 2015 Equity Focus Rating：BUY TP：HK\＄ 5.09

H－Share price（HK\＄）<br>3.80<br>Est．share price return 33．9\％<br>Est． 2014 div．yield $5.9 \%$<br>Est．total return $39.8 \%$<br>Previous Rating \＆TP BUY；HK\＄5．09<br>Previous Report Date<br>Mar 5， 2015<br>Analyst ：Johannes Au<br>Tel：（852） 21478802<br>Email：johannesau＠abci．com．hk

## Key Data

52Wk H／L（HK\＄）
4．10／3．14
Issued shares（mn） 324，794
H－Shares（mn） 30，739
A－Shares（mn）
294，055
Market cap
H－shares（HK\＄mn） 116，808
A－Shares（HK\＄mn） 1，370，300
3－mth avg daily turnover（HK\＄mn） 521.57
Major shareholder（s）（\％）：
Huijin
40.28

Source（s）：Company，Bloomberg，ABCI Securities

2014 revenue breakdown（\％）
Corporate banking 53.6
Retail banking 36.2
Treasury operations 8.7
Others 1.5
Source（s）：Company，ABCI Securities

Share performance（\％）

| Share performance（\％） |  |  |
| :--- | ---: | ---: |
| Absolute | Relative＊ |  |
| 1－mth | $(0.8)$ | 1.0 |
| 3－mth | - | $(4.3)$ |
| 6－mth | 7.6 | 5.2 |

＊Relative to HSI
Source（s）：Bloomberg，ABCI Securities

1－Year stock performance（HK\＄）


## ABC（1288 HK）

## County business to support NIM；reiterate BUY

－ABC＇s 2014 net profit grew $7.9 \%$ yoy，broadly in line with consensus；major variances to our forecasts came from larger provision made in 4Q14
－NIM expanded 13bps yoy to 2．92\％，thanks to ABC＇s high loan－deposit spread from its county business and improved interbank asset－liability spread
－New NPL was mainly from manufacturing and wholesale \＆retail sectors in eastern China；we believes asset quality will remain manageable in 2015 under the＂new normal＂economy in China
－The Group will sustain CAR mainly through organic growth．Although payout ratio fell slight to $33.1 \%$ for 2014，we believe dividend yield will remain promising．The counter is trading at $0.9 x$ 15E P／B．Reiterate BUY

2014 net profit broadly in line with consensus．ABC＇s 2014 net profit was reported at RMB 179，461mn，up 7．9\％yoy，broadly in line with consensus（RMB $184,381 \mathrm{mn}$ ）．NII and operating income grew by $14.3 \%$ and $12.5 \%$ yoy．Variances to our forecasts mainly came from larger－than－expected impairment losses in 4Q14．
County business supports NIM．ABC＇s county business plays a critical role in supporting the Group＇s NIM that expanded by 13bps yoy to $2.92 \%$ in 2014．The loan－deposit spread（LDS）for its county business was 477bps，56bps above the Group＇s LDS and was up 1bp yoy compared to the 4bps yoy reduction in the Group＇s LDS．Meanwhile，solid expansion of the interbank asset－liability spread also added support to ABC＇s NIM that grew 108bps yoy to 182bps in 2014．Yet，with the deferred impact from previous rate cuts，we expect a mild NIM squeeze in 2015.
A stable asset quality outlook for 2015．NPL ratio was $1.54 \%$ as of Dec 2014，up 32bps yoy；much of the rise occurred in 4Q14（up 25bps qoq）．Overall asset quality is still solid except for manufacturing and wholesale \＆retail sectors，where NPL ratios increased from 2．86\％and $2.36 \%$ in 2013 to $3.69 \%$ and $5.93 \%$ in 2014. Geographically，new NPL mainly arose from eastern China，with YRD，PRD and Bohai Rim jointly accounting for $57.5 \%$ of total new NPL while western China took up $29.1 \%$ ．Management believes an NPL ratio at 2\％－3\％is acceptable under＂new normal＂economy in China．We forecast asset quality to remain manageable in 2015.

Dividend yield is still promising；reiterate BUY．Management said the Group would sustain its CAR position with organic growth before considering the issuance of preference shares and subordinated debts．Dividend payout ratio therefore slightly fell from $35 \%$ in 2013 to $33.1 \%$ in 2014．Management said ordinary share DPS would not be reduced in the future despite distribution of preference share dividends．The counter is currently trading at $0.9 \times 15 \mathrm{E}$ P／B and our TP implies a 33．9\％upside．Reiterate BUY．

Risk factors：1）Faster－than－expected liberalization of interest rate；2）Increasing competition from non－bank financial institutions；3）Sharp asset quality deterioration and weak loan demand；4）New regulations affecting banks＇operation and profitability．

Results and Valuation

| FY ended Dec 31 | 2012A | 2013A | 2014A | 2015E | 2016E |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Revenue（RMB mn） | 424,964 | 465,771 | 524,126 | 575,536 | 634,629 |
| Chg（\％，YoY） | 11.9 | 9.6 | 12.5 | 9.8 | 10.3 |
| Net profit（RMB mn） | 145,094 | 166,315 | 179,461 | 216,157 | 234,898 |
| Chg（\％，YoY） | 19.0 | 14.6 | 7.9 | 20.4 | 8.7 |
| EPS（RMB） | 0.45 | 0.51 | 0.55 | 0.67 | 0.72 |
| Chg（\％，YoY） | 19.0 | 14.6 | 7.4 | 21.0 | 8.7 |
| BVPS（RMB） | 2.31 | 2.60 | 3.05 | 3.41 | 3.88 |
| Chg（\％，YoY） | 15.4 | 12.4 | 17.5 | 11.9 | 13.7 |
| P／E（x） | 6.86 | 5.98 | 5.57 | 4.60 | 4.24 |
| P／B（x） | 1.33 | 1.18 | 1.00 | 0.90 | 0.79 |
| ROE（\％） | 20.74 | 20.88 | 19.57 | 20.81 | 19.84 |
| ROA（\％） | 1.16 | 1.20 | 1.18 | 1.26 | 1.23 |
| DPS（RMB） | 0.16 | 0.18 | 0.18 | 0.23 | 0.25 |
| Yield（\％） | 5.11 | 5.78 | 5.94 | 7.60 | 8.26 |

[^0]Source（s）：Bloomberg

| FY Ended Dec 31 （RMB mn） | 2012A | 2013A | 2014A | 2015E | 2016E |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income | 341，879 | 376，202 | 429，891 | 462，426 | 510，286 |
| Non－interest income | 83，085 | 89，569 | 94，235 | 113，110 | 124，344 |
| Of which：fees and commissions | 74，844 | 83，171 | 80，123 | 104，204 | 114，340 |
| Operating income | 424，964 | 465，771 | 524，126 | 575，536 | 634，629 |
| Operating expenses | $(167,306)$ | $(181,146)$ | $(223,898)$ | $(226,013)$ | $(250,968)$ |
| Amortization | $(15,496)$ | $(17,461)$ | $(19,328)$ | $(22,296)$ | $(25,194)$ |
| Pre－prov．operating profits | 242，162 | 267，164 | 280，900 | 327，228 | 358，467 |
| Impairment loans losses | $(54,235)$ | $(52,990)$ | $(67,971)$ | $(46,667)$ | $(53,585)$ |
| Profit before tax | 187，927 | 214，174 | 232，257 | 280，560 | 304，882 |
| Tax | $(42,796)$ | $(47,963)$ | $(52,747)$ | $(64,529)$ | $(70,123)$ |
| Minority interests | （37） | 104 | （49） | 126 | 138 |
| Net profit | 145，094 | 166，315 | 179，461 | 216，157 | 234，898 |
| Growth（\％） |  |  |  |  |  |
| Net interest income | 11.3 | 10.0 | 14.3 | 7.6 | 10.3 |
| Non－interest income | 14.5 | 7.8 | 5.2 | 20.0 | 9.9 |
| Of which：fees and commissions | 8.9 | 11.1 | （3．7） | 30.1 | 9.7 |
| Operating income | 11.9 | 9.6 | 12.5 | 9.8 | 10.3 |
| Operating expenses | 16.0 | 8.3 | 23.6 | 0.9 | 11.0 |
| Amortization | 18.0 | 12.7 | 10.7 | 15.4 | 13.0 |
| Pre－prov．operating profits | 8.9 | 10.3 | 5.1 | 16.5 | 9.5 |
| Impairment loans losses | （15．6） | （2．3） | 28.3 | （31．3） | 14.8 |
| Profit before tax | 18.8 | 14.0 | 8.4 | 20.8 | 8.7 |
| Tax | 18.1 | 12.1 | 10.0 | 22.3 | 8.7 |
| Minority interests | 27.6 | （381．1） | （147．1） | （356．8） | 10.0 |
| Net profit | 19.0 | 14.6 | 7.9 | 20.4 | 8.7 |
| Per share data（RMB） |  |  |  |  |  |
| EPS | 0.45 | 0.51 | 0.55 | 0.67 | 0.72 |
| BVPS | 2.31 | 2.60 | 3.05 | 3.41 | 3.88 |
| DPS | 0.16 | 0.18 | 0.18 | 0.23 | 0.25 |
| Key ratio（\％） |  |  |  |  |  |
| Net interest margin | 2.81 | 2.79 | 2.92 | 2.77 | 2.75 |
| Net interest spread | 2.67 | 2.63 | 2.76 | 2.48 | 2.42 |
| Cost to income ratio | 39.37 | 36.30 | 34.56 | 39.27 | 39.55 |
| Return on average assets | 1.16 | 1.20 | 1.18 | 1.26 | 1.23 |
| Return on average equity | 20.74 | 20.88 | 19.57 | 20.81 | 19.84 |
| Effective tax rate | 23.00 | 23.00 | 22.71 | 23.00 | 23.00 |
| Dividend payout | 35.03 | 35.00 | 33.09 | 35.00 | 35.00 |

[^1]Consolidated balance sheet（2012A－2016E）

| As of Dec 31 （RMB mn） | 2012A | 2013A | 2014A | 2015E | 2016E |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Cash \＆cash equivalent | 2，613，111 | 2，603，802 | 2，743，065 | 3，048，432 | 3，287，099 |
| Dues from banks | 1，300，233 | 1，443，385 | 1，489，285 | 1，911，626 | 2，208，091 |
| Investment securities | 2，851，448 | 3，220，098 | 3，575，630 | 3，906，938 | 4，266，369 |
| Net loans and advances | 6，153，411 | 6，902，522 | 7，739，996 | 8，694，037 | 9，743，734 |
| Total interest earning assets | 12，918，203 | 14，169，807 | 15，547，976 | 17，561，032 | 19，505，293 |
| Property and equipment | 141，490 | 150，859 | 154，950 | 172，718 | 172，718 |
| Other non－interest earning assets | 184，649 | 241，436 | 271，226 | 356，204 | 356，204 |
| Total assets | 13，244，342 | 14，562，102 | 15，974，152 | 18，089，955 | 20，034，216 |
| Customer deposits | 10，862，935 | 11，811，411 | 12，533，397 | 14，877，736 | 16，545，598 |
| Due to banks | 934，139 | 903，821 | 1，136，185 | 732，095 | 658，886 |
| Subordinated debt | 192，639 | 266，261 | 325，167 | 342，944 | 377，239 |
| Total interest bearing liabilities． | 11，989，713 | 12，981，493 | 13，994，749 | 15，952，776 | 17，581，722 |
| Current taxes | 40，419 | 44，263 | 41，338 | 53，558 | 53，558 |
| Deferred tax liabilities | 15 | 8 | 43 | 12 | 12 |
| Other liabilities | 462，841 | 691，801 | 905，403 | 973，425 | 1，137，240 |
| Total liabilities | 12，492，988 | 13，717，565 | 14，941，533 | 16，979，771 | 18，772，531 |
| Share capital | 324，794 | 324，794 | 324，794 | 324，794 | 324，794 |
| Reserves | 425，021 | 518，314 | 706，272 | 783，724 | 935，091 |
| Minorities | 1，539 | 1，429 | 1，553 | 1，667 | 1，800 |
| Shareholder＇s equity | 751，354 | 844，537 | 1，032，619 | 1，110，185 | 1，261，685 |
| Growth（\％） |  |  |  |  |  |
| Cash \＆cash equivalent | 5.1 | （0．4） | 5.3 | 11.1 | 7.8 |
| Dues from banks | 48.8 | 11.0 | 3.2 | 28.4 | 15.5 |
| Investment securities | 8.5 | 12.5 | 11.0 | 9.3 | 9.2 |
| Net loans and advances | 13.7 | 12.2 | 12.1 | 12.3 | 12.1 |
| Total interest earning assets | 13.3 | 9.6 | 9.7 | 12.9 | 11.1 |
| Total assets | 13.4 | 9.9 | 9.7 | 13.2 | 10.7 |
| Customer deposits | 12.9 | 8.7 | 6.1 | 18.7 | 11.2 |
| Due to banks | 29.0 | （3．2） | 25.7 | （35．6） | （10．0） |
| Subordinated debt | 61.4 | 38.2 | 22.1 | 5.5 | 10.0 |
| Total interest bearing liabilities． | 14.6 | 8.3 | 7.8 | 14.0 | 10.2 |
| Total liabilities | 13.3 | 9.8 | 8.9 | 13.6 | 10.6 |
| Shareholder＇s equity | 15.4 | 12.4 | 22.3 | 7.5 | 13.7 |
| Key ratio（\％） |  |  |  |  |  |
| Loan to deposits | 59.22 | 61.17 | 64.61 | 61.13 | 61.57 |
| Core CAR | na | 9.25 | 9.09 | 9.78 | 10.04 |
| Total CAR | 12.61 | 11.86 | 12.82 | 11.95 | 12.19 |
| NPL ratio | 1.33 | 1.20 | 1.54 | 1.27 | 1.30 |
| NPL growth | －1．73 | 1.24 | 42.37 | 15.44 | 14.87 |
| Net bad debt charge ratio | 0.90 | 0.76 | 0.85 | 0.55 | 0.56 |
| Provision to total loans | 4.35 | 4.50 | 4.42 | 4.40 | 4.35 |
| Provision coverage | 326.14 | 370.71 | 286.53 | 346.66 | 334.20 |

[^2]
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Definition of equity rating

| Rating | Definition |
| :--- | :--- |
| Buy | Stock return $\geqslant$ Market return rate |
| Hold | Market return $-6 \% \leqslant$ Stock return $<$ Market return <br>  <br> rate |
| Sell | Stock return＜Market return $-6 \%$ |

Stock return is defined as the expected \％change of share price plus gross dividend yield over the next 12 months
Market return：5－year average market return rate from 2009－2013
Time horizon of share price target：12－month
Definition of share price risk
Rating Definition
Very high $2.6 \leqslant 180$ day volatility／180 day benchmark index volatility
High $\quad 1.5 \leqslant 180$ day volatility／180 day benchmark index volatility＜ 2.6

Medium $\quad \begin{aligned} & 1.0 \\ & 1.5\end{aligned} \leqslant 180$ day volatility／180 day benchmark index volatility＜
Low $\quad 180$ day volatility／180 day benchmark index volatility＜ 1.0
We measure share price risk by its volatility relative to volatility of benchmark index．Benchmark index：Hang Seng Index．
Volatility is calculated from the standard deviation of day to day logarithmic historic price change．The 180－day price volatility equals the annualized standard deviation of the relative price change for the 180 most recent trading days closing price．

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[^0]:    Source（s）：Bloomberg，ABCI Securities estimates

[^1]:    Source（s）：Company，ABCI Securities estimates

[^2]:    Source（s）：Company，ABCI Securities estimates

