



China Banks Sector Higher degree of differentiation

- Solid fundamental improvement was seen in 1H18 in the sector. Big banks remained stable and defensive, while JSBs showed differing competitive strengths. High fundamental volatility was seen in district banks
- We expect NIM to mildly expand in 2H18, supported by growth momentum, better asset yield, and easing liquidity. Strong pricing power of the big banks was once again evident in 1H18
- Trade war development sparks concerns over asset quality, whose trend has been benign while risk buffer continues to build up
- Reiterate OVERWEIGHT on the sector at current valuation and sustainable fundamental improvements. Prefer ABC (1288 HK), CCB (939 HK) and CMB (3968 HK)

Higher degree of differentiation in 1H18. Industry fundamentals stayed solid in 1H18, with mild improvement in NIM and asset quality. Banks showed increased differentiation amid the increasingly complex operating environment induced by from policy changes and global development. Big banks remained highly defensive, with earnings growth starting to resume, while JSB showed differing strength as reflected by 1H18 results. District banks were the hardest hit under policy changes due to smaller operation size and narrower geographical focus.

NIM – a mild upside in 2H18. Supported by robust loan growth and improving asset yields, we estimate NIM would expand mildly in 2018E-20E. Liquidity continues to ease, as reflected by declining SHIBOR in 3Q18 and rising excess reserve ratio. On the deposit side, solid customer base in big banks continue to enable a stable deposit cost. Our base case scenario suggests loan-deposit spread to widen mildly over 2018E-20E, while interbank asset-liability spread would remain stable. NIM in big banks and JSBs would expand by 3bps-5bps annually throughout 2018E-20E.

Risk buffer continues to increase. Ongoing Sino-US trade friction has spurred concerns over asset quality. More specifically, system NPL ratio rose 9bps QoQ in 2Q18 to 1.86%. We believe such increment was mainly a result of the stricter NPL classification adopted by rural commercial banks. We forecast system NPL ratio to stay at 1.8%-2.0% over 2018E-19E., while banks would further enhance risk buffer to counteract macro and policy uncertainties.

Sustainable fundamental improvement; reiterate BUY on big banks. We roll over our forecasts to 2020E and TP calculation to base it on 2019E BVPS. Our Gordon Growth Model (GGM)-derived TP takes into account of a higher risk premium and exchange rate changes. Also, we revise our base-case earnings forecasts to reflect changes in the operating environment. We maintain our sector rating of OVERWEIGHT, with ABC (1288 HK) and CCB (939 HK) are our top picks. BOC (3988 HK) would benefit from the offshore interest rates hike due to its substantial overseas exposure. CMB (3968 HK) is our preferred name among JSBs for its strength in retail business, growth, and profitability. Policy risk, however, is the largest overhang of the sector.

Sector Report Sep 20, 2018 OVERWEIGHT

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Key Data	
Avg.18E P/E (x)	4.94
Avg.18E P/B (x)	0.62
Avg.18E Dividend Yield	5.02

Source(s): Bloomberg, ABCI Securities

Sector Perf	Sector Performance									
	<u>Absolute</u>	Relative*								
1-mth	(0.02)	0.90								
3-mth	(11.56)	4.77								
6-mth	(10.20)	1.79								

*Relative to HSI

Source(s): Bloomberg, ABCI Securities

1-Year sector performance (HK\$)



Sector Valuation Summary (data as of Sep 19, 2018)

Company	Ticker	Current	Previous	Price	TP	FY18E	FY19E	FY18E	FY19E	FY18E Yield(%)	FY19E
		Rating	Rating	(HK\$)	(HK\$)	P/B(x)	P/B (x)	P/E (x)	P/E (x)	rieiu(%)	Yield(%)
ICBC	1398 HK	BUY	BUY	5.54	7.70	0.77	0.70	5.74	5.18	5.40	6.02
CCB	939 HK	BUY	BUY	6.65	9.48	0.77	0.69	5.51	5.12	5.53	5.88
ABC	1288 HK	BUY	BUY	3.72	5.28	0.75	0.68	5.39	4.90	5.56	6.18
BOC	3988 HK	BUY	BUY	3.42	4.73	0.58	0.53	4.96	4.51	7.06	7.73
BoCom	3328 HK	BUY	BUY	5.69	7.14	0.56	0.52	5.27	4.95	6.67	7.07
CMB	3968 HK	BUY	BUY	29.70	41.50	1.20	1.07	8.02	7.00	4.10	4.68
MSB	1988 HK	BUY	BUY	5.67	7.77	0.51	0.46	3.82	3.88	2.84	3.04
CITICB	998 HK	BUY	BUY	4.82	6.51	0.52	0.48	4.71	4.24	6.44	7.16
CEB	6818 HK	BUY	BUY	3.40	4.31	0.53	0.49	4.93	4.48	7.44	7.78
HB	3698 HK	BUY	BUY	3.39	4.00	0.53	0.46	4.15	3.73	2.37	2.37
HRB	6138 HK	BUY	BUY	1.87	2.16	0.38	0.33	3.54	3.39	3.69	4.30
BCQ	1963 HK	BUY	BUY	4.75	6.01	0.37	0.33	3.25	3.08	3.15	3.87

*CNY/HKD =1.1496 throughout this report, unless otherwise stated

Source(s): Bloomberg, ABCI Securities estimates



A recap on 1H18 results - greater differentiation emerges

1H18 results of the Chinese banks show solid industry fundamentals with earnings growth going back on track. Under an increasingly complex operating environment induced by rapid policy changes, global interest rate hike and ongoing Sino-US trade friction, a higher degree of differentiation has been observed among banks. We maintain an **OVERWEIGHT** rating for the China banks sector on improving fundamentals and promising dividend yield.

Big banks - stable with improving earnings momentum

Big banks (ABC [1288 HK], ICBC [1398 HK], CCB [939 HK], BOC [3988 HK], and BoCom [3328 HK]) continue to demonstrate high defensiveness against policy and macro changes, especially when compared to JSBs and district banks. Thanks to their solid customer base and business diversification, a resuming trend in earnings momentum is evident for this group. Average net profit attributable to equity holders (net profit) grew 5.52% YoY in 1H18; among which, ABC was the top performer with a 6.63% YoY profit growth, followed by CCB's 6.28% YoY. On a quarterly basis, BOC and ABC achieved the highest earning growth at 22.62% and 15.48%, supported by effective cost control.

	ABC	ICBC	CCB	ВОС	BoCom	Average
1H18 YoY (%)	1288 HK	1398 HK	939 HK	3988 HK	3328 HK	
Net interest income	10.65	10.64	9.93	7.06	(1.10)	7.44
Net fee income	2.76	3.38	1.36	(2.03)	(0.37)	1.02
Operating income	10.25	7.29	6.46	1.25	(1.83)	4.69
Operating expenses	(0.41)	2.10	5.86	0.57	(5.79)	0.47
Provisions	46.33	36.05	10.36	4.86	2.68	20.06
Profit before tax	6.24	0.37	5.42	1.13	0.24	2.68
Net profit	6.63	4.87	6.28	5.21	4.61	5.52
Earnings per share (EPS)	6.06	4.65	7.27	5.71	4.08	5.56
Jun 2018 HoH (%)						
Total assets	4.12	4.66	3.08	4.25	3.15	3.85
Loans	6.64	4.63	3.93	4.60	1.96	4.35
Deposits	4.60	6.42	3.68	5.09	3.38	4.63
Net equity	9.73	2.40	3.85	2.07	(1.12)	3.39
Book value per share (BVPS)	2.17	2.44	4.08	2.32	(1.22)	1.96
Major indicators (%)						
Net interest margin (NIM)	2.35	2.30	2.34	1.88	1.41	2.06
Net fee to topline	14.17	21.94	21.38	19.16	20.76	19.48
Cost to income ratio (CIR)	26.67	21.51	22.15	25.78	29.26	25.07
Return on average assets (ROAA)	1.08	1.20	1.31	1.16	0.89	1.13
Return on average equity (ROAE)	16.72	15.33	16.66	15.29	12.99	15.40
Core Tier 1 CAR (CT1)	11.19	12.33	13.08	10.99	10.63	11.64
Capital adequacy ratio (CAR)	14.77	14.73	15.64	13.78	13.86	14.56
Non-performing loans (NPL) ratio	1.62	1.54	1.48	1.43	1.49	1.51
Provisioning ratio	4.03	2.67	2.85	2.81	2.55	2.98
Provision coverage ratio	248.40	173.21	193.16	164.79	170.98	190.11
Major indicators changes (ppt)						
NIM YoY	0.11	0.14	0.20	0.04	(0.09)	0.08
Net fee to topline YoY	(1.03)	(0.83)	(1.08)	(0.64)	0.30	(0.66)
CIR YoY	(1.64)	(1.17)	(0.16)	0.39	2.30	(0.06)
ROAA YoY	-	(0.04)	0.01	(0.02)	(0.02)	(0.01)
ROAE YoY	(0.02)	(0.36)	(0.43)	0.09	(0.07)	(0.16)
CT1 HoH	0.56	(0.44)	(0.01)	(0.16)	(0.16)	(0.04)
CAR HoH	1.03	0.17	0.14	(0.41)	(0.14)	0.16
NPL ratio HoH	(0.19)	(0.01)	(0.01)	(0.02)	(0.01)	(0.05)
Provisioning ratio HoH	0.26	0.28	0.30	0.04	0.23	0.22
Provision coverage ratio HoH	40.03	19.14	22.08	5.61	16.25	20.62

Note: figures may not match with financial reports due to adjustment for comparison consistency among individual equities

Source(s): Companies, ABCI Securities



Adoption of IFRS9

With the adoption of IFRS9 in Jan 2018, interest income from "fair value through profit and loss (FVTPL) financial assets" is now reclassified as "other income" in the financial statements. The new accounting standard, however, would not alter the total operating income (topline) of banks. Aside from focusing on net interest income (NII) growth, we believe it is equally important to consider the topline growth in banks. Topline of big banks grew by an average of 4.69% YoY in 1H18, vs. 10.81% and 11.33% on average for JSBs and district banks.

The Big 5 Banks

Most big banks recorded decent net interest income (NII) growth in 1H18 despite the exclusion of interest income from FVTPL financial assets. BoCom reported a negative NII growth at 1.1% YoY in 1H18, while the remaining big banks showed a YoY NII growth of 7.06%-10.65%. The impact of IFRS9 is largely dependent on the size of FVTPL, whose classification is purely based on a bank's holding intention. By proportion, the size of FVTPL in big banks is usually smaller than that in JSBs and district banks.

NIM improves on better pricing power

1H18 NIM among the big banks expanded by 8bps YoY on average while 2Q18 NIM stayed mostly unchanged QoQ (range: -2bps-+6bps), reflecting an intact bargaining power. NIMs of ABC, ICBC and CCB were up 11bps, 14bps and 20bps YoY in 1H18, respectively, supported by improving loan and investment yields in addition to a stable deposit cost.

Stable asset quality outlook

Asset quality was stable in 1H18, with NPL ratio down by 5bps HoH on average through continuous NPL handling efforts. Aiming to normalize its asset quality to peer level, ABC showed the greatest drop in NPL ratio (down 19bps to 1.62%, only slightly higher than the 1.43%-1.54% among the four other big banks). ABC's risk buffer remained sufficient, with provisioning ratio and provision coverage ratio marked at 4.03% and 248.4%. Its provisioning ratio was the second highest among H-share banks after CMB's provisioning ratio at 4.51% in June 18. ABC's management indicated their intention to maintain its risk buffer at current level going forward.

The JSBs

Operating results of JSBs show wider variations as compared to the big banks. Average earnings growth for the group was 12.16% YoY, while net profit growth was in the range of 5.45%-22.27%. Net profit of PSB (1658 HK), aided by its quicker loan growth at 10.44% HoH than deposit growth at 3.35% HoH, expanded by 22.27%. Its NII increased 27.59% YoY, much higher than the JSB average of 1.86%.

CMB (3968 HK) was the top performer

We regard CMB as the top performer among the JSB. Its ROAE was high at 19.61% in 1H18, while topline and net profit grew 11.21% and 14.0% YoY. Loan growth rose 13.57% HoH, which was impressive given its loan size is already larger than most JSB peers. CMB's core competitive strength in retail banking has allowed it to outperform.

Reported NIMs of JSBs were 1.63%-2.64% in 1H18, reflecting YoY changes of -11bps-+33bps. However, the data is partially distorted by the different calculation methodology under the IFRS9. Some banks have included interest income from FVTPL financial assets in their NIM disclosure for comparison purpose. In our forecast model, we adjust our 2018E-20E NIM estimates according to the IFRS9 by excluding interest income from FVTPL financial assets. Details of our NIM assumptions are included in the latter part of this report.



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As of June 2018, NPL ratios of JSBs varied between 0.97%-1.80%, of which PSB had the lowest while CITICB reported the highest. In terms of HoH changes, PSB showed a 22bps HoH increase while CMB had the sharpest decline of 18bps HoH, thanks to the latter's dedication to strengthen risk buffer in recent quarters. CMB's provision ratio and provision coverage were the highest among JSBs at 4.51% and 316.08% as of June 2018, up 29bps and 53.97ppt HoH.

Exhibit 2: 1H18	results key	/ indicators	(JSBs)
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	CMB	MSB	CITICB	CEB	ZSB	PSB	Average
1H18 YoY (%)	3968 HK	1988 HK	998 HK	6818 HK	2016 HK	1658 HK	
Net interest income	8.63	(17.61)	0.63	(10.02)	1.94	27.59	1.86
Net fee income	7.82	(0.61)	(3.95)	14.91	7.32	9.23	5.79
Operating income	11.21	6.27	6.09	12.76	3.61	24.95	10.81
Operating expenses	17.37	3.04	6.59	12.01	2.59	14.08	9.28
Provisions	(3.73)	17.43	7.16	45.24	(2.47)	125.46	31.51
Profit before tax	18.03	4.17	4.26	(1.56)	8.69	13.98	7.93
Net profit	14.00	5.45	9.01	6.71	15.54	22.27	12.16
EPS	13.46	6.25	8.16	(5.88)	9.68	12.12	7.30
Jun 2018 HoH (%)							
Total assets	3.81	2.69	2.29	4.77	6.21	3.48	3.87
Loans	13.57	11.83	8.80	9.79	18.30	10.44	12.12
Deposits	4.76	6.46	5.29	7.17	5.27	3.35	5.38
Net equity	4.27	4.77	2.84	(0.19)	7.31	5.03	4.00
BVPS	4.58	4.86	3.09	(0.38)	4.41	5.71	3.71
Major indicators (%)							
NIM	2.54	1.64	1.89	1.63	1.88	2.64	2.04
Net fee to topline	29.91	32.75	26.86	35.13	32.11	5.80	27.10
CIR	26.85	24.35	26.65	29.66	28.77	55.80	32.01
ROAA	1.39	1.00	0.92	0.87	0.83	0.72	0.96
ROAE	19.61	15.81	14.12	12.36	16.82	16.32	15.84
CT1	11.61	8.64	8.53	8.85	8.41	9.00	9.17
CAR	12.51	11.86	11.34	12.68	13.71	12.90	12.50
NPL ratio	1.43	1.72	1.80	1.51	1.14	0.97	1.43
Provisioning ratio	4.51	2.81	2.72	2.62	3.20	2.62	3.08
Provision coverage ratio	316.08	162.74	151.19	173.04	280.59	270.71	225.73
Major indicators changes (ppt)							
NIM YoY	(0.11)	0.24	0.12	0.11	0.13	0.33	0.14
Net fee to topline YoY	(0.94)	(2.27)	(2.81)	0.66	1.11	(0.83)	(0.85)
CIR YoY	1.46	(0.77)	0.13	(0.11)	(0.87)	(5.30)	(0.91)
ROAA YoY	0.10	0.02	0.08	0.03	0.03	0.08	0.06
ROAE YoY	0.50	(0.42)	0.22	(1.40)	0.28	1.41	0.10
CT1 HoH	(0.45)	0.01	0.04	(0.71)	0.12	0.40	(0.10)
CAR HoH	(2.97)	0.01	(0.31)	(0.81)	1.50	0.39	(0.37)
NPL ratio HoH	(0.18)	0.01	0.12	(0.08)	(0.01)	0.22	0.01
Provisioning ratio HoH	0.29	0.15	(0.12)	0.10	(0.23)	0.18	0.06
Provision coverage ratio HoH	53.97	7.13	(18.25)	14.86	(16.35)	(54.06)	(2.12)

Note: figures may not match with financial reports due to adjustment for comparison consistency among individual equities

Source(s): Companies, ABCI Securities

Different banks, different strength

Overall, fundamental improvement was obvious. Divergence in JSB's competitive strength has become increasingly apparent. CEB recorded the fastest net fee income growth in the group; PSB and ZSB (2016 HK) achieved strong balance sheet and earnings growth; MSB (1988 HK) had the lowest CIR in the group; CITICB's showed decent growth in its retail deposit base. Yet, we believe JSBs as a whole would be more sensitive to policy risk compared to the big banks known for their high defensiveness.

District banks

Location determines performance

Among the three bank categories, district banks showed the highest fundamental volatility. In 1H18, H-share district banks reported their topline and net profit growth in the range of -17.13%-+32.09% and -55.66%-52.52%. Due to their relatively small operation size and geographic coverage, downturn in a single region would be sufficient to trigger significant setbacks in earnings.

Indeed, geographic location determines much of the differences in financial performance of district banks. E.g., the two H-share banks in Jiangxi province, BJX (1916 HK) and BJJ (6190 HK), reported impressive growth in 1H18. BJX's topline revenue and net profit surged 22.35% and 40.05% YoY, while BJJ topline revenue and net profit were up 32.09% and 52.52% YoY. Conversely, net profits of SJB (2066 HK) and JJRB (6122 HK) were down 18.99% and 55.66% YoY.

Exhibit 3: 1H18 results ke	y indicators	(district banks)
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	BCQ	HRB	BQD	BJZ	BTJ	BZZ	SJB	НВ
1H18 YoY (%)	1963 HK	6138 HK	3866 HK	416 HK	1578 HK	6196 HK	2066 HK	3698 HK
Net interest income	(19.15)	(21.40)	(25.94)	5.86	(54.27)	(30.49)	(6.56)	15.33
Net fee income	(19.83)	(6.72)	(33.91)	(8.87)	(13.98)	5.50	(65.02)	15.51
Operating income	0.86	(12.50)	10.40	13.36	12.66	5.70	(6.81)	24.31
Operating expenses	0.93	3.34	21.60	(0.15)	12.46	26.01	10.34	16.04
Provisions	1.17	(42.71)	29.12	45.40	31.71	(5.43)	107.12	55.31
Profit before tax	2.47	(4.23)	0.44	7.66	9.80	0.96	(29.80)	5.88
Net profit	1.02	(2.03)	3.58	5.98	8.58	4.23	(18.99)	13.04
EPS	1.39	0.00	6.45	5.08	9.30	2.33	(23.33)	14.71
Jun 2018 HoH (%)								
Total assets	3.09	1.36	(1.34)	3.45	(7.40)	1.79	(7.05)	5.19
Loans	8.69	5.79	9.21	15.08	(3.11)	8.33	19.51	10.51
Deposits	5.28	(2.02)	3.82	2.74	(6.02)	3.02	6.61	3.85
Net equity	1.09	3.72	2.19	4.37	2.76	4.65	3.37	8.40
BVPS	1.09	9.89	3.20	4.37	2.76	6.11	3.37	16.36
Major indicators (%)								
NIM	1.73	1.88	1.35	2.51	1.44	1.48	1.30	2.39
Net fee to topline	13.28	17.31	10.94	3.77	15.16	18.67	6.19	12.63
CIR	20.95	28.12	29.67	14.70	25.37	26.99	29.82	21.95
ROAA	1.08	0.92	0.88	1.18	0.84	1.08	0.57	0.92
ROAE	17.48	12.40	14.79	17.79	12.62	18.84	10.68	15.37
CT1	8.34	9.61	8.90	7.95	9.36	7.81	8.62	8.51
CAR	13.25	12.19	16.79	11.61	14.06	12.88	12.28	11.97
NPL ratio	1.12	1.79	1.69	1.26	1.62	1.88	1.47	1.02
Provisioning ratio	2.86	3.08	2.70	3.06	3.87	3.14	2.79	2.94
Provision coverage ratio	255.29	171.44	160.07	242.10	239.58	166.86	189.66	288.74
Major indicators changes (ppt)								
NIM YoY	(0.42)	(0.54)	(0.44)	(0.29)	0.13	(0.72)	(0.23)	0.07
Net fee to topline YoY	(3.43)	1.07	(7.34)	(0.92)	(4.70)	(0.04)	(10.31)	(0.96)
CIR YoY	(0.46)	4.10	2.73	(1.13)	(0.13)	4.39	5.82	(1.56)
ROAA YoY	(0.09)	(0.07)	(0.03)	(0.18)	0.04	(0.11)	(0.19)	(0.08)
ROAE YoY	(1.18)	(1.69)	0.35	(1.97)	0.24	(1.96)	(4.11)	(0.67)
CT1 HoH	(0.28)	(0.11)	0.19	(1.23)	0.72	(0.12)	(0.42)	(0.11)
CAR HoH	(0.35)	(0.06)	0.19	0.64	3.32	(0.65)	(0.57)	(0.45)
NPL ratio HoH	(0.23)	0.09	-	0.20	0.12	0.38	(0.02)	(0.04)
Provisioning ratio HoH	0.01	0.24	0.10	(0.11)	0.96	0.03	0.02	0.04
Provision coverage ratio HoH	45.13	4.20	6.55	(58.23)	45.77	(40.89)	3.64	15.53



	ZYB	GSB	ВЈХ	BJJ	CQRB	JJRB	GZRB	Average
1H18 YoY (%)	1216 HK	2139 HK	1916 HK	6190 HK	3618 HK	6122 HK	1551 HK	
Net interest income	14.13	(2.48)	25.12	(19.25)	(12.84)	(19.86)	(7.63)	(10.63)
Net fee income	11.63	(43.07)	(44.54)	(7.94)	(3.54)	(61.89)	(9.28)	(19.06)
Operating income	29.04	8.70	22.35	32.09	15.87	(17.13)	30.98	11.33
Operating expenses	21.89	17.23	7.69	41.56	4.37	6.93	21.48	14.12
Provisions	79.01	(4.93)	24.50	10.48	90.98	(0.23)	104.98	35.10
Profit before tax	8.02	8.55	33.78	50.85	3.07	(49.15)	26.90	5.01
Net profit	7.74	8.30	40.05	52.52	5.33	(55.66)	26.68	6.69
EPS	(10.00)	(18.52)	37.50	60.61	(2.04)	(50.00)	6.25	2.65
June 2018 HoH (%)								
Total assets	4.42	15.50	9.21	6.30	0.32	(14.90)	2.44	1.49
Loans	10.36	15.24	14.16	15.12	7.09	(11.82)	17.62	9.45
Deposits	10.48	3.13	4.60	7.95	10.12	(18.04)	0.97	2.43
Net equity	(2.22)	43.36	31.54	6.02	4.41	(15.14)	5.43	6.93
BVPS	1.38	7.15	12.56	6.07	4.41	(15.14)	5.43	4.60
Major indicators (%)								
NIM	2.62	2.50	2.16	2.44	2.35	2.25	1.84	2.02
Net fee to topline	8.48	2.90	7.55	3.95	8.40	5.36	11.82	9.76
CIR	37.05	21.61	27.77	28.28	28.06	52.27	33.64	28.42
ROAA	0.71	1.51	0.82	0.75	1.08	0.55	0.91	0.92
ROAE	8.27	21.87	11.98	11.62	14.64	6.17	13.64	13.88
CT1	10.74	10.93	10.79	na	10.60	8.85	10.46	9.39
CAR	11.59	13.55	14.03	na	13.21	11.23	13.81	13.03
NPL ratio	1.88	1.74	1.70	1.65	1.23	1.91	1.41	1.56
Provisioning ratio	3.40	3.38	3.65	3.16	4.18	2.96	2.82	3.20
Provision coverage ratio	180.83	194.13	214.54	191.33	339.38	155.04	199.78	212.58
Major indicators changes (ppt)								
NIM YoY	(0.18)	(0.46)	0.08	0.15	(0.24)	0.04	0.11	(0.20)
Net fee to topline YoY	(1.32)	(2.64)	(9.10)	(1.72)	(1.69)	(6.30)	(5.24)	(3.64)
CIR YoY	(2.24)	1.32	(3.09)	1.85	(3.52)	11.34	(2.56)	1.12
ROAA YoY	(0.07)	(0.08)	0.13	0.20	(0.04)	(0.38)	0.12	(0.06)
ROAE YoY	(1.36)	(6.63)	1.24	2.92	(1.67)	(6.00)	0.80	(1.45)
CT1 HoH	(1.41)	2.22	1.41	na	0.21	(0.62)	(0.23)	0.02
CAR HoH	(1.56)	2.01	1.13	na	0.18	(0.97)	1.81	0.33
NPL ratio HoH	0.05	-	0.06	0.03	0.25	0.18	(0.10)	0.06
Provisioning ratio HoH	(0.22)	(0.48)	0.11	0.05	(0.03)	-	(0.01)	0.05
Provision coverage ratio HoH	(16.67)	(27.87)	(0.63)	(0.67)	(91.86)	(0.97)	13.03	7.96

Note: figures may not match with financial reports due to adjustment for comparison consistency among individual equities Source(s): Companies, ABCI Securities

Key financial indicators of district banks showed large variations. In 1H18, NIMs were in the range of 1.3%-2.62%, reflecting YoY changes of -72bps-+15bps; NPL ratios were marked at 1.02%-1.91%, reflecting HoH changes of -23bps-38bps as of June 2018; provisioning ratio and provision coverage ratio varied from 2.7%-4.18% and 155.04%-288.74% by end-June

Potential funding required for growth

We notice that several district banks could be tight in capital, including BJZ (416 HK), BZZ (6196 HK), BCQ (1963 HK), SJB(2066 HK), HB(3698 HK), whose CT1s were 7.95%, 7.81%, 8.34%, 8.62%, and 8.51%, respectively. If these banks decide to expand their balance sheets at a faster pace in the near future, short-term capital need may arise.



Cautious on low defensiveness against policy risk

District banks are less defensive against policy changes than their sizeable counterparts. The new asset management rule has hit hardest on net fee income in district banks that showed an average decline of 19.06% YoY; in contrast, such income rose 1.02% and 5.79% YoY on average for the big banks and JSBs in 1H18.

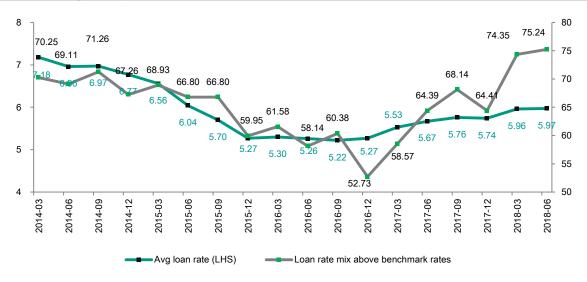
We remain cautious on district banks although short-term rally may occur for new IPOs. Their volatile fundamentals reactive to macro and policy changes call for close monitoring on the investor's part. Low average daily turnover (ADT) also poses additional risk to share price.



2H18 NIM outlook is mildly positive

We forecast NIM to improve mildly in 2H18. Despite potential impacts from interest rates and trade war, we reiterate our economist's 2018E real GDP growth estimate at 6.6%, which implies a stable macro outlook. Our full-year loan target remain unchanged at RMB14.5tr, while 8M18 new loan aggregated to 81.1% of our target. Although we assume benchmark interest rates remain in China would stay unchanged over 2018E-19E, the global interest rate hike cycle would nonetheless drive up market interest rate mildly in 2H18 and 2019E. Moreover, we expect regulators to enhance liquidity in the banking system through one or two more targeted RRR cuts in 2H18.

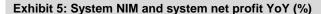
Exhibit 4: Average loan yield vs. the proportion of loans priced above benchmark rates (%)

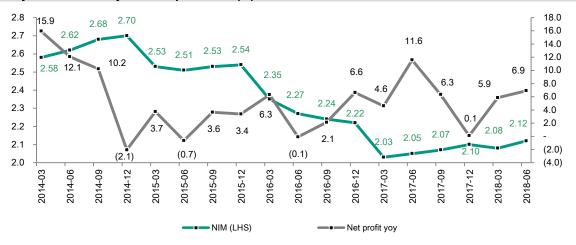


Source(s): PBOC, ABCI Securities

Upside pressure of market interest rate from the demand side has been apparent. Banks have turned more proactive in supporting the real economy and reduced social funding cost in 1H18, which in turn resulted in robust loan growth in 1H18. Loan balances of big banks, JSBs, and district banks on average rose 4.35%, 12.12%, and 9.45%. Supply-side factor, however, have slowed the rising pace in 2Q18, of which average loan yield edged up by 1bps QoQ to 5.97%. Meanwhile, the proportion of loan priced above benchmark rates has exceeded 75% in 2Q18.

Similar to the PBOC data, CBIRC statistics also suggested an improving NIM trend for 2Q18. System NIM in 2Q18 was 2.12%, up 4bps QoQ. However, operational results of most banks indicated no changes or low-single-digit bps expansion QoQ in NIM for 2Q18. Banks' profitability continued to improve in 2Q18, according to the CBIRC data. System net profit growth in 2Q18 was 6.9% YoY, 1ppt higher than 5.9% in 1Q18.

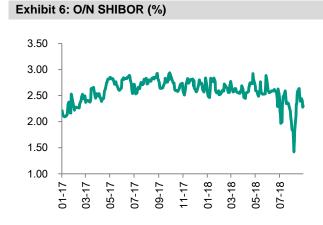


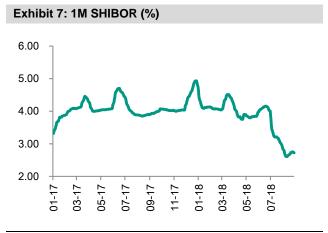


Source(s): CBIRC, ABCI Securities

Expect a mild NIM expansion

We adjust our NIM models with reference to 1H18 results. We project mild increments in market interest rates in 2H18, which would in turn elevate loan yields. Factoring in the more aggressive loan pricing by JSB for MSE clients and the relatively low bargaining power of district banks, we estimate loan yields of big banks, JSBs, and district banks under our coverage to increase by 23bps, 31bps, and 12bps YoY, respectively, in 2018E. Investment yields of big banks, JSBs and district banks would increase by 10bps, 44bps, and 21bps YoY, respectively, in 2018E, reflecting the larger risk appetite of JSBs and district banks than that of the big banks with a more conservative investment stance.



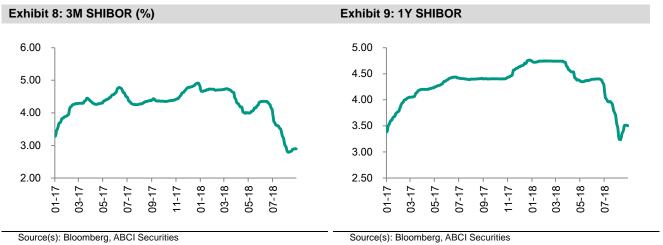


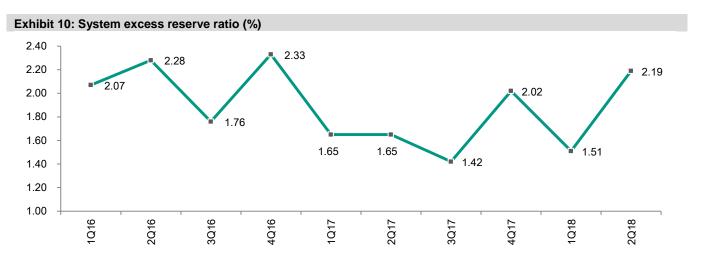
Source(s): Bloomberg, ABCI Securities

Source(s): Bloomberg, ABCI Securities

Easing liquidity environment

Although SHIBOR has stayed high since 2017, we notice signs of a declining trend in SHIBOR of various durations since July 18. Precisely, shorter-term SHIBOR (O/N and 1M) dropped from 2.63% and 4.03% in end-Jun to 2.31% and 2.72% in end-Aug, or 32bps and 132bps lower, while longer-term SHIBOR (3M and 1Y) fell from 4.16% and 4.33% in end-Jun to 2.89% and 3.5% by end-Aug, down 126bps and 83bps.





Source(s): CBIRC, ABCI Securities

This reflects improving liquidity in the banking system, which we attribute it to fine-tuning by regulators through the use of liquidity tools and targeted RRR cuts. Therefore, one can reasonably expect a potential decline in banks' interbank asset and liability yield over 2H18. Easing liquidity has also been reflected by the rebound in system excess reserve ratio from 1.51% in Mar 18 to 2.19% in June 18.

Nevertheless, we are not negating the possibility that interbank liquidity may tighten upon rapid balance sheet growth; the trend of reducing interbank exposure, as evident in previous quarters, could also reverse. To be cautious, we expect the down cycle of SHIBOR to be temporary, especially when 1Y SHIBOR showed signs of a rebound in late Aug. Our base case scenario expect interbank asset yields of big banks and JSBs to increase by 24bps and 37bps while that of the district banks would fall by 14bps YoY in 2018E. Interbank liability yield would rise by 31bps, 34bps and 42bps YoY in 2018E for the three bank groups.

Large customer base of big banks enables a stable deposit cost

On the funding side, deposit cost of big banks, JSBs, and district banks would increase by 8bps, 23bps, and 13bps YoY, respectively, in 2018E. Solid deposit customer base of the big banks would translate into a more stable deposit cost. In 1H18, issued debt cost trended up in banks. For 2018E, we expect such cost to increase by 46bps, 61bps and 37bps YoY for the big banks, JSBs and district banks.



	ICBC	ССВ	ABC	BOC	BoCom	СМВ	MSB	CEB	CITICB	BCQ	HB	HRB
SEHK	1398	939	1288	3988	3328	3968	1988	6818	998	1963	3698	6138
Loan yield												
2017	4.23	4.18	4.26	3.91	4.59	4.81	4.70	4.45	4.61	5.72	5.00	6.03
2018E	4.40	4.40	4.48	4.15	4.90	5.15	5.10	4.65	4.90	6.10	5.20	5.80
2019E	4.58	4.56	4.62	4.27	5.06	5.25	5.22	4.79	5.02	6.23	5.32	5.93
2020E	4.73	4.69	4.77	4.39	5.20	5.36	5.36	4.94	5.15	6.33	5.45	6.04
Investment yield												
2017	3.61	3.74	3.67	3.08	3.60	3.63	3.71	4.13	3.78	5.42	4.83	5.28
2018E	3.70	3.83	3.80	3.25	3.60	3.85	4.28	4.42	4.45	5.35	5.43	5.38
2019E	3.79	3.95	3.88	3.37	3.68	3.97	4.40	4.53	4.63	5.47	5.58	5.52
2020E	3.89	4.06	3.95	3.49	3.77	4.08	4.54	4.65	4.78	5.53	5.70	5.6
Interbank assets												
2017	3.35	2.73	3.32	2.18	2.78	2.71	3.40	3.37	2.74	3.60	3.87	3.38
2018E	3.77	3.15	3.42	2.22	3.01	3.01	4.22	3.59	2.88	3.10	3.85	3.48
2019E	3.89	3.32	3.54	2.40	3.13	3.15	4.46	3.70	3.01	3.22	3.94	3.60
2020E	3.99	3.54	3.63	2.57	3.26	3.29	4.55	3.84	3.16	3.33	4.02	3.7
Deposit cost												
2017	1.42	1.33	1.34	1.52	1.86	1.27	1.76	1.93	1.59	2.36	1.53	2.60
2018E	1.43	1.35	1.35	1.63	2.11	1.48	2.00	2.15	1.85	2.60	1.60	2.67
2019E	1.49	1.41	1.41	1.69	2.22	1.56	2.09	2.24	1.94	2.70	1.66	2.73
2020E	1.53	1.46	1.48	1.75	2.32	1.62	2.16	2.32	2.04	2.78	1.70	2.7
Interbank liabilities												
2017	2.19	2.49	2.66	2.17	3.22	2.81	3.68	3.61	3.65	4.16	3.38	4.2
2018E	2.50	2.85	2.84	2.63	3.45	2.90	4.01	4.48	3.70	4.58	4.00	4.43
00405	0.00	2.04	0.05	0.70	0.55	0.04	4.40	4.04	2.04	4.70	4.45	4.5

Source(s): Company, ABCI Securities estimates

2.62

2.74

3.28

3.80

3.85

3.90

3.01

3.21

3.69

4.35

4.45

4.55

2.95

3.07

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3.65

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4.50

Spread assumptions

Issued debt

2017

2018E

Our NIM model factors in a mild expansion of loan-deposit spread over 2018E-20E, from 289bps-305bps for big banks, 308bps-317bps for JSBs, and 341bps-353bps for district banks. Interbank asset-liability spread would remain relatively stable over 2018E-20E with a positive spread of 26bps-29bps for big banks, and negative spreads of -33bps--35bps for JSBs, and -86bps--90bps for district banks.

Better NIM trend by big banks and JSBs

In our base case scenario, we expect NIM to be higher in big banks than JSBs and district banks. NIM of big banks and JSBs would expand by 3bps-5bps annually in 2018E-19E to reach 2.13% and 1.94% by 2020E. Meanwhile, average NIM of the district banks would narrow by 16bps YoY in 2018E to 2.02%, followed by mild improvement by 3bps and 1bps in 2019E and 2020E to reach 2.06% by 2020E.

For the H-share banks under our coverage, we revise down our 2018E/19E topline forecasts by an average of 3.15% and 6.07%. By category, 2018E topline forecasts for big banks/JSBs/district banks are lowered by 3.26%/2.1%/4.39%, and 4.96%/4.5%/10.0% for 2019E. The implied average topline growth in 2018E/19E are 7.8%/7.3% for the big banks, 11.3%/8.2% for the JSBs, and 8.4%/7.3% for the district banks.



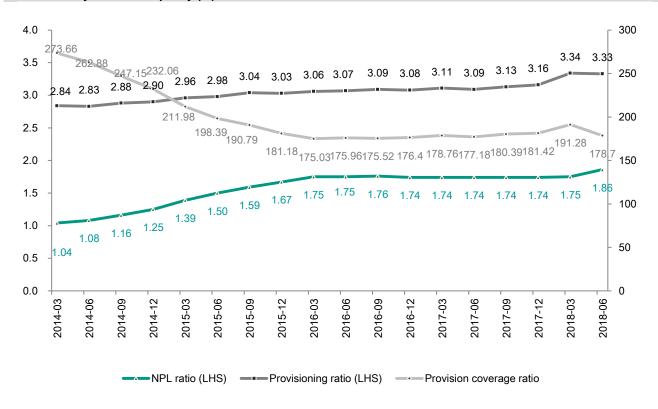
Refocusing on asset quality

Renewed concern on asset quality

Uncertainties emerging from the Sino-US trade war once again spark concerns over the asset quality of the Chinese banks. The issue of asset quality has always been a raw nerve for investors despite the fact that reality is usually not as grim as apprehended, partly because controlling systematic risk in the financial system has always been a priority for the government. NPL ratio level in banks has largely been dependent on their efforts in NPL handling since early 2017. System NPL ratio has been stabilized in the range of 1.74%-1.76% since 1Q16.

In 2Q18, system NPL ratio rose 11bps QoQ to 1.86%. Nonetheless, system risk buffer remained sufficient, with system provisioning ratio and provision coverage ratio marked at 3.33% and 178.7% as of June 2018.

Exhibit 12: System asset quality (%)



Source(s): CBIRC, ABCI Securities

Stricter NPL classification by rural commercial banks

The rebound in system NPL ratio, while not expected, can be explained. By bank category, asset quality of big banks and JSBs stayed benign and their NPL ratios improved mildly from 1.5% and 1.7% in Mar 2018 to 1.48% and 1.69% in June 2018. Surge in NPL ratio was mainly driven by rural commercial banks whose NPL ratio rose from 3.26% in Mar 2018 to 4.29% in June 2018.



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Risen NPL ratio in rural commercial banks was mainly driven by stricter NPL classification policy required by regulators. The new standard stipulates all banks to classify overdue loans above 90 days as NPL. Large banks, JSBs, and most city commercial banks have long applied a more prudent NPL classification system, thus the new rule carries minimal impacts; meanwhile, the new rule drove up the NPL ratios in the rural commercial banks, hence the system NPL ratio. Among the H-share banks, big banks, JSBs and district banks reported an average NPL ratio changes of -5bps, +1bps and +6bps HoH in 1H18.

Expect benign asset quality with enhancing risk buffer

Our base case scenario assumes that ongoing development from trade war would not significantly compromise asset quality in coming quarters. We forecast system NPL ratio to be stable in the range of 1.8%-2.0% over 2H18-19E. For banks under our coverage, we project an average NPL ratio change of -2bps YoY in 2018E, of which the big banks would outperform with an average of -5bps YoY reduction. Overall, we are leaning toward a conservative stance by assuming the average NPL ratio in our coverage universe to rise by 7bps each in 2019E and 2020E, with a steeper rise expected for district banks.

Risk buffer would stay solid over 2018E-20E. Among the banks we cover, we raise our 2018E and 2019E provisioning ratio assumptions to 3.09% and 3.17%, which are 27bps and 31bps higher than our previous forecasts. For provision coverage ratio, our new average forecasts are 206.12% and 202.03%, or 26.5ppt and 25.09ppt higher than our previous estimates.



Valuation

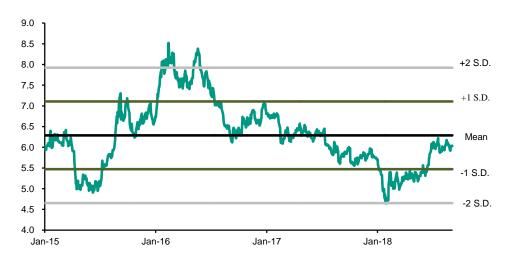
Reiterate OVERWEIGHT rating - prefer big names on fundamental improvement

Prolonged trade friction between China and the US has sparked market concern over China's growth momentum. Renewed concerns on asset quality and increased policy risk have suppressed share price in the China banks sector since early 2018. We consider policy risk as the largest overhang for the sector. However, we believe downside at current valuations is limited based on the solid improvement in fundamentals (e.g. NIM and asset quality). We maintain our OVERWEIGHT sector rating, and believe an entry point may occur in late 3Q18 to 4Q18 assuming the Sino-US trade war would ease.

Promising dividend yield implies entry point for the big 5 banks

The China banks sector is currently valued at 0.62x/0.56x 2018E/2019E P/B, which implies a decent share price upside for quality banks. Average forward dividend yield of the big 5 banks rose above 6% in June 2018, approaching the historical mean level. We believe a dividend yield at 6.5%-7.0% would present an ideal entry point with solid share price support and rebound potential. Long-term fundamental investors, however, may consider accumulating at current prices.

Exhibit 13: Average forward dividend yield band chart of the big 5 banks



Source(s): Bloomberg, ABCI Securities estimates

Favor big names for defensiveness

In particular, we continue to prefer big names due to their stronger defensiveness against policy changes and business diversification. **ABC (1288 HK)** is our sector's top pick based on its strength in the policy-supported Sannong areas as well as proven ability in managing asset quality. We also favor **CCB (939 HK)** for its prudent attitude. We see potentials in **BOC (3988 HK)** since it will benefit most from the offshore interest rate hike given its significant offshore exposure (25.7% of profit before tax came from offshore business in 1H18).

Among JSBs, **CMB** (3968 **HK**), despite its high valuation, remains our preferred name, justified by its strength in retail business, growth momentum, and profitability. Our recommendation for district banks is solely based on valuation or more specifically, those that are trading at a deep discount to NAV. However, we remain cautious on the relatively weak policy defensiveness and low ADT.



Major TP assumption changes

We adjust our earnings forecasts for 2018E (adjustment range: -15.95% to +0.98%) and 2019E (adjustment range -23.80% to +0.30%) while extending our forecasts to 2020E. We roll over our one-year TP calculation from 2018E to 2019E BVPS. However, with adjustment of our CNY/HKD exchange rate assumption from 1.2400 to 1.1496 (Bloomberg data as of 4/9/2018), we revise our sustainable ROE assumptions in the range of -0.62ppt-3.20ppt, and cost of equity by 1.22ppt-4.20ppt, and our target P/B for banks was reduced by 10.96% -42.47%. Consequently, we factor in a higher risk premium and a lower exchange rate expectation. Hence, our TPs for banks were slashed by 4.60%-39.58%.

Gordon growth model assumptions

Our TP calculation based on Gordon Growth Model, a widely adopted valuation method for banks:

- 1. Sustainable ROAE of 9.88%-18.81% (reference to historical average of individual banks):
- 2. Cost of Equity (COE) of 12.95%-15.84%
- 3. Risk free rate 3.46% (10-year Chinese government bond yield)
- 4. Equity beta of 1.03-1.27 (reference to Bloomberg data)
- 5. Equity risk premium of 7.75%-11.00% (reference to Bloomberg data)
- 6. Long-term growth of 2.5%-9.1% (reference to historical growth rate and China's GDP)

Exhibit 14: Changes in TP assumptions

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	ICBC	ССВ	ABC	ВОС	BoCom	СМВ	MSB	CEB	CITICB	BCQ	НВ	HRB
SEHK	1398	939	1288	3988	3328	3968	1988	6818	998	1963	3698	6138
(HKD)												
TP (old)	9.32	11.41	6.38	5.72	8.18	43.50	12.86	6.04	8.19	8.92	5.40	3.30
TP (new)	7.70	9.48	5.28	4.73	7.14	41.50	7.77	4.31	6.51	6.01	4.00	2.16
Change (%)	(17.38)	(16.91)	(17.24)	(17.31)	(12.71)	(4.60)	(39.58)	(28.64)	(20.51)	(32.62)	(25.93)	(34.55)
(%)												
Sus. ROE (old)	12.90	14.18	11.73	10.60	9.26	16.64	11.96	10.65	9.87	10.67	9.93	9.61
Sus. ROE (new)	12.81	14.80	14.93	11.50	10.58	18.81	11.41	10.03	10.70	10.63	10.22	9.88
Change (%)	(0.09)	0.62	3.20	0.90	1.32	2.17	(0.55)	(0.62)	0.83	(0.04)	0.29	0.27
(%)												
COE (old)	11.51	12.38	11.00	11.86	11.75	14.40	12.71	12.58	11.50	12.42	11.16	11.99
COE (new)	12.99	14.89	15.20	13.81	13.34	15.62	15.84	14.06	15.18	15.01	12.95	13.65
Change (%)	1.48	2.51	4.20	1.95	1.59	1.22	3.13	1.48	3.68	2.59	1.79	1.66
(x)												
Target P/B (old)	1.16	1.15	1.11	0.87	0.73	1.71	0.92	0.83	0.79	0.73	0.76	0.60
Target P/B (new)	0.97	0.99	0.96	0.74	0.65	1.49	0.63	0.62	0.65	0.42	0.54	0.39
Change (%)	(16.38)	(13.91)	(13.51)	(14.94)	(10.96)	(12.87)	(31.52)	(25.30)	(17.72)	(42.47)	(28.95)	(35.00)



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Exhibit 15: Changes in big 5 banks' key assumptions

	ICBC	ССВ	ABC	ВОС	BoCom
2018	1398 HK	939 HK	1288 HK	3988 HK	3328 HK
Topline (RMB mn) (old)	759,266	690,206	594,721	527,587	216,529
Topline (RMB mn) (new)	735,739		·		
	· ·	637,510	616,923	502,647	206,656
Changes (%)	(3.10)	(7.63)	3.73	(4.73)	(4.56
2242					
2019	205.000	750 504	054.054	F70 000	000.05
Topline (RMB mn) (old)	825,689	758,564	651,254	570,228	238,351
Topline (RMB mn) (new)	806,145	680,793	663,908	535,885	219,052
Changes (%)	(2.37)	(10.25)	1.94	(6.02)	(8.10
2018					
Net profit (RMB mn) (old)	314,870	268,486	206,191	184,702	75,258
Net profit (RMB mn) (new)	303,468	263,110	208,221	183,064	72,357
Changes (%)	(3.62)	(2.00)	0.98	(0.89)	(3.85
2019					
Net profit (RMB mn) (old)	350,955	293,895	228,530	203,702	82,385
Net profit (RMB mn) (new)	335,077	284,230	227,101	201,503	76,456
Changes (%)	(4.52)	(3.29)	(0.63)	(1.08)	(7.20
	` '	` ′	` ′	` ′	,
2018					
NIM (%) (old)	2.16	2.16	2.25	1.85	1.5
NIM (%) (new)	2.32	2.28	2.38	1.89	1.4
Changes (ppt)	0.16	0.12	0.13	0.04	(0.15
Changes (ppt)	0.10	0.12	0.10	0.04	(0.10
2019					
NIM (%) (old)	2.18	2.17	2.27	1 07	1.6
				1.87	1.6
NIM (%) (new)	2.35	2.32	2.41	1.91	1.4
Changes (ppt)	0.17	0.15	0.14	0.04	(0.14
2012					
2018	4.00	4.00	4.70	4.45	
NPL ratio (%) (old)	1.60	1.62	1.70	1.45	1.54
NPL ratio (%) (new)	1.60	1.52	1.60	1.40	1.4
Changes (ppt)	-	(0.10)	(0.10)	(0.05)	(0.09
2019					
NPL ratio (%) (old)	1.68	1.68	1.60	1.48	1.60
NPL ratio (%) (new)	1.68	1.59	1.64	1.46	1.5 ⁻
Changes (ppt)	-	(0.09)	0.04	(0.02)	(0.09
2018					
Prov ratio (%) (old)	2.48	2.60	3.80	2.38	2.4
Prov ratio (%) (new)	2.73	2.85	4.10	2.85	2.5
Changes (ppt)	0.25	0.25	0.30	0.47	0.1
3 (11)				-	
2019					
Prov ratio (%) (old)	2.55	2.65	3.70	2.40	2.50
Prov ratio (%) (new)	2.85	2.95	4.16	2.93	2.5
Changes (ppt)	0.30	0.30	0.46	0.53	0.0
Changes (ppt)	0.30	0.30	0.40	0.55	0.0
2018	+				
2018	455.00	100.40	000.50	404.44	455.0
Prov. coverage ratio (%) (old)	155.00	160.49	223.53	164.14	155.8
Prov. coverage ratio (%) (new)	170.63	187.50	256.25	171.00	176.5
Changes (ppt)	15.63	27.01	32.72	6.86	20.7
2019					
Prov. coverage ratio (%) (old)	151.79	157.74	231.25	162.16	156.2
Prov. coverage ratio (%) (new)	169.64	185.53	253.66	168.58	170.86
Changes (ppt)	17.85	27.79	22.41	6.42	14.6



Exhibit 16: Changes in key assumptions for JSBs and district banks

	CMB	MSB	CEB	CITICB	BCQ	НВ	HRB
2018	3968 HK	1988 HK	6818 HK	998 HK	1963 HK	3698 Hk	6138 HK
Topline (RMB mn) (old)	243,881	169,366	105,734	172,854	11,663	23,604	17,236
Topline (RMB mn) (new)	253,358	157,600	105,022	164,778	10,849	27,019	13,676
Changes (%)	3.89	(6.95)	(0.67)	(4.67)	(6.98)	14.47	(20.65)
enanges (70)	0.00	(0.00)	(0.01)	(1.07)	(0.00)		(20.00)
2019					+		
Topline (RMB mn) (old)	268,611	191,292	118,929	187,527	12,961	27,479	19,870
Topline (RMB mn) (new)	281,230	167,730	113,947	175,882	11,758	29,653	14,184
Changes (%)	4.70	(12.32)	(4.19)	(6.21)	(9.28)	7.91	(28.62)
Changes (70)	4.70	(12.32)	(4.19)	(0.21)	(9.20)	7.91	(20.02)
2018							
Net profit (RMB mn) (old)	80,975	54,254	33,122	45,825	4,138	8,311	6,070
Net profit (RMB mn) (new)	81,200	52,302	33,022	44,717	3,968	8,215	5,102
Changes (%)							
Changes (%)	0.28	(3.60)	(0.30)	(2.42)	(4.11)	(1.16)	(15.95)
2040							
2019	00.700	50.000	00.705	50.000	4.000	0.005	0.000
Net profit (RMB mn) (old)	92,763	58,663	36,785	50,236	4,666	9,295	6,900
Net profit (RMB mn) (new)	93,044	55,973	35,970	49,688	4,193	9,013	5,258
Changes (%)	0.30	(4.59)	(2.22)	(1.09)	(10.14)	(3.03)	(23.80)
2018							
NIM (%) (old)	2.43	1.47	1.54	1.79	2.07	2.27	2.17
NIM (%) (new)	2.54	1.50	1.46	1.94	1.76	2.40	1.90
Changes (ppt)	0.11	0.03	(0.08)	0.15	(0.31)	0.13	(0.27)
2019							
NIM (%) (old)	2.48	1.48	1.56	1.80	1.98	2.24	2.13
NIM (%) (new)	2.61	1.55	1.47	1.96	1.79	2.43	1.93
Changes (ppt)	0.13	0.07	(0.09)	0.16	(0.19)	0.19	(0.20)
2018							
NPL ratio (%) (old)	1.65	1.68	1.66	1.73	1.68	1.05	1.77
NPL ratio (%) (new)	1.45	1.77	1.55	1.85	1.15	1.05	1.86
Changes (ppt)	(0.20)	0.09	(0.11)	0.12	(0.53)	-	0.09
	` ′		` /		` ′		
2019							
NPL ratio (%) (old)	1.69	1.72	1.72	1.78	1.77	1.10	1.83
NPL ratio (%) (new)	1.52	1.82	1.62	1.89	1.23	1.12	1.93
Changes (ppt)	(0.17)	0.10	(0.10)	0.11	(0.54)	0.02	0.10
Changes (PP.)	(0)	00	(0)	5111	(0.0.1)	0.02	00
2018							
Prov ratio (%) (old)	3.90	2.65	2.51	2.61	2.90	2.80	2.85
Prov ratio (%) (new)	4.60	2.85	2.68	2.78	2.90	3.03	3.15
Changes (ppt)	0.70	0.20	0.17	0.17	2.50	0.23	0.30
Changes (ppt)	0.70	0.20	0.17	0.17		0.23	0.50
2019							
Prov ratio (%) (old)	2.05	2.70	2.57	2.65	2.05	2.75	2.00
· / / /	3.95	2.70	2.57	2.65	2.95	2.75	2.90
Prov ratio (%) (new)	4.65	2.90	2.73	2.86	2.95	3.15	3.28
Changes (ppt)	0.70	0.20	0.16	0.21	-	0.40	0.38
2010							
2018	0.5		4=:				,
Prov. coverage ratio (%) (old)	236.36	157.74	151.20	150.87	172.62	266.67	161.02
Prov. coverage ratio (%) (new)	317.24	161.02	172.90	150.27	252.17	288.57	169.35
Changes (ppt)	80.88	3.28	21.70	(0.60)	79.55	21.90	8.33
2019							
Prov. coverage ratio (%) (old)	233.73	156.98	149.42	148.88	166.67	250.00	158.47
Prov. coverage ratio (%) (new)	305.92	159.34	168.52	151.32	239.84	281.25	169.95
Changes (ppt)	72.19	2.36	19.10	2.44	73.17	31.25	11.48



ABCI SECURITIES COMPANY LIMITED

Sector Valuation Summary (Data as of Sep 19, 2018)

Company	Ticker	Rating	TP (HK\$)	Upside	FY18F	FY19F	FY18F	FY19F	FY18F	FY19F
				(%)	P/B(x)	P/B (x)	P/E (x)	P/E (x)	Yield (%)	Yield (%)
ICBC	1398 HK	BUY	7.70	38.99	0.77	0.70	5.74	5.18	5.40	6.02
CCB	939 HK	BUY	9.48	42.56	0.77	0.69	5.51	5.12	5.53	5.88
ABC	1288 HK	BUY	5.28	41.94	0.75	0.68	5.39	4.90	5.56	6.18
BOC	3988 HK	BUY	4.73	38.30	0.58	0.53	4.96	4.51	7.06	7.73
BoCom	3328 HK	BUY	7.14	25.48	0.56	0.52	5.27	4.95	6.67	7.07
CMB	3968 HK	BUY	41.50	39.73	1.20	1.07	8.02	7.00	4.10	4.68
MSB	1988 HK	BUY	7.77	37.04	0.51	0.46	3.82	3.88	2.84	3.04
CITICB	998 HK	BUY	6.51	35.06	0.52	0.48	4.71	4.24	6.44	7.16
CEB	6818 HK	BUY	4.31	26.76	0.53	0.49	4.93	4.48	7.44	7.78
НВ	3698 HK	BUY	4.00	17.99	0.53	0.46	4.15	3.73	2.37	2.37
HRB	6138 HK	BUY	2.16	15.51	0.38	0.33	3.54	3.39	3.69	4.30
BCQ	1963 HK	BUY	6.01	26.53	0.37	0.33	3.25	3.08	3.15	3.87

Source(s): Bloomberg, ABCI Securities estimates



ICBC (1398 HK)

Consolidated income statement (2016A-2020E)

Consolidated income statement (2016)		20474	204.95	2040E	20205
FY Ended Dec 31 (RMB mn)	2016A	2017A	2018E	2019E	2020E
Net interest income	471,846	522,078	577,310	639,620	710,661
Non-interest income	169,835	153,576	158,429	166,525	173,237
Of which: Fees and commissions	144,973	139,625	148,068	154,853	160,551
Operating income	641,681	675,654	735,739	806,145	883,898
Operating expenses	(176,393)	(170,207)	(181,920)	(194,649)	(208,592)
Amortization	(16,719)	(15,987)	(15,399)	(15,796)	(16,364)
Pre-provision operating profit	448,569	489,460	538,420	595,700	658,942
Impairment loans losses	(87,894)	(127,769)	(166,559)	(183,751)	(192,772)
Operating profit	360,675	361,691	371,861	411,949	466,170
Non-operating income	2,604	2,950	3,245	3,537	3,820
Profit before tax	363,279	364,641	375,106	415,486	469,990
Tax	(84,173)	(77,190)	(69,395)	(76,865)	(86,948)
Minority interests	(857)	(1,402)	(2,243)	(3,544)	(5,529)
Net profit attributable to equity holders	278,249	286,049	303,468	335,077	377,513
Preference share dividend	4,450	4,437	4,488	4,488	4,488
Net profit attributable to ordinary	273,799	281,612	298,980	330,589	373,025
shareholders					
Growth (%)					
Net interest income	(7.1)	10.6	10.6	10.8	11.1
Non-interest income	5.6	(9.6)	3.2	5.1	4.0
Of which: Fees and commissions	1.1	(3.7)	6.0	4.6	3.7
Operating income	(4.0)	5.3	8.9	9.6	9.6
Operating expenses	(13.5)	(3.5)	6.9	7.0	7.2
Amortization	(0.8)	(4.4)	(3.7)	2.6	3.6
Pre-provision operating profit	0.1	9.1	10.0	10.6	10.6
Impairment loans losses	1.0	45.4	30.4	10.3	4.9
Operating profit	(0.1)	0.3	2.8	10.8	13.2
Non-operating income	11.8	13.3	10.0	9.0	8.0
Profit before tax	0.0	0.4	2.9	10.8	13.1
Tax	(1.6)	(8.3)	(10.1)	10.8	13.1
Minority interests	45.5	63.6	60.0	58.0	56.0
Net profit attributable to equity holders	0.4	2.8	6.1	10.4	12.7
Preference share dividend	90.9	(0.3)	1.2	0.0	0.0
Net profit attributable to ordinary	(0.4)	2.9	6.2	10.6	12.8
shareholders					
Per share (RMB)					
EPS	0.77	0.79	0.84	0.93	1.05
BVPS	5.29	5.73	6.27	6.88	7.56
DPS	0.23	0.24	0.26	0.29	0.32
Key ratio (%)					
Net interest margin*	2.16	2.22	2.32	2.35	2.37
Net interest spread	2.03	2.10	2.22	2.26	2.31
Cost to income ratio	27.49	25.19	24.73	24.15	23.60
Return on average assets	1.20	1.14	1.11	1.10	1.13
Return on average equity	14.80	13.96	13.64	13.79	14.20
Effective tax rate	23.17	21.17	18.50	18.50	18.50
Dividend payout	30.43	30.48	30.50	30.50	30.50
-					

Note1: Individual items may not sum to total due to rounding difference

Note2: Key ratios may not match with financial reports due to adjustment for comparison consistency among individual equities

 $^{^{\}star}$ Forecast calculation based on IFRS9 (excluding interest income from FVTPL financial assets)



ICBC(1398 HK)

Consolidated balance sheet (2016A-2020E)

As of Dec 31 (RNB mr)	Consolidated balance sheet (201	6A-2020E)				
Interbank assets	As of Dec 31 (RMB mn)	2016A	2017A	2018E	2019E	2020E
Investment securities 5.481.174 5.766,704 5.581.232 6.011,767 6.419,023 18,889,868 15,429,264 17,104,929 18,889,868 701al interest earning assets 23,152,396 25,097,784 26,2690 29,629,391 32,267,963 27,744 262,689 25,7753 262,908 24,774,1515 1,753,802 1,964,815 2,181,573 701al assets 24,137,265 26,067,043 28,828,991 31,851,999 35,012,445 31,6351,999 35,012,445 31,6351,999 35,012,445 31,6351,999 32,012,495	Cash & equivalent	3,350,788	3,613,872	4,047,537	4,533,241	5,077,230
Net loans and advances	Interbank assets	1,553,100	1,834,242	1,764,057	1,979,453	2,202,053
Total interest earning assets	Investment securities	5,481,174	5,756,704	5,581,232	6,011,767	6,419,023
Property and equipment 246,209 247,744 252,699 257,753 262,908 10ther non-interest earning assets 738,660 741,515 1,753,800 1,964,815 2,181,573 70tal assets 24,137,265 26,087,043 28,828,591 31,851,959 35,012,445 24,137,265 26,087,043 28,828,591 31,851,959 35,012,445 24,137,265 26,087,043 28,828,591 31,851,959 35,012,445 24,145,108 27,753,223 25,004,016,23,28 695,561 765,117 70tal interest bearing liabilities 20,418,465 21,720,112 24,875,601 27,906,832 30,794,554 24,875,601 27,906,832 30,794,554 24,875,601 27,906,832 30,794,554 24,875,601 27,906,832 30,794,554 24,875,601 27,906,832 30,794,554 24,875,601 27,906,832 30,794,554 24,875,601 27,906,832 30,794,554 24,875,601 27,906,832 30,794,554 24,875,601 27,906,832 30,794,554 24,875,601 27,906,832 30,794,554 24,875,601 27,906,832 30,794,554 24,875,601 27,906,832 30,794,554 24,875,601 27,906,832 30,794,554 24,875,601 27,906,832 30,794,554 27,906,832 27,9	Net loans and advances	12,767,334	13,892,966	15,429,264	17,104,929	18,869,658
Other non-interest earning assets 738,660 741,515 1,753,802 1,964,815 2,181,573 Total assets 24,137,265 26,087,043 28,828,591 31,851,959 35,012,445 Customer deposits 17,825,302 219,226,349 21,869,777 24,475,505 26,929,904 Interbank liabilities 2,016,799 1,706,549 2,081,990 24,475,505 26,929,904 Total Interest bearing liabilities 20,418,465 21,720,112 24,875,601 27,906,832 30,794,554 Current taxes 52,640 70,644 81,241 90,999 100,088 Deferred tax liabilities 604 433 325 250 200 Other liabilities 1,684,393 2,154,798 1,533,902 1,297,108 1,313,578 Share capital 442,458 442,458 442,458 442,458 442,458 442,458 442,458 442,458 442,458 442,458 442,458 442,458 442,458 442,458 442,458 442,458 462,458 442,458 442,458	Total interest earning assets	23,152,396	25,097,784	26,822,090	29,629,391	32,567,963
Total assets 24,137,265 26,087,043 28,828,591 31,851,959 35,012,445 Customer deposits 17,825,302 19,226,349 21,869,777 24,475,505 26,929,904 Interbank liabilities 2,016,799 1,706,649 2,081,999 2,415,108 2,753,223 Subordinated debt 357,937 526,940 632,328 695,561 765,117 Total interest bearing liabilities 20,418,465 21,720,112 24,875,601 27,906,832 30,794,554 Current taxes 52,640 70,644 81,241 90,999 90,098 100,088 Deferred tax liabilities 1,864,393 2,154,798 1,533,902 1,297,108 1,315,578 Total iabilities 1,864,393 2,154,798 1,533,902 1,297,108 1,315,578 Total iabilities 1,864,393 2,154,798 1,533,902 1,297,108 1,315,578 Total iabilities 1,822,293 1,885,803 1,878,786 2,92,951,79 32,208,421 Share capital 442,458 442,458 442,458	Property and equipment	246,209	247,744	252,699	257,753	262,908
Customer deposits	Other non-interest earning assets	738,660	741,515	1,753,802	1,964,815	2,181,573
Interbank liabilities	Total assets	24,137,265	26,087,043	28,828,591	31,851,959	35,012,445
Subordinated debt 357,937 526,940 632,328 695,661 7765,117 Total interest bearing liabilities 20,418,465 21,720,112 24,875,601 27,906,832 30,794,554 Current taxes 52,640 70,644 81,241 90,999 100,088 Deferred tax liabilities 604 433 325 250 200 200 Chher liabilities 1,684,393 2,154,798 1,533,902 1,297,108 1,313,578 Total liabilities 22,156,102 23,945,987 26,491,069 29,295,179 32,208,421 Share capital 442,458 442,4	Customer deposits	17,825,302	19,226,349	21,869,777	24,475,505	26,929,904
Total interest bearing liabilities 20,418,465 21,720,112 24,875,601 27,906,832 30,794,554 20,000	Interbank liabilities	2,016,799	1,706,549	2,081,990	2,415,108	2,753,223
Current taxes 52,640 70,644 81,241 90,989 100,088 Deferred tax liabilities 604 433 325 250 200 Other liabilities 1,684,393 2,154,798 1,533,902 1,297,108 1,313,578 Total liabilities 22,156,102 23,945,987 26,491,069 29,295,179 32,208,421 Share capital 442,458 442,458 442,458 442,458 442,458 442,458 442,458 442,458 49,951 2,338,709 Minorities 1,1412 13,565 16,278 19,371 22,858 Shareholder's equity incl. Ml 1,981,163 2,141,056 2,337,522 2,566,780 2,804,024 Growth (%) 5 7.9 12.0	Subordinated debt	357,937	526,940	632,328	695,561	765,117
Deferred tax liabilities	Total interest bearing liabilities	20,418,465	21,720,112	24,875,601	27,906,832	30,794,554
Other liabilities 1,684,393 2,154,798 1,533,902 1,297,108 1,313,578 Total liabilities 22,156,102 23,945,987 26,491,069 29,295,179 32,208,421 Share capital 442,458 </td <td>Current taxes</td> <td>52,640</td> <td>70,644</td> <td>81,241</td> <td>90,989</td> <td>100,088</td>	Current taxes	52,640	70,644	81,241	90,989	100,088
Total liabilities 22,156,102 23,945,987 26,491,069 29,295,179 32,208,421 Share capital 442,458 442,458 442,458 442,458 442,458 442,458 482,458 Reserves 1,527,293 1,685,033 1,878,786 2,094,951 2,338,709 Minorities 11,412 13,565 16,278 19,371 22,888 Shareholder's equity incl. MI 1,981,163 2,141,056 2,337,522 2,556,780 2,804,024 2,804,024 Crowth (%) 2,337,522 2,556,780 2,804,024 Crowth (%) 2,237,522 2,556,780 2,804,024 Crowth (%) 2,204,02 12.0 12.0 12.0 12.0 12.0 12.0 12.0 12.0 12.0 12.0 12.0 12.0 12.0 11.2 11.2 11.2 11.2 11.2 1	Deferred tax liabilities	604	433	325	250	200
Share capital	Other liabilities	1,684,393	2,154,798	1,533,902	1,297,108	1,313,578
Reserves 1,527,293 1,685,033 1,878,786 2,094,951 2,338,709 Minorities 11,412 13,565 16,278 19,371 22,385,709 Shareholder's equity incl. MI 1,981,163 2,141,056 2,337,522 2,556,780 2,804,024 Growth (%) Cash & equivalent 9.5 7.9 12.0 12.0 12.0 Cash & equivalent 9.5 7.9 12.0 12.0 12.0 Investment securities 9.4 5.0 (3.0) 7.7 6.8 Net loans and advances 9.6 8.8 11.1 10.9 10.3 Total interest earning assets 8.2 8.4 6.9 10.5 9.9 Property and equipment 9.7 0.6 2.0 2.0 2.0 Other non-interest earning assets 26.7 0.4 136.5 12.0 11.0 Total assets 9.7 0.6 2.0 2.0 2.0 Customer deposits 9.5 7.9 13.7 11.9 </td <td>Total liabilities</td> <td>22,156,102</td> <td>23,945,987</td> <td>26,491,069</td> <td>29,295,179</td> <td>32,208,421</td>	Total liabilities	22,156,102	23,945,987	26,491,069	29,295,179	32,208,421
Minorities 11,412 13,565 16,278 19,371 22,858 Shareholder's equity incl. MI 1,981,163 2,141,056 2,337,522 2,556,780 2,804,024 Growth (%) Cash & equivalent 9.5 7.9 12.0 12.0 12.0 Interbank assets (7.6) 18.1 (3.8) 12.2 11.2 Investment securities 9.4 5.0 (3.0) 7.7 6.8 Net loans and advances 9.6 8.8 11.1 10.9 10.3 Total interest earning assets 8.2 8.4 6.9 10.5 9.9 Property and equipment 9.7 0.6 2.0 2.0 2.0 Other non-interest earning assets 26.7 0.4 136.5 12.0 11.0 Total assets 9.5 7.9 13.7 11.9 10.0 Interbank liabilities 9.5 7.9 13.7 11.9 10.0 Interbank liabilities 9.5 7.9 13.7 11.9 10.0	Share capital	442,458	442,458	442,458	442,458	442,458
Shareholder's equity incl. MI 1,981,163 2,141,056 2,337,522 2,556,780 2,804,024 Growth (%) Cash & equivalent 9.5 7.9 12.0 12.0 12.0 Interbank assets (7.6) 18.1 (3.8) 12.2 11.2 Investment securities 9.4 5.0 (3.0) 7.7 6.8 Net loans and advances 9.6 8.8 11.1 10.9 10.3 Total interest earning assets 8.2 8.4 6.9 10.5 9.9 Property and equipment 9.7 0.6 2.0 2.0 2.0 Other non-interest earning assets 26.7 0.4 136.5 12.0 11.0 Total assets 9.5 7.9 13.7 11.9 10.0 Customer deposits 9.5 7.9 13.7 11.9 10.0 Interbank liabilities (11.0) (15.4) 22.0 16.0 14.0 Subordinated debt 16.7 47.2 20.0 10.0	Reserves	1,527,293	1,685,033	1,878,786	2,094,951	2,338,709
Growth (%) Cash & equivalent 9.5 7.9 12.0 12.0 12.0 Interbank assets (7.6) 18.1 (3.8) 12.2 11.2 Investment securities 9.4 5.0 (3.0) 7.7 6.8 Net loans and advances 9.6 8.8 11.1 10.9 10.3 Total interest earning assets 8.2 8.4 6.9 10.5 9.9 Property and equipment 9.7 0.6 2.0 2.0 2.0 Other non-interest earning assets 26.7 0.4 136.5 12.0 11.0 Total assets 9.5 7.9 13.7 11.9 10.0 Interbank liabilities (11.0) (15.4) 22.0 16.0 14.0 Subordinated debt 16.7 47.2 20.0 10.0 10.0 Total interest bearing liabilities 7.3 6.4 14.5 12.2 10.3 Current taxes (16.8) 34.2 15.0 12.0 10.0 <tr< td=""><td>Minorities</td><td>11,412</td><td>13,565</td><td>16,278</td><td>19,371</td><td>22,858</td></tr<>	Minorities	11,412	13,565	16,278	19,371	22,858
Cash & equivalent 9.5 7.9 12.0 12.0 12.0 Interbank assets (7.6) 18.1 (3.8) 12.2 11.2 Investment securities 9.4 5.0 (3.0) 7.7 6.8 Net loans and advances 9.6 8.8 11.1 10.9 10.3 Total interest earning assets 8.2 8.4 6.9 10.5 9.9 Property and equipment 9.7 0.6 2.0 2.0 2.0 Other non-interest earning assets 26.7 0.4 136.5 12.0 11.0 Total assets 8.7 8.1 10.5 10.5 9.9 Customer deposits 9.5 7.9 13.7 11.9 10.0 Interbank liabilities (11.0) (15.4) 22.0 16.0 14.0 Subordinated debt 16.7 47.2 20.0 10.0 10.0 Total interest bearing liabilities 7.3 6.4 14.5 12.2 10.3 Current taxes </td <td>Shareholder's equity incl. MI</td> <td>1,981,163</td> <td>2,141,056</td> <td>2,337,522</td> <td>2,556,780</td> <td>2,804,024</td>	Shareholder's equity incl. MI	1,981,163	2,141,056	2,337,522	2,556,780	2,804,024
Interbank assets (7.6)	Growth (%)					
Investment securities 9.4 5.0 (3.0) 7.7 6.8 Net loans and advances 9.6 8.8 11.1 10.9 10.3 Total interest earning assets 8.2 8.4 6.9 10.5 9.9 Property and equipment 9.7 0.6 2.0 2.0 2.0 Other non-interest earning assets 26.7 0.4 136.5 12.0 11.0 Total assets 8.7 8.1 10.5 10.5 9.9 Customer deposits 9.5 7.9 13.7 11.9 10.0 Interbank liabilities (11.0) (15.4) 22.0 16.0 14.0 Subordinated debt 16.7 47.2 20.0 10.0 10.0 Total interest bearing liabilities 7.3 6.4 14.5 12.2 10.3 Current taxes (16.8) 34.2 15.0 12.0 10.0 Deferred tax liabilities (39.3) (28.3) (25.0) (23.0) (20.0) Other liabilities 28.9 27.9 (28.8) (15.4) 1.3 Total liabilities 3.3 18.9 20.0 19.0 18.0 Share capital 1.5 0.0 0.0 0.0 0.0 Reserves 12.8 10.3 11.5 11.5 11.6 Minorities 3.3 18.9 20.0 19.0 18.0 Shareholder's equity 10.0 8.1 9.2 9.4 9.7 Key ratio (%) CT1 CAR 12.87 12.77 12.58 12.52 12.57 Total CAR 14.61 15.14 15.00 14.89 14.90 NPL ratio 1.62 1.55 1.60 1.68 1.74 Provision to total loans 2.22 2.39 2.73 2.85 2.90	Cash & equivalent	9.5	7.9	12.0	12.0	12.0
Net loans and advances 9.6 8.8 11.1 10.9 10.3 Total interest earning assets 8.2 8.4 6.9 10.5 9.9 Property and equipment 9.7 0.6 2.0 2.0 2.0 Other non-interest earning assets 26.7 0.4 136.5 12.0 11.0 Total assets 8.7 8.1 10.5 10.5 9.9 Customer deposits 9.5 7.9 13.7 11.9 10.0 Interbank liabilities (11.0) (15.4) 22.0 16.0 14.0 Subordinated debt 16.7 47.2 20.0 10.0 10.0 Total interest bearing liabilities 7.3 6.4 14.5 12.2 10.3 Current taxes (16.8) 34.2 15.0 12.0 10.0 Deferred tax liabilities (39.3) (28.3) (25.0) (23.0) (20.0) Other liabilities 28.9 27.9 (28.8) (15.4) 1.3 <	Interbank assets	(7.6)	18.1	(3.8)	12.2	11.2
Total interest earning assets 8.2 8.4 6.9 10.5 9.9 Property and equipment 9.7 0.6 2.0 2.0 2.0 Other non-interest earning assets 26.7 0.4 136.5 12.0 11.0 Total assets 8.7 8.1 10.5 10.5 9.9 Customer deposits 9.5 7.9 13.7 11.9 10.0 Interbank liabilities (11.0) (15.4) 22.0 16.0 14.0 Subordinated debt 16.7 47.2 20.0 10.0 10.0 Total interest bearing liabilities 7.3 6.4 14.5 12.2 10.3 Current taxes (16.8) 34.2 15.0 12.0 10.0 Deferred tax liabilities (39.3) (28.3) (25.0) (23.0) (20.0) Other liabilities 28.9 27.9 (28.8) (15.4) 1.3 Total liabilities 8.6 8.1 10.6 10.6 9.9 Sha	Investment securities	9.4	5.0	(3.0)	7.7	6.8
Property and equipment 9.7 0.6 2.0 2.0 2.0 Other non-interest earning assets 26.7 0.4 136.5 12.0 11.0 Total assets 8.7 8.1 10.5 10.5 9.9 Customer deposits 9.5 7.9 13.7 11.9 10.0 Interbank liabilities (11.0) (15.4) 22.0 16.0 14.0 Subordinated debt 16.7 47.2 20.0 10.0 10.0 Total interest bearing liabilities 7.3 6.4 14.5 12.2 10.3 Current taxes (16.8) 34.2 15.0 12.0 10.0 Deferred tax liabilities (39.3) (28.3) (25.0) (23.0) (20.0) Other liabilities 28.9 27.9 (28.8) (15.4) 1.3 Total liabilities 8.6 8.1 10.6 10.6 9.9 Share capital 1.5 0.0 0.0 0.0 0.0 0.0 <th< td=""><td>Net loans and advances</td><td>9.6</td><td>8.8</td><td>11.1</td><td>10.9</td><td>10.3</td></th<>	Net loans and advances	9.6	8.8	11.1	10.9	10.3
Other non-interest earning assets 26.7 0.4 136.5 12.0 11.0 Total assets 8.7 8.1 10.5 10.5 9.9 Customer deposits 9.5 7.9 13.7 11.9 10.0 Interbank liabilities (11.0) (15.4) 22.0 16.0 14.0 Subordinated debt 16.7 47.2 20.0 10.0 10.0 Total interest bearing liabilities 7.3 6.4 14.5 12.2 10.3 Current taxes (16.8) 34.2 15.0 12.0 10.0 Deferred tax liabilities (39.3) (28.3) (25.0) (23.0) (20.0) Other liabilities 28.9 27.9 (28.8) (15.4) 1.3 Total liabilities 8.6 8.1 10.6 10.6 9.9 Share capital 1.5 0.0 0.0 0.0 0.0 Reserves 12.8 10.3 11.5 11.5 11.6 Minorities 3	Total interest earning assets	8.2	8.4	6.9	10.5	9.9
Total assets 8.7 8.1 10.5 10.5 9.9 Customer deposits 9.5 7.9 13.7 11.9 10.0 Interbank liabilities (11.0) (15.4) 22.0 16.0 14.0 Subordinated debt 16.7 47.2 20.0 10.0 10.0 Total interest bearing liabilities 7.3 6.4 14.5 12.2 10.3 Current taxes (16.8) 34.2 15.0 12.0 10.0 Deferred tax liabilities (39.3) (28.3) (25.0) (23.0) (20.0) Other liabilities 28.9 27.9 (28.8) (15.4) 1.3 Total liabilities 8.6 8.1 10.6 10.6 9.9 Share capital 1.5 0.0 0.0 0.0 0.0 Reserves 12.8 10.3 11.5 11.5 11.6 Minorities 3.3 18.9 20.0 19.0 18.0 Shareholder's equity 10.0	Property and equipment	9.7	0.6	2.0	2.0	2.0
Customer deposits 9.5 7.9 13.7 11.9 10.0 Interbank liabilities (11.0) (15.4) 22.0 16.0 14.0 Subordinated debt 16.7 47.2 20.0 10.0 10.0 Total interest bearing liabilities 7.3 6.4 14.5 12.2 10.3 Current taxes (16.8) 34.2 15.0 12.0 10.0 Deferred tax liabilities (39.3) (28.3) (25.0) (23.0) (20.0) Other liabilities 28.9 27.9 (28.8) (15.4) 1.3 Total liabilities 8.6 8.1 10.6 10.6 9.9 Share capital 1.5 0.0 0.0 0.0 0.0 Reserves 12.8 10.3 11.5 11.5 11.6 Minorities 3.3 18.9 20.0 19.0 18.0 Shareholder's equity 10.0 8.1 9.2 9.4 9.7 Key ratio (%) CT1 CAR	Other non-interest earning assets	26.7	0.4	136.5	12.0	11.0
Interbank liabilities (11.0) (15.4) 22.0 16.0 14.0 Subordinated debt 16.7 47.2 20.0 10.0 10.0 Total interest bearing liabilities 7.3 6.4 14.5 12.2 10.3 Current taxes (16.8) 34.2 15.0 12.0 10.0 Deferred tax liabilities (39.3) (28.3) (25.0) (23.0) (20.0) Other liabilities 28.9 27.9 (28.8) (15.4) 1.3 Total liabilities 8.6 8.1 10.6 10.6 9.9 Share capital 1.5 0.0 0.0 0.0 0.0 Reserves 12.8 10.3 11.5 11.5 11.6 Minorities 3.3 18.9 20.0 19.0 18.0 Shareholder's equity 10.0 8.1 9.2 9.4 9.7 Key ratio (%) CT1 CAR 12.87 12.77 12.58 12.52 12.57 Total CAR	Total assets	8.7	8.1	10.5	10.5	9.9
Subordinated debt 16.7 47.2 20.0 10.0 10.0 Total interest bearing liabilities 7.3 6.4 14.5 12.2 10.3 Current taxes (16.8) 34.2 15.0 12.0 10.0 Deferred tax liabilities (39.3) (28.3) (25.0) (23.0) (20.0) Other liabilities 28.9 27.9 (28.8) (15.4) 1.3 Total liabilities 8.6 8.1 10.6 10.6 9.9 Share capital 1.5 0.0 0.0 0.0 0.0 Reserves 12.8 10.3 11.5 11.5 11.6 Minorities 3.3 18.9 20.0 19.0 18.0 Shareholder's equity 10.0 8.1 9.2 9.4 9.7 Key ratio (%) CT1 CAR 12.87 12.77 12.58 12.52 12.57 Total CAR 14.61 15.14 15.00 14.89 14.90 NPL ratio 1.	Customer deposits	9.5	7.9	13.7	11.9	10.0
Total interest bearing liabilities 7.3 6.4 14.5 12.2 10.3 Current taxes (16.8) 34.2 15.0 12.0 10.0 Deferred tax liabilities (39.3) (28.3) (25.0) (23.0) (20.0) Other liabilities 28.9 27.9 (28.8) (15.4) 1.3 Total liabilities 8.6 8.1 10.6 10.6 9.9 Share capital 1.5 0.0 0.0 0.0 0.0 Reserves 12.8 10.3 11.5 11.5 11.6 Minorities 3.3 18.9 20.0 19.0 18.0 Shareholder's equity 10.0 8.1 9.2 9.4 9.7 Key ratio (%) CT1 CAR 12.87 12.77 12.58 12.52 12.57 Total CAR 14.61 15.14 15.00 14.89 14.90 NPL ratio 1.62 1.55 1.60 1.68 1.74 Provision to total loans<	Interbank liabilities	(11.0)	(15.4)	22.0	16.0	14.0
Current taxes (16.8) 34.2 15.0 12.0 10.0 Deferred tax liabilities (39.3) (28.3) (25.0) (23.0) (20.0) Other liabilities 28.9 27.9 (28.8) (15.4) 1.3 Total liabilities 8.6 8.1 10.6 10.6 9.9 Share capital 1.5 0.0 0.0 0.0 0.0 Reserves 12.8 10.3 11.5 11.5 11.6 Minorities 3.3 18.9 20.0 19.0 18.0 Shareholder's equity 10.0 8.1 9.2 9.4 9.7 Key ratio (%) CT1 CAR 12.87 12.77 12.58 12.52 12.57 Total CAR 14.61 15.14 15.00 14.89 14.90 NPL ratio 1.62 1.55 1.60 1.68 1.74 Provision to total loans 2.22 2.39 2.73 2.85 2.90		16.7	47.2	20.0	10.0	10.0
Deferred tax liabilities (39.3) (28.3) (25.0) (23.0) (20.0) Other liabilities 28.9 27.9 (28.8) (15.4) 1.3 Total liabilities 8.6 8.1 10.6 10.6 9.9 Share capital 1.5 0.0 0.0 0.0 0.0 Reserves 12.8 10.3 11.5 11.5 11.6 Minorities 3.3 18.9 20.0 19.0 18.0 Shareholder's equity 10.0 8.1 9.2 9.4 9.7 Key ratio (%) CT1 CAR 12.87 12.77 12.58 12.52 12.57 Total CAR 14.61 15.14 15.00 14.89 14.90 NPL ratio 1.62 1.55 1.60 1.68 1.74 Provision to total loans 2.22 2.39 2.73 2.85 2.90	Total interest bearing liabilities	7.3	6.4	14.5	12.2	10.3
Other liabilities 28.9 27.9 (28.8) (15.4) 1.3 Total liabilities 8.6 8.1 10.6 10.6 9.9 Share capital 1.5 0.0 0.0 0.0 0.0 Reserves 12.8 10.3 11.5 11.5 11.6 Minorities 3.3 18.9 20.0 19.0 18.0 Shareholder's equity 10.0 8.1 9.2 9.4 9.7 Key ratio (%) CT1 CAR 12.87 12.77 12.58 12.52 12.57 Total CAR 14.61 15.14 15.00 14.89 14.90 NPL ratio 1.62 1.55 1.60 1.68 1.74 Provision to total loans 2.22 2.39 2.73 2.85 2.90	Current taxes	(16.8)	34.2	15.0	12.0	10.0
Total liabilities 8.6 8.1 10.6 10.6 9.9 Share capital 1.5 0.0 0.0 0.0 0.0 Reserves 12.8 10.3 11.5 11.5 11.6 Minorities 3.3 18.9 20.0 19.0 18.0 Shareholder's equity 10.0 8.1 9.2 9.4 9.7 Key ratio (%) CT1 CAR 12.87 12.77 12.58 12.52 12.57 Total CAR 14.61 15.14 15.00 14.89 14.90 NPL ratio 1.62 1.55 1.60 1.68 1.74 Provision to total loans 2.22 2.39 2.73 2.85 2.90	Deferred tax liabilities	(39.3)	(28.3)	(25.0)	(23.0)	(20.0)
Share capital 1.5 0.0 0.0 0.0 0.0 Reserves 12.8 10.3 11.5 11.5 11.6 Minorities 3.3 18.9 20.0 19.0 18.0 Shareholder's equity 10.0 8.1 9.2 9.4 9.7 Key ratio (%) CT1 CAR 12.87 12.77 12.58 12.52 12.57 Total CAR 14.61 15.14 15.00 14.89 14.90 NPL ratio 1.62 1.55 1.60 1.68 1.74 Provision to total loans 2.22 2.39 2.73 2.85 2.90	Other liabilities	28.9	27.9	(28.8)	(15.4)	1.3
Reserves 12.8 10.3 11.5 11.5 11.6 Minorities 3.3 18.9 20.0 19.0 18.0 Shareholder's equity 10.0 8.1 9.2 9.4 9.7 Key ratio (%) CT1 CAR 12.87 12.77 12.58 12.52 12.57 Total CAR 14.61 15.14 15.00 14.89 14.90 NPL ratio 1.62 1.55 1.60 1.68 1.74 Provision to total loans 2.22 2.39 2.73 2.85 2.90	Total liabilities	8.6	8.1	10.6	10.6	9.9
Minorities 3.3 18.9 20.0 19.0 18.0 Shareholder's equity 10.0 8.1 9.2 9.4 9.7 Key ratio (%) CT1 CAR 12.87 12.77 12.58 12.52 12.57 Total CAR 14.61 15.14 15.00 14.89 14.90 NPL ratio 1.62 1.55 1.60 1.68 1.74 Provision to total loans 2.22 2.39 2.73 2.85 2.90	Share capital	1.5	0.0	0.0	0.0	0.0
Shareholder's equity 10.0 8.1 9.2 9.4 9.7 Key ratio (%) CT1 CAR 12.87 12.77 12.58 12.52 12.57 Total CAR 14.61 15.14 15.00 14.89 14.90 NPL ratio 1.62 1.55 1.60 1.68 1.74 Provision to total loans 2.22 2.39 2.73 2.85 2.90	Reserves	12.8	10.3	11.5	11.5	11.6
Key ratio (%) CT1 CAR 12.87 12.77 12.58 12.52 12.57 Total CAR 14.61 15.14 15.00 14.89 14.90 NPL ratio 1.62 1.55 1.60 1.68 1.74 Provision to total loans 2.22 2.39 2.73 2.85 2.90	Minorities	3.3	18.9	20.0	19.0	18.0
CT1 CAR 12.87 12.77 12.58 12.52 12.57 Total CAR 14.61 15.14 15.00 14.89 14.90 NPL ratio 1.62 1.55 1.60 1.68 1.74 Provision to total loans 2.22 2.39 2.73 2.85 2.90	Shareholder's equity	10.0	8.1	9.2	9.4	9.7
CT1 CAR 12.87 12.77 12.58 12.52 12.57 Total CAR 14.61 15.14 15.00 14.89 14.90 NPL ratio 1.62 1.55 1.60 1.68 1.74 Provision to total loans 2.22 2.39 2.73 2.85 2.90	Key ratio (%)					
Total CAR 14.61 15.14 15.00 14.89 14.90 NPL ratio 1.62 1.55 1.60 1.68 1.74 Provision to total loans 2.22 2.39 2.73 2.85 2.90		12.87	12.77	12.58	12.52	12.57
NPL ratio 1.62 1.55 1.60 1.68 1.74 Provision to total loans 2.22 2.39 2.73 2.85 2.90						
Provision to total loans 2.22 2.39 2.73 2.85 2.90						
	Provision coverage ratio					

Note1: Individual items may not sum to total due to rounding difference

Note2: Key ratios may not match with financial reports due to adjustment for comparison consistency among individual equities



CCB (939 HK)

Consolidated income statement (2016A-2020E)

Consolidated income statement (2016A FY Ended Dec 31 (RMB mn)	2016A	2017A	2018E	2019E	2020E
Net interest income	417,799	452.456	482,831	518,935	572,346
Non-interest income	142,061	141,575	154,679	161,859	168,228
Of which: Fees and commissions	118,509	117,798	121,630	126,439	130,693
Operating income	559,860	594,031	637,510	680,793	740,573
Operating expenses	(169,302)	(164,737)	(174,144)	(184,134)	(195,367)
Amortization	(2,213)	(2,306)	(2,421)	(2,542)	(2,669)
Pre-provision operation profit	388,345	426,988	460,945	494,117	542,536
Impairment losses on loans	(93,204)	(127,362)	(134,150)	(140,692)	(146,916)
Operating profit	295,141	299,626	326,794	353,425	395,621
Non-operating income	69	161	201	252	314
Profit before tax	295,210	299,787	326,996	353,677	395,935
Tax	(62,821)	(56,172)	(62,129)	(67,199)	(75,228)
Minority interests	(929)	(1,351)	(1,756)	(2,248)	(2,833)
Net profit attributable to equity holders	231,460	242,264	263,110	284,230	317,875
Preference share dividend	1,067	1,045	1,045	1,045	1,045
Net profit attributable to ordinary	230,393	241,219	262,065	283,185	316,830
shareholders	230,333	271,213	202,003	203,103	310,030
Silaicilolucis					
Growth (%)					
Net interest income	(8.7)	8.3	6.7	7.5	10.3
Non-interest income	10.2	(0.3)	9.3	4.6	3.9
Of which: Fees and commissions	4.4	(0.6)	3.3	4.0	3.4
Operating income	(4.6)	6.1	7.3	6.8	8.8
Operating expenses	(11.9)	(2.7)	5.7	5.7	6.1
Amortization	(15.0)	4.2	5.0	5.0	5.0
Pre-provision operation profit	(0.9)	10.0	8.0	7.2	9.8
Impairment losses on loans	(0.5)	36.6	5.3	4.9	4.4
Operating profit	(1.0)	1.5	9.1	8.1	11.9
Non-operating income	(74.9)	133.3	25.0	25.0	25.0
Profit before tax	(1.1)	1.6	9.1	8.2	11.9
Tax	(9.8)	(10.6)	10.6	8.2	11.9
Minority interests	25.4	45.4	30.0	28.0	26.0
Net profit attributable to equity holders	1.5	4.7	8.6	8.0	11.8
Preference share dividend			0.0	0.0	0.0
Net profit attributable to ordinary	na 1.0	(2.1) 4.7	8.6	8.1	11.9
shareholders	1.0	4.7	0.0	0.1	11.9
Silateflolders					
Per share (RMB)					
EPS	0.92	0.96	1.05	1.13	1.27
BVPS	6.28	6.86	7.54	8.33	9.10
DPS	0.28	0.29	0.32	0.34	0.38
51.0	0.20	0.23	0.02	0.04	0.50
Key ratio (%)					
Net interest margin*	2.20	2.21	2.28	2.32	2.38
Net interest margin	2.07	2.09	2.18	2.26	2.33
Cost to income ratio	30.64	28.12	27.70	27.42	26.74
Return on average assets	1.18	1.12	1.15	1.17	1.23
Return on average equity	15.38	14.44	14.06	13.77	14.08
Effective tax rate	21.28	18.74	19.00	19.00	19.00
Dividend payout	30.03	30.03	30.00	30.00	30.00
Dividend payout	30.03	30.03	30.00	30.00	30.00

Note1: Individual items may not sum to total due to rounding difference

Note2: Key ratios may not match with financial reports due to adjustment for comparison consistency among individual equities

^{*} Forecast calculation based on IFRS9 (excluding interest income from FVTPL financial assets)



CCB (939 HK) Consolidated b

Consolidated balance sheet (2016A-2020E)

Consolidated balance sheet (201	6A-2020E)				
As of Dec 31 (RMB mn)	2016A	2017A	2018E	2019E	2020E
Cash & equivalent	2,849,261	2,988,256	2,689,430	2,554,959	2,503,860
Interbank assets	858,462	708,598	1,260,726	1,560,985	1,855,426
Investment securities	5,068,584	5,181,648	4,559,850	4,787,843	4,979,356
Net loans and advances	11,488,355	12,574,473	13,622,071	14,732,182	15,882,951
Total interest earning assets	20,264,662	21,452,975	22,132,077	23,635,969	25,221,593
Property and equipment	170,095	169,679	171,376	173,090	174,820
Other non-interest earning assets	528,948	501,729	1,173,809	1,255,208	1,344,233
Total assets	20,963,705	22,124,383	23,477,262	25,064,266	26,740,646
Customer deposits	15,402,915	16,363,754	17,445,722	18,581,409	19,693,596
Interbank liabilities	1,935,541	1,720,634	1,737,840	1,824,732	1,970,711
Subordinated debt	451,554	596,526	715,831	858,997	1,030,797
Total interest bearing liabilities	18,906,853	19,796,497	20,903,418	22,319,365	23,812,584
Current taxes liabilities	44,900	54,106	64,927	77,263	91,171
Deferred tax liabilities	570	389	428	471	518
Other liabilities	421,728	477,564	528,433	488,149	466,685
Total liabilities	19,374,051	20,328,556	21,497,206	22,885,248	24,370,957
Share capital	269,670	329,647	329,647	329,647	329,647
Reserves	1,306,830	1,450,113	1,634,342	1,833,304	2,023,975
Minorities	13,154	16,067	16,067	16,067	16,067
Shareholder's equity	1,589,654	1,795,827	1,980,056	2,179,018	2,369,689
Growth (%)					
Cash & equivalent	18.6	4.9	(10.0)	(5.0)	(2.0)
Interbank assets	(11.9)	(17.5)	77.9	23.8	18.9
Investment securities	18.7	2.2	(12.0)	5.0	4.0
Net loans and advances	12.3	9.5	8.3	8.1	7.8
Total interest earning assets	13.3	5.9	3.2	6.8	6.7
Property and equipment	6.6	(0.2)	1.0	1.0	1.0
Other non-interest earning assets	71.7	(5.1)	134.0	6.9	7.1
Total assets	14.2	5.5	6.1	6.8	6.7
Customer deposits	12.7	6.2	6.6	6.5	6.0
Interbank liabilities	9.9	(11.1)	1.0	5.0	8.0
Subordinated debt	8.7	32.1	20.0	20.0	20.0
Total interest bearing liabilities	14.7	4.7	5.6	6.8	6.7
Current taxes liabilities	(9.1)	20.5	20.0	19.0	18.0
Deferred tax liabilities	(8.7)	(31.8)	10.0	10.0	10.0
Other liabilities	14.4	13.2	10.7	(7.6)	(4.4)
Total liabilities	14.6	4.9	5.7	6.5	6.5
Share capital	0.0	22.2	0.0	0.0	0.0
Reserves	12.2	11.0	12.7	12.2	10.4
Minorities	18.9	22.1	0.0	0.0	0.0
Shareholder's equity	10.0	13.0	10.3	10.0	8.8
Key ratio (%)					
CT1 CAR	12.98	13.09	13.31	13.56	13.66
Total CAR	14.94	15.50	15.84	16.17	16.36
NPL ratio	1.52	1.49	1.52	1.59	1.64
Provision to total loans	2.29	2.55	2.85	2.95	3.00
Provision coverage	150.36	171.08	187.50	185.53	182.93

Note1: Individual items may not sum to total due to rounding difference

Note2: Key ratios may not match with financial reports due to adjustment for comparison consistency among individual equities



ABC (1288 HK)

Consolidated income statement (2016A-2020E)

4-2020L)				
2016A	2017A	2018E	2019E	2020E
398,104	441,930	492,500	532,687	584,015
112,024	100,968	124,423	131,221	137,793
90,935	72,903	79,669	86,978	94,987
510,128	542,898	616,923	663,908	721,808
(178,021)	(186,975)	(193,481)	(204,267)	(215,841)
(19,037)	(18,279)	(19,193)	(20,153)	(21,160)
313,070	337,644	404,249	439,488	484,807
(86,446)	(98,166)	(150,060)	(162,210)	(173,459)
226,624	239,478	254,189	277,278	311,348
(42,564)	(46,345)	(45,754)	(49,910)	(56,043)
(119)	(171)	(214)	(267)	(334)
183,941	192,962	208,221	227,101	254,971
4,600	4,600	4,600	4,600	4,600
179,341	188,362	203,621	222,501	250,371
(8.7)	11.0	11.4	8.2	9.6
		23.2	5.5	5.0
			9.2	9.2
	· · · ·		7.6	8.7
				5.7
				5.0
` '			8.7	10.3
				6.9
(1.8)			9.1	12.3
			9.1	12.3
` '		, ,		25.0
` '				12.3
				0.0
1.9	5.0	8.1	9.3	12.5
				0.74
				5.28
0.17	0.18	0.18	0.20	0.22
2.25	2.28	2.38	2.41	2.46
2.10	2.15	2.29	2.36	2.42
34.59	32.96	31.36	30.77	29.90
0.99	0.95	0.95	0.95	0.98
15.14	14.57	13.78	13.57	13.86
18.78	19.35	18.00	18.00	18.00
10.70				
	2016A 398,104 112,024 90,935 510,128 (178,021) (19,037) 313,070 (86,446) 226,624 (42,564) (119) 183,941 4,600 179,341 (8.7) 7.0 10.2 (5.7) (13.7) (3.0) (0.6) 2.7 (1.8) (15.0) (38.0) 1.9 0.0 1.9 0.55 3.81 0.17	2016A 2017A 398,104 441,930 112,024 100,968 90,935 72,903 510,128 542,898 (178,021) (186,975) (19,037) (18,279) 313,070 337,644 (86,446) (98,166) 226,624 239,478 (42,564) (46,345) (119) (171) 183,941 192,962 4,600 4,600 179,341 188,362 (8.7) 11.0 7.0 (9.9) 10.2 (19.8) (5.7) 6.4 (13.7) 5.0 (3.0) (4.0) (0.6) 7.8 2.7 13.6 (1.8) 5.7 (15.0) 8.9 (38.0) 43.7 1.9 4.9 0.0 0.0 1.9 5.0 0.55 0.58 3.81 4.15	2016A 2017A 2018E 398,104 441,930 492,500 112,024 100,968 124,423 90,935 72,903 79,669 510,128 542,898 616,923 (178,021) (186,975) (193,481) (19,037) (18,279) (19,193) 313,070 337,644 404,249 (86,446) (98,166) (150,060) 226,624 239,478 254,189 (42,564) (46,345) (45,754) (119) (171) (214) 183,941 192,962 208,221 4,600 4,600 4,600 179,341 188,362 203,621 (8.7) 11.0 11.4 7.0 (9.9) 23.2 10.2 (19.8) 9.3 (5.7) 6.4 13.6 (13.7) 5.0 3.5 (3.0) (4.0) 5.0 (0.6) 7.8 19.7 2.7 <td< td=""><td>2016A 2017A 2018E 2019E 398,104 441,930 492,500 532,687 112,024 100,968 124,423 131,221 90,935 72,903 79,669 86,978 510,128 542,898 616,923 663,908 (178,021) (186,975) (193,481) (204,267) (19,037) (18,279) (19,193) (20,153) 313,070 337,644 404,249 439,488 (86,446) (98,166) (150,060) (162,210) 226,624 239,478 254,189 277,278 (42,564) (46,345) (45,754) (49,910) (119) (171) (214) (267) 183,941 192,962 208,221 227,101 4,600 4,600 4,600 4,600 179,341 188,362 203,621 222,501 (8.7) 11.0 11.4 8.2 7.0 (9.9) 23.2 5.5 10.2 (19.8)</td></td<>	2016A 2017A 2018E 2019E 398,104 441,930 492,500 532,687 112,024 100,968 124,423 131,221 90,935 72,903 79,669 86,978 510,128 542,898 616,923 663,908 (178,021) (186,975) (193,481) (204,267) (19,037) (18,279) (19,193) (20,153) 313,070 337,644 404,249 439,488 (86,446) (98,166) (150,060) (162,210) 226,624 239,478 254,189 277,278 (42,564) (46,345) (45,754) (49,910) (119) (171) (214) (267) 183,941 192,962 208,221 227,101 4,600 4,600 4,600 4,600 179,341 188,362 203,621 222,501 (8.7) 11.0 11.4 8.2 7.0 (9.9) 23.2 5.5 10.2 (19.8)

Note1: Individual items may not sum to total due to rounding difference

Note2: Key ratios may not match with financial reports due to adjustment for comparison consistency among individual equities

 $^{^{\}star}$ Forecast calculation based on IFRS9 (excluding interest income from FVTPL financial assets)



ABC (1288 HK)

Consolidated balance sheet (2016A-2020E)

As of Dec 31 (RMB mr) 2016A 2017A 2018E 2020E Cash & equivalent 2,811,653 2,986,619 2,976,475 2,935,484 2,902,003 Interbank assets 1,526,665 1,175,900 916,701 789,906 705,051 Investment securities 5,333,535 6,152,743 1,116,684,400 13,122,028 14,682,883 Total interest earning assets 18,991,217 20,541,673 21,990,394 23,448,226 25,991,133 Properly and equipment 158,669 155,256 156,851 1,199,374 1,300,944 1,305,821 Other non-interest earning assets 420,175 336,551 1,199,374 1,300,944 1,336,521 Customer deposits 15,038,001 16,194,279 17,514,828 18,827,990 20,078,222 Interbank liabilities 1,749,117 1,720,738 1,841,190 1,970,073 2,088,277 Subordinated bearing liabilities 1,745,333 18,390,034 20,047,922 21,569,031 23,199,661 Current taxes 16,556 32,842 44,337<	Consolidated balance sheet (201	6A-2020E)				
Interbank assets 1,526,665 1,175,900 916,701 789,906 705,051 10 mostment securities 5,333,535 6,152,743 6,028,757 6,000,809 7,150,996 Net loans and advances 9,319,364 10,316,311 11,688,460 13,122,028 14,632,983 170tal interest earning assets 18,991,217 20,541,673 21,590,394 23,448,226 25,391,133 70 perly and equipment 158,669 155,258 156,811 158,379 159,962 Other non-interest earning assets 420,175 356,551 1,199,374 24,900,7549 26,946,5917 27 total assets 15,038,001 16,194,279 17,514,828 18,827,990 20,078,222 Interbank liabilities 1,749,117 1,720,738 1,841,190 1,970,073 2,088,277 20,0076,222 Interbank liabilities 1,749,117 1,720,738 1,841,190 1,970,073 2,088,277 20,0076,222 1,0076,203 2,0076,222 1,0076,203 2,0076,222 1,0076,203 2	As of Dec 31 (RMB mn)	2016A	2017A	2018E	2019E	2020E
Interbank assets 1,526,665 1,175,900 916,701 789,906 705,051 10 mostment securities 5,333,535 6,152,743 6,028,757 6,000,809 7,150,996 Net loans and advances 9,319,364 10,316,311 11,688,460 13,122,028 14,632,983 170tal interest earning assets 18,991,217 20,541,673 21,590,394 23,448,226 25,391,133 70 perly and equipment 158,669 155,258 156,811 158,379 159,962 Other non-interest earning assets 420,175 356,551 1,199,374 24,900,7549 26,946,5917 27 total assets 15,038,001 16,194,279 17,514,828 18,827,990 20,078,222 Interbank liabilities 1,749,117 1,720,738 1,841,190 1,970,073 2,088,277 20,0076,222 Interbank liabilities 1,749,117 1,720,738 1,841,190 1,970,073 2,088,277 20,0076,222 1,0076,203 2,0076,222 1,0076,203 2,0076,222 1,0076,203 2	Cash & equivalent	2.811.653	2.896.619	2.976.475	2.935.484	2.902.203
Investment securities 5,333,535 6,152,743 6,002,757 6,600,809 7,150,989 7,15					' '	
Net loans and advances				6,028,757	· ·	
Total Interest earning assets 18,991,217 20,541,573 21,590,394 23,448,226 25,391,133 150,962 20ther non-interest earning assets 420,175 356,551 1,199,374 1,300,944 1,395,821 17 total assets 19,570,061 21,053,382 22,946,578 24,907,549 26,946,917 21,053,382 22,946,578 24,907,549 26,946,917 21,053,382 22,946,578 24,907,549 26,946,917 21,053,382 22,946,578 24,907,549 26,946,917 21,053,382 22,946,578 24,907,549 26,946,917 20,0078,222 21,053,382 23,942 24,437 24,007,549 20,0078,222 21,007,0073 20,0078,222 21,007,0073 20,0078,222 21,007,0073 20,0078,222 21,007,0073 20,0078,222 21,007,0073 20,0078,222 21,007,0073 20,0078,222 21,007,0073 20,0078,222 21,007,0073 20,0078,222 21,007,0073 20,0078,222 21,007,0073 20,0078,222 21,007,0073 20,0078,222 21,007,0073 20,0078,222 21,007,0073 20,0078,227 20,0078,2073 20,0078	Net loans and advances	· · ·	· · · · · ·	•		
Property and equipment 158,668 156,811 158,379 159,962 170	Total interest earning assets					25,391,133
Other non-interest earning assets 420,175 356,551 1,199,374 1,300,944 1,395,826,917 Customer deposits 15,038,001 16,194,279 17,514,828 18,827,990 20,078,222 Interbank liabilities 1,749,117 1,720,738 1,841,190 1,970,073 2,088,277 Subordinated debt 388,215 475,017 688,775 800,968 1,033,162 Current taxes 16,366 32,842 44,337 57,638 72,047 Deferred tax liabilities 1,056,723 1,201,022 12,555,523 1,435,352 1,744,288 Total literatus liabilities 1,056,723 1,201,022 1,255,523 1,435,352 1,744,288 Total liabilities 1,056,723 1,201,022 1,255,523 1,435,352 1,744,288 Total liabilities 1,056,723 1,201,022 1,156,775 1,325,352 1,744,288 Total liabilities 1,33,398 2,982 3,861 3,351 3,565 Share capital 404,693 404,693 429,882 429,882 <	_					
Total assets		· ·	· ·	·	· ·	The state of the s
Customer deposits	o o	·	· ·			· · · · · ·
Interbank liabilities						
Subordinated debt 388,215 475,017 688,775 80,988 1,033,162 Total interest bearing liabilities 17,175,333 18,390,034 20,044,792 21,659,031 23,199,661 Current taxes 16,356 32,842 44,337 57,638 72,047 Deferred tax liabilities 1,056,723 1,201,022 1,258,523 1,435,352 1,744,288 Total liabilities 18,248,470 19,623,985 21,347,765 23,152,166 25,016,178 Share capital 404,693 404,693 429,882 429,882 429,882 Reserves 913,500 1,021,722 1,165,770 1,322,151 1,497,271 Minorities 3,398 2,982 3,161 3,358 3,585 Shareholder's equity 1,321,591 1,429,397 1,598,813 1,755,383 1,930,738 Growth (%) 7 3,0 2,8 (1,4) (1,1) Interbank assets (8,8) (23,0) (22,0) (13,8) (10,7) Investment securities 18,2 15,4	Customer deposits	15,038,001		17,514,828	18,827,990	20,078,222
Total interest bearing liabilities 17,175,333 18,390,034 20,044,792 21,659,031 23,199,661 Current taxes 16,356 32,842 44,337 57,638 72,047 Deferred tax liabilities 16,356 87 113 145 182 Other liabilities 1,056,723 1,201,022 1,258,523 1,435,352 1,744,288 Total liabilities 18,248,470 19,623,985 21,347,765 23,152,166 25,016,178 Share capital 404,693 404,693 429,882 429,882 429,882 Reserves 913,500 1,021,722 1,165,770 1,322,151 1,497,271 Minorities 3,398 2,992 3,161 3,351 3,585 Shareholder's equity 1,321,591 1,429,397 1,598,813 1,755,383 1,930,738 Growth (%) 3 2 8 (1.4) (1.1) Interbank assets (1.4) (1.1) Interbank assets (1.6) 0.0 9.5 8.3 Net John and advances 9.6	Interbank liabilities	1,749,117	1,720,738			
Current taxes 16,356 32,842 44,337 57,638 72,047 Deferred tax liabilities 1,056,723 1,201,022 1,258,523 1,435,352 1,744,288 Total liabilities 18,248,470 19,623,985 21,347,765 23,152,166 25,016,178 Share capital 404,693 404,693 429,882 429,882 429,882 Reserves 913,500 1,021,722 1,165,770 1,322,151 1,497,271 Minorities 3,398 2,992 3,161 3,351 3,585 Shareholder's equity 1,321,591 1,429,397 1,598,813 1,755,383 1,930,738 Growth (%) Total interest equity 3,38 2,992 3,161 3,355 Shareholder's equity 1,021,722 1,598,813 1,755,383 1,930,738 Growth (%) Total interest equity 3,0 2.8 (1,4) (1,1) Interbank assets (8,8) (23.0) (22.0) (13.8) (10.7) Inverbank assets (8,8) (23.0) 22.0 </td <td>Subordinated debt</td> <td>388,215</td> <td>475,017</td> <td>688,775</td> <td>860,968</td> <td>1,033,162</td>	Subordinated debt	388,215	475,017	688,775	860,968	1,033,162
Deferred tax liabilities 58 87 113 145 182 Other liabilities 1,056,723 1,201,022 1,258,523 1,435,352 1,744,288 Total liabilities 18,248,470 19,623,985 21,347,765 23,152,166 25,016,178 Share capital 404,693 404,693 429,882 429,882 429,882 Reserves 913,500 1,021,722 1,165,770 1,322,151 1,497,271 Minorities 3,398 2,982 3,161 3,351 3,585 Shareholder's equity 1,321,591 1,429,397 1,598,813 1,755,383 1,930,788 Growth (%) 3 2,982 3,161 3,351 3,590,738 Crowth (%) 3 2,982 3,181 3,20,758 2.8 (1.4) (1.1) Interbank assets (8,8) (23.0) (22.0) (13.8) (10.7) Interbank assets (8,8) (23.0) (22.0) (13.8) (10.7) Interbank assets 18.2 15	Total interest bearing liabilities	17,175,333	18,390,034	20,044,792	21,659,031	23,199,661
Other liabilities 1,056,723 1,201,022 1,258,523 1,435,352 1,744,288 Total liabilities 18,248,470 19,623,985 21,347,765 23,152,166 25,016,178 Share capital 404,693 404,693 429,882 429,882 429,882 Reserves 913,500 1,021,722 1,165,770 1,322,151 1,497,271 Minorities 3,398 2,982 3,161 3,351 3,585 Shareholder's equity 1,321,591 1,429,397 1,598,813 1,755,383 1,300,738 Growth (%) C C C C C C C C Cash & equivalent 8.7 3.0 2.8 (1.4) (1.1) Interbank assets (8.8) (23.0) (22.0) (13.8) (10.7) Investment securities 18.2 15.4 (2.0) 9.5 8.3 Net loans and advances 9.6 10.7 13.1 12.5 11.5 Total interest earning assets 9.9 8.2	Current taxes	16,356	32,842	44,337	57,638	72,047
Total liabilities 18,248,470 19,623,985 21,347,765 23,152,166 25,016,178 Share capital 404,693 404,693 429,882 429,882 429,882 Reserves 913,500 1,021,722 1,165,770 1,322,151 1,497,271 Minorities 3,398 2,982 3,161 3,351 3,558 Shareholder's equity 1,321,591 1,429,397 1,598,813 1,755,383 1,930,738 Growth (%) Cash & equivalent 8,7 3.0 2,8 (1.4) (1.1) Interbank assets (8,8) (23.0) (22.0) (13.8) (10.7) Investment securities 18,2 15.4 (2.0) 9.5 8.3 Net loans and advances 9,6 10.7 13.1 12.5 11.5 Total interest earning assets 9.9 8.2 5.1 8.6 8.3 Property and equipment 1.6 (2.1) 1.0 1.0 1.0 Other non-interest earning assets 18.2<	Deferred tax liabilities	58	87	113	145	182
Share capital 404,693 404,693 429,882 429,882 429,882 Reserves 913,500 1,021,722 1,165,770 1,322,151 1,497,271 Minorities 3,398 2,982 3,161 3,351 3,555 Shareholder's equity 1,321,591 1,429,397 1,598,813 1,755,383 1,930,738 Growth (%) Cash & equivalent 8.7 3.0 2.8 (1.4) (1.1) Interbank assets (8.8) (23.0) (22.0) (13.8) (10.7) Investment securities 18.2 15.4 (2.0) 9.5 8.3 Net loans and advances 9.6 10.7 13.1 12.5 11.5 Total interest earning assets 9.9 8.2 5.1 8.6 8.3 Property and equipment 1.6 (2.1) 1.0 1.0 1.0 Other non-interest earning assets 18.2 (15.1) 236.4 8.5 7.3 Total interest earning assets 11.2 7.7 <t< td=""><td>Other liabilities</td><td>1,056,723</td><td>1,201,022</td><td>1,258,523</td><td>1,435,352</td><td>1,744,288</td></t<>	Other liabilities	1,056,723	1,201,022	1,258,523	1,435,352	1,744,288
Reserves Minorities 913,500 3,398 2,982 3,161 3,351 3,351 3,585 1,497,271 1,291 3,398 2,982 3,161 3,351 3,351 3,585 1,321,591 1,429,397 1,598,813 1,755,383 1,393,738 Growth (%) Cash & equivalent (8.8) (8.8) (23.0) (22.0) (13.8) (10.7) (1.1) Interbank assets (8.8) (23.0) (22.0) (13.8) (10.7) (10.2) (1	Total liabilities	18,248,470	19,623,985	21,347,765	23,152,166	25,016,178
Reserves Minorities 913,500 3,398 2,982 3,161 3,351 3,351 3,585 1,497,271 1,291 3,398 2,982 3,161 3,351 3,351 3,585 1,321,591 1,429,397 1,598,813 1,755,383 1,393,738 Growth (%) Cash & equivalent (8.8) (8.8) (23.0) (22.0) (13.8) (10.7) (1.1) Interbank assets (8.8) (23.0) (22.0) (13.8) (10.7) (10.2) (1	Share capital	404 693	404 693	429 882	429 882	429 882
Minorities 3,398 2,982 3,161 3,351 3,585 Shareholder's equity 1,321,591 1,429,397 1,598,813 1,755,383 1,930,738 Growth (%) Cash & equivalent 8.7 3.0 2.8 (1.4) (1.1) Interbank assets (8.8) (23.0) (22.0) (13.8) (10.7) Investment securities 18.2 15.4 (2.0) 9.5 8.3 Net loans and advances 9.6 18.2 5.1 8.6 8.3 Property and equipment 1.6 (2.1) 1.0 1.0 1.0 Other non-interest earning assets 18.2 (15.1) 236.4 8.5 7.3 Total assets 10.0 7.6 9.0 8.5 8.2 Customer deposits 11.1 7.7 8.2 7.5 6.6 Interbank liabilities 9.4 (1.6) 7.0 7.0 6.0 Subordinated debt 1.4 22.4 45.0 25.0 20.0		· ·	·	·		·
Shareholder's equity 1,321,591 1,429,397 1,598,813 1,755,383 1,930,738 Growth (%) Cash & equivalent 8.7 3.0 2.8 (1.4) (1.1) Interbank assets (8.8) (23.0) (22.0) (13.8) (10.7) Investment securities 18.2 15.4 (2.0) 9.5 8.3 Net loans and advances 9.6 10.7 13.1 12.5 11.5 Total interest earning assets 9.9 8.2 5.1 8.6 8.3 Property and equipment 1.6 (2.1) 1.0 1.0 1.0 Other non-interest earning assets 18.2 (15.1) 236.4 8.5 7.3 Total assets 10.0 7.6 9.0 8.5 8.2 Customer deposits 11.1 7.7 8.2 7.5 6.6 Interbank liabilities 9.4 (1.6) 7.0 7.0 6.0 Subordinated debt 1.4 22.4 45.0 25.0 20.0						
Growth (%) Cash & equivalent 8.7 3.0 2.8 (1.4) (1.1) Interbank assets (8.8) (23.0) (22.0) (13.8) (10.7) Investment securities 18.2 15.4 (2.0) 9.5 8.3 Net loans and advances 9.6 10.7 13.1 12.5 11.5 Total interest earning assets 9.9 8.2 5.1 8.6 8.3 Property and equipment 1.6 (2.1) 1.0 1.0 1.0 Other non-interest earning assets 18.2 (15.1) 236.4 8.5 7.3 Total assets 11.1 7.7 8.2 7.5 6.6 Interbank liabilities 11.1 7.7 8.2 7.5 6.6 Interbank liabilities 9.4 (1.6) 7.0 7.0 6.0 Subordinated debt 1.4 22.4 45.0 25.0 20.0 Total interest bearing liabilities 10.7 7.1 9.0 8.1 7.1			•			
Cash & equivalent Interbank assets 8.7 3.0 2.8 (1.4) (1.1) Interbank assets (8.8) (23.0) (22.0) (13.8) (10.7) Investment securities 18.2 15.4 (2.0) 9.5 8.3 Net loans and advances 9.6 10.7 13.1 12.5 11.5 Total interest earning assets 9.9 8.2 5.1 8.6 8.3 Property and equipment 1.6 (2.1) 1.0 1.0 1.0 Other non-interest earning assets 18.2 (15.1) 236.4 8.5 7.3 Total assets 10.0 7.6 9.0 8.5 8.2 Customer deposits 11.1 7.7 8.2 7.5 6.6 Interbank liabilities 9.4 (1.6) 7.0 7.0 6.0 Subordinated debt 1.4 22.4 45.0 25.0 20.0 Total interest bearing liabilities 10.7 7.1 9.0 8.1 7.1 Current taxes (57.1) 100.8		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	1, 1=0,001	1,000,010	1,1 00,000	1,000,100
Interbank assets (8.8) (23.0) (22.0) (13.8) (10.7) Investment securities 18.2 15.4 (2.0) 9.5 8.3 Net loans and advances 9.6 10.7 13.1 12.5 11.5 Total interest earning assets 9.9 8.2 5.1 8.6 8.3 Property and equipment 1.6 (2.1) 1.0 1.0 1.0 Other non-interest earning assets 18.2 (15.1) 236.4 8.5 7.3 Total assets 10.0 7.6 9.0 8.5 8.2 Customer deposits 11.1 7.7 8.2 7.5 6.6 Interbank liabilities 9.4 (1.6) 7.0 7.0 6.0 Subordinated debt 1.4 22.4 45.0 25.0 20.0 Total interest bearing liabilities 10.7 7.1 9.0 8.1 7.1 Current taxes (57.1) 100.8 35.0 30.0 25.0 Deferred tax liabilities (47.7) 50.0 30.0 28.0 26.0 Other liabilities 3.4 13.7 4.8 14.1 21.5 Total liabilities 10.1 7.5 8.8 8.5 8.1 Share capital 0.0 0.0 6.2 0.0 0.0 Reserves 13.4 11.8 14.1 13.4 13.2 Minorities 89.4 (12.2) 6.0 6.0 7.0 Shareholder's equity 9.1 8.2 11.9 9.8 10.0 Key ratio (%) CT1 CAR 10.38 10.63 11.36 11.49 11.68 Total CAR 13.04 13.74 14.46 14.61 14.82 Provision to total loans 4.12 3.77 4.10 4.16 4.20	Growth (%)					
Investment securities	Cash & equivalent	8.7	3.0	2.8	(1.4)	(1.1)
Net loans and advances 9.6 10.7 13.1 12.5 11.5 Total interest earning assets 9.9 8.2 5.1 8.6 8.3 Property and equipment 1.6 (2.1) 1.0 1.0 1.0 Other non-interest earning assets 18.2 (15.1) 236.4 8.5 7.3 Total assets 10.0 7.6 9.0 8.5 8.2 Customer deposits 11.1 7.7 8.2 7.5 6.6 Interbank liabilities 9.4 (1.6) 7.0 7.0 6.0 Subordinated debt 1.4 22.4 45.0 25.0 20.0 Total interest bearing liabilities 10.7 7.1 9.0 8.1 7.1 Current taxes (57.1) 100.8 35.0 30.0 25.0 Deferred tax liabilities (47.7) 50.0 30.0 28.0 26.0 Other liabilities 3.4 13.7 4.8 14.1 21.5 Total liabilities 10.1 7.5 8.8 8.5 8.1 Share capital 0.0 0.0 6.2 0.0 0.0 Reserves 13.4 11.8 14.1 13.4 13.2 Minorities 89.4 (12.2) 6.0 6.0 7.0 Shareholder's equity 9.1 8.2 11.9 9.8 10.0 Key ratio (%) CTT CAR 10.38 10.63 11.36 11.49 11.68 Total CAR 13.04 13.74 14.46 14.61 14.82 NPL ratio 2.37 1.81 1.60 1.64 1.72 Provision to total loans 4.12 3.77 4.10 4.16 4.20	Interbank assets	(8.8)	(23.0)	(22.0)	(13.8)	(10.7)
Total interest earning assets 9.9 8.2 5.1 8.6 8.3 Property and equipment 1.6 (2.1) 1.0 1.0 1.0 Other non-interest earning assets 18.2 (15.1) 236.4 8.5 7.3 Total assets 10.0 7.6 9.0 8.5 8.2 Customer deposits 11.1 7.7 8.2 7.5 6.6 Interbank liabilities 9.4 (1.6) 7.0 7.0 6.0 Subordinated debt 1.4 22.4 45.0 25.0 20.0 Total interest bearing liabilities 10.7 7.1 9.0 8.1 7.1 Current taxes (57.1) 100.8 35.0 30.0 25.0 Deferred tax liabilities (47.7) 50.0 30.0 28.0 26.0 Other liabilities 3.4 13.7 4.8 14.1 21.5 Total liabilities 10.1 7.5 8.8 8.5 8.1 Share capital	Investment securities	18.2	15.4	(2.0)	9.5	8.3
Property and equipment 1.6 (2.1) 1.0 1.0 1.0 Other non-interest earning assets 18.2 (15.1) 236.4 8.5 7.3 Total assets 10.0 7.6 9.0 8.5 8.2 Customer deposits 11.1 7.7 8.2 7.5 6.6 Interbank liabilities 9.4 (1.6) 7.0 7.0 6.0 Subordinated debt 1.4 22.4 45.0 25.0 20.0 Total interest bearing liabilities 10.7 7.1 9.0 8.1 7.1 Current taxes (57.1) 100.8 35.0 30.0 25.0 Deferred tax liabilities (47.7) 50.0 30.0 28.0 26.0 Other liabilities 3.4 13.7 4.8 14.1 21.5 Total liabilities 10.1 7.5 8.8 8.5 8.1 Share capital 0.0 0.0 6.2 0.0 0.0 Reserves 13.4	Net loans and advances	9.6	10.7	13.1	12.5	11.5
Other non-interest earning assets 18.2 (15.1) 236.4 8.5 7.3 Total assets 10.0 7.6 9.0 8.5 8.2 Customer deposits 11.1 7.7 8.2 7.5 6.6 Interbank liabilities 9.4 (1.6) 7.0 7.0 6.0 Subordinated debt 1.4 22.4 45.0 25.0 20.0 Total interest bearing liabilities 10.7 7.1 9.0 8.1 7.1 Current taxes (57.1) 100.8 35.0 30.0 25.0 Deferred tax liabilities (47.7) 50.0 30.0 28.0 26.0 Other liabilities 3.4 13.7 4.8 14.1 21.5 Total liabilities 10.1 7.5 8.8 8.5 8.1 Share capital 0.0 0.0 6.2 0.0 0.0 Reserves 13.4 11.8 14.1 13.4 13.2 Minorities 89.4 (12.	Total interest earning assets	9.9	8.2	5.1	8.6	8.3
Total assets 10.0 7.6 9.0 8.5 8.2 Customer deposits 11.1 7.7 8.2 7.5 6.6 Interbank liabilities 9.4 (1.6) 7.0 7.0 6.0 Subordinated debt 1.4 22.4 45.0 25.0 20.0 Total interest bearing liabilities 10.7 7.1 9.0 8.1 7.1 Current taxes (57.1) 100.8 35.0 30.0 25.0 Deferred tax liabilities (47.7) 50.0 30.0 28.0 26.0 Other liabilities 3.4 13.7 4.8 14.1 21.5 Total liabilities 10.1 7.5 8.8 8.5 8.1 Share capital 0.0 0.0 6.2 0.0 0.0 Reserves 13.4 11.8 14.1 13.4 13.2 Minorities 89.4 (12.2) 6.0 6.0 7.0 Shareholder's equity 9.1 8.2 <td< td=""><td>Property and equipment</td><td>1.6</td><td>(2.1)</td><td>1.0</td><td>1.0</td><td>1.0</td></td<>	Property and equipment	1.6	(2.1)	1.0	1.0	1.0
Customer deposits 11.1 7.7 8.2 7.5 6.6 Interbank liabilities 9.4 (1.6) 7.0 7.0 6.0 Subordinated debt 1.4 22.4 45.0 25.0 20.0 Total interest bearing liabilities 10.7 7.1 9.0 8.1 7.1 Current taxes (57.1) 100.8 35.0 30.0 25.0 Deferred tax liabilities (47.7) 50.0 30.0 28.0 26.0 Other liabilities 3.4 13.7 4.8 14.1 21.5 Total liabilities 10.1 7.5 8.8 8.5 8.1 Share capital 0.0 0.0 6.2 0.0 0.0 Reserves 13.4 11.8 14.1 13.4 13.2 Minorities 89.4 (12.2) 6.0 6.0 7.0 Shareholder's equity 9.1 8.2 11.9 9.8 10.0 Key ratio (%) C C C	Other non-interest earning assets	18.2	(15.1)	236.4	8.5	7.3
Interbank liabilities	Total assets	10.0	7.6	9.0	8.5	8.2
Interbank liabilities	Customer deposits	11.1	7.7	8.2	7.5	6.6
Subordinated debt 1.4 22.4 45.0 25.0 20.0 Total interest bearing liabilities 10.7 7.1 9.0 8.1 7.1 Current taxes (57.1) 100.8 35.0 30.0 25.0 Deferred tax liabilities (47.7) 50.0 30.0 28.0 26.0 Other liabilities 3.4 13.7 4.8 14.1 21.5 Total liabilities 10.1 7.5 8.8 8.5 8.1 Share capital 0.0 0.0 6.2 0.0 0.0 Reserves 13.4 11.8 14.1 13.4 13.2 Minorities 89.4 (12.2) 6.0 6.0 7.0 Shareholder's equity 9.1 8.2 11.9 9.8 10.0 Key ratio (%) CT1 CAR 10.38 10.63 11.36 11.49 11.68 Total CAR 13.04 13.74 14.46 14.61 14.82 NPL ratio 2.37	·	9.4	(1.6)	7.0		
Total interest bearing liabilities 10.7 7.1 9.0 8.1 7.1 Current taxes (57.1) 100.8 35.0 30.0 25.0 Deferred tax liabilities (47.7) 50.0 30.0 28.0 26.0 Other liabilities 3.4 13.7 4.8 14.1 21.5 Total liabilities 10.1 7.5 8.8 8.5 8.1 Share capital 0.0 0.0 6.2 0.0 0.0 Reserves 13.4 11.8 14.1 13.4 13.2 Minorities 89.4 (12.2) 6.0 6.0 7.0 Shareholder's equity 9.1 8.2 11.9 9.8 10.0 Key ratio (%) CT1 CAR 10.38 10.63 11.36 11.49 11.68 Total CAR 13.04 13.74 14.46 14.61 14.82 NPL ratio 2.37 1.81 1.60 1.64 1.72 Provision to total loans <						
Current taxes (57.1) 100.8 35.0 30.0 25.0 Deferred tax liabilities (47.7) 50.0 30.0 28.0 26.0 Other liabilities 3.4 13.7 4.8 14.1 21.5 Total liabilities 10.1 7.5 8.8 8.5 8.1 Share capital 0.0 0.0 6.2 0.0 0.0 Reserves 13.4 11.8 14.1 13.4 13.2 Minorities 89.4 (12.2) 6.0 6.0 7.0 Shareholder's equity 9.1 8.2 11.9 9.8 10.0 Key ratio (%) CT1 CAR 10.38 10.63 11.36 11.49 11.68 Total CAR 13.04 13.74 14.46 14.61 14.82 NPL ratio 2.37 1.81 1.60 1.64 1.72 Provision to total loans 4.12 3.77 4.10 4.16 4.20						
Deferred tax liabilities (47.7) 50.0 30.0 28.0 26.0 Other liabilities 3.4 13.7 4.8 14.1 21.5 Total liabilities 10.1 7.5 8.8 8.5 8.1 Share capital 0.0 0.0 6.2 0.0 0.0 Reserves 13.4 11.8 14.1 13.4 13.2 Minorities 89.4 (12.2) 6.0 6.0 7.0 Shareholder's equity 9.1 8.2 11.9 9.8 10.0 Key ratio (%) CT1 CAR 10.38 10.63 11.36 11.49 11.68 Total CAR 13.04 13.74 14.46 14.61 14.82 NPL ratio 2.37 1.81 1.60 1.64 1.72 Provision to total loans 4.12 3.77 4.10 4.16 4.20	_					
Other liabilities 3.4 13.7 4.8 14.1 21.5 Total liabilities 10.1 7.5 8.8 8.5 8.1 Share capital 0.0 0.0 6.2 0.0 0.0 Reserves 13.4 11.8 14.1 13.4 13.2 Minorities 89.4 (12.2) 6.0 6.0 7.0 Shareholder's equity 9.1 8.2 11.9 9.8 10.0 Key ratio (%) CT1 CAR 10.38 10.63 11.36 11.49 11.68 Total CAR 13.04 13.74 14.46 14.61 14.82 NPL ratio 2.37 1.81 1.60 1.64 1.72 Provision to total loans 4.12 3.77 4.10 4.16 4.20		` '				
Total liabilities 10.1 7.5 8.8 8.5 8.1 Share capital 0.0 0.0 6.2 0.0 0.0 Reserves 13.4 11.8 14.1 13.4 13.2 Minorities 89.4 (12.2) 6.0 6.0 7.0 Shareholder's equity 9.1 8.2 11.9 9.8 10.0 Key ratio (%) CT1 CAR 10.38 10.63 11.36 11.49 11.68 Total CAR 13.04 13.74 14.46 14.61 14.82 NPL ratio 2.37 1.81 1.60 1.64 1.72 Provision to total loans 4.12 3.77 4.10 4.16 4.20		, ,				
Reserves 13.4 11.8 14.1 13.4 13.2 Minorities 89.4 (12.2) 6.0 6.0 7.0 Shareholder's equity 9.1 8.2 11.9 9.8 10.0 Key ratio (%) CT1 CAR 10.38 10.63 11.36 11.49 11.68 Total CAR 13.04 13.74 14.46 14.61 14.82 NPL ratio 2.37 1.81 1.60 1.64 1.72 Provision to total loans 4.12 3.77 4.10 4.16 4.20						
Reserves 13.4 11.8 14.1 13.4 13.2 Minorities 89.4 (12.2) 6.0 6.0 7.0 Shareholder's equity 9.1 8.2 11.9 9.8 10.0 Key ratio (%) CT1 CAR 10.38 10.63 11.36 11.49 11.68 Total CAR 13.04 13.74 14.46 14.61 14.82 NPL ratio 2.37 1.81 1.60 1.64 1.72 Provision to total loans 4.12 3.77 4.10 4.16 4.20						
Minorities 89.4 (12.2) 6.0 6.0 6.0 7.0 Shareholder's equity 9.1 8.2 11.9 9.8 10.0 Key ratio (%) CT1 CAR 10.38 10.63 11.36 11.49 11.68 Total CAR 13.04 13.74 14.46 14.61 14.82 NPL ratio 2.37 1.81 1.60 1.64 1.72 Provision to total loans 4.12 3.77 4.10 4.16 4.20	Share capital	0.0	0.0	6.2	0.0	0.0
Key ratio (%) 9.1 8.2 11.9 9.8 10.0 Key ratio (%) CT1 CAR 10.38 10.63 11.36 11.49 11.68 Total CAR 13.04 13.74 14.46 14.61 14.82 NPL ratio 2.37 1.81 1.60 1.64 1.72 Provision to total loans 4.12 3.77 4.10 4.16 4.20						
Key ratio (%) CT1 CAR 10.38 10.63 11.36 11.49 11.68 Total CAR 13.04 13.74 14.46 14.61 14.82 NPL ratio 2.37 1.81 1.60 1.64 1.72 Provision to total loans 4.12 3.77 4.10 4.16 4.20						
CT1 CAR 10.38 10.63 11.36 11.49 11.68 Total CAR 13.04 13.74 14.46 14.61 14.82 NPL ratio 2.37 1.81 1.60 1.64 1.72 Provision to total loans 4.12 3.77 4.10 4.16 4.20	Shareholder's equity	9.1	8.2	11.9	9.8	10.0
CT1 CAR 10.38 10.63 11.36 11.49 11.68 Total CAR 13.04 13.74 14.46 14.61 14.82 NPL ratio 2.37 1.81 1.60 1.64 1.72 Provision to total loans 4.12 3.77 4.10 4.16 4.20	Key ratio (%)					
Total CAR 13.04 13.74 14.46 14.61 14.82 NPL ratio 2.37 1.81 1.60 1.64 1.72 Provision to total loans 4.12 3.77 4.10 4.16 4.20		10.38	10.63	11.36	11.49	11.68
NPL ratio 2.37 1.81 1.60 1.64 1.72 Provision to total loans 4.12 3.77 4.10 4.16 4.20						
Provision to total loans 4.12 3.77 4.10 4.16 4.20						

Note1: Individual items may not sum to total due to rounding difference

Note2: Key ratios may not match with financial reports due to adjustment for comparison consistency among individual equities



ABCI SECURITIES COMPANY LIMITED

BOC (3988 HK)

Consolidated income statement (2016A-2020E)

EV Ended Dec 24 (PMP mp)		20474	20495	2040E	20205
FY Ended Dec 31 (RMB mn)	2016A	2017A	2018E	2019E	2020E
Net interest income	306,048	338,389	352,488	380,154	417,403
Non-interest income	179,608	145,372	150,159	155,730	160,760
Of which: Fees and commissions	88,664	88,691	96,673	103,440	109,647
Operating income	485,656	483,761	502,647	535,885	578,163
Operating expenses	(175,069)	(173,859)	(174,420)	(179,232)	(185,882)
Pre-provision operating profit	310,587	309,902	328,226	356,652	392,281
Impairment losses on loans	(89,072)	(88,161)	(88,450)	(93,355)	(98,457)
Operating profit	221,515	221,741	239,777	263,297	293,824
Non-operating income	897	1,162	1,511	1,949	2,494
Profit before tax	222,412	222,903	241,287	265,246	296,318
Tax	(38,361)	(37,917)	(44,638)	(49,070)	(54,819)
Minority interests	(19,473)	(12,579)	(13,585)	(14,672)	(15,846)
Net profit attributable to equity holders	164,578	172,407	183,064	201,503	225,653
Preference share dividend	6,754	6,626	6,626	6,626	6,626
Net profit attributable to ordinary	157,824	165,782	176,438	194,878	219,028
shareholders					
Growth (%)					
Net interest income	(6.9)	10.6	4.2	7.8	9.8
Non-interest income	23.6	(19.1)	3.3	3.7	3.2
Of which: Fees and commissions	(4.1)	0.0	9.0	7.0	6.0
Operating income	2.5	(0.4)	3.9	6.6	7.9
Operating income Operating expenses	(5.6)	(0.7)	0.3	2.8	3.7
Pre-provision operating profit	7.7	(0.2)	5.9	8.7	10.0
Impairment losses on loans	50.3	(1.0)	0.3	5.5	5.5
Operating profit	(3.4)	0.1	8.1	9.8	11.6
Non-operating income	(61.6)	29.5	30.0	29.0	28.0
Profit before tax	(4.0)	0.2	8.2	9.9	11.7
Tax	(26.4)	(1.2)	17.7	9.9	11.7
Minority interests	127.2	(35.4)	8.0	8.0	8.0
Net profit attributable to equity holders	(3.7)	4.8	6.2	10.1	12.0
Preference share dividend	0.5	(1.9)	0.0	0.0	0.0
Net profit attributable to ordinary	(3.8)	5.0	6.4	10.5	12.4
shareholders	(3.0)	3.0	0.4	10.5	12.4
Per share (RMB)					
EPS	0.54	0.56	0.60	0.66	0.74
BVPS	4.46	4.74	5.14	5.57	5.98
DPS	0.17	0.18	0.21	0.23	0.26
Key ratio (%)					
Net interest margin*	1.83	1.84	1.89	1.91	1.95
Net interest spread	1.69	1.70	1.73	1.80	1.86
Cost to income ratio	36.05	35.94	34.70	33.45	32.15
Return on average assets	0.94	0.92	0.91	0.94	0.98
Return on average equity	12.12	11.86	11.78	12.02	12.53
Effective tax rate	17.25	17.01	18.50	18.50	18.50
Dividend payout	34.15	33.90	34.00	34.00	34.00
Note1: Individual items may not sum to total due to ro		33.30	34.00	34.00	34.00

Note1: Individual items may not sum to total due to rounding difference

Note2: Key ratios may not match with financial reports due to adjustment for comparison consistency among individual equities

^{*} Forecast calculation based on IFRS9 (excluding interest income from FVTPL financial assets)



BOC (3988 HK)

Consolidated balance sheet (2016A-2020E)

Consolidated balance sheet (2016A-2020E)								
As of Dec 31 (RMB mn)	2016A	2017A	2018E	2019E	2020E			
Cash & equivalent	659,982	560,463	420,347	432,958	445,946			
Interbank assets	2,271,640	2,227,614	2,116,233	2,158,558	2,223,315			
Investment securities	3,972,884	4,554,722	4,828,005	5,407,366	6,056,250			
Net loans and advances	9,735,646	10,644,304	11,358,975	12,200,624	13,063,712			
Total interest earning assets	16,640,152	17,987,103	18,723,561	20,199,506	21,789,223			
Property and equipment	194,897	205,614	215,895	224,530	231,266			
Derivative assets	130,549	94,912	80,675	72,608	65,347			
Other non-interest earning assets	1,183,291	1,179,795	1,644,740	1,769,750	1,922,138			
Total assets	18,148,889	19,467,424	20,664,871	22,266,394	24,007,975			
	-, -,	-, - ,	.,,.	,,	, ,			
Customer deposits	12,939,748	13,657,924	14,965,362	16,287,836	17,648,225			
Interbank liabilities	2,590,413	2,961,151	2,872,316	2,901,040	2,988,071			
Subordinated debt	389,470	529,756	566,839	612,186	673,405			
Total interest bearing liabilities	15,919,631	17,148,831	18,404,517	19,801,062	21,309,700			
Trading liabilities	107,109	111,095	116,650	122,482	128,606			
Current taxes	28,055	34,521	41,425	48,882	56,703			
Deferred tax liabilities	4,501	4,018	4,259	4,472	4,696			
Other liabilities	602,501	592,280	399,524	457,009	548,330			
Total liabilities	16,661,797	17,890,745	18,966,375	20,433,908	22,048,035			
Share capital	394,102	394,102	394,102	394,102	394,102			
Reserves	·	·	·	1,346,034	·			
	1,017,580	1,101,914	1,218,084		1,467,022			
Minority interest	75,410	80,663	86,309	92,351	98,816			
Total shareholders' equity	1,487,092	1,576,679	1,698,495	1,832,487	1,959,940			
Growth (%)								
Cash & equivalent	0.9	(15.1)	(25.0)	3.0	3.0			
Interbank assets	3.4	(1.9)	(5.0)	2.0	3.0			
Investment securities	10.5	14.6	6.0	12.0	12.0			
Net loans and advances	9.0	9.3	6.7	7.4	7.1			
Total interest earning assets	8.2	8.1	4.1	7.9	7.9			
Property and equipment	7.1	5.5	5.0	4.0	3.0			
Derivative assets	58.7	(27.3)	(15.0)	(10.0)	(10.0)			
Other non-interest earning assets	1.1	(0.3)	39.4	7.6	` 8.6			
Total assets	7.9	7.3	6.2	7.7	7.8			
Customer deposits	10.3	5.6	9.6	8.8	8.4			
Interbank liabilities	(1.4)	14.3	(3.0)	1.0	3.0			
Subordinated debt	24.3	36.0	7.0	8.0	10.0			
Total interest bearing liabilities	8.5	7.7	7.3	7.6	7.6			
Trading liabilities	54.9	3.7	5.0	5.0	5.0			
Current taxes	(26.1)	23.0	20.0	18.0	16.0			
Deferred tax liabilities	4.9	(10.7)	6.0	5.0	5.0			
Other liabilities	(10.9)	(1.7)	(32.5)	14.4	20.0			
Total liabilities	7.8	7.4	6.0	7.7	7.9			
Share capital	0.0	0.0	0.0	0.0	0.0			
Reserves	11.7	8.3	10.5	10.5	9.0			
Minority interest	43.2	7.0	7.0	7.0	7.0			
Shareholders' equity	9.5	6.0	7.7	7.9	7.0			
Manufic (0/)								
Key ratio (%) CT1 CAR	11.37	11.15	11.05	11.13	11.09			
Total CAR	14.28	14.19		13.89	13.83			
NPL ratio	14.28	14.19	13.84 1.40	13.89	13.83			
Provision to total loans	2.87	1.45 2.77		2.93	3.00			
			2.85					
Provision coverage ratio	162.82	159.18	171.00	168.58	165.79			

Note1: Individual items may not sum to total due to rounding difference

Note2: Key ratios may not match with financial reports due to adjustment for comparison consistency among individual equities



ABCI SECURITIES COMPANY LIMITED

BoCom (3328 HK)

Consolidated income statement (2016A-2020E)

EV E	00404	00474	00405	00405	0000
FY Ended Dec 31 (RMB mn)	2016A	2017A	2018E	2019E	2020E
Net interest income	134,871	127,366	123,721	131,340	140,086
Non-interest income	59,191	69,154	82,935	87,712	92,550
Of which: Fees and commissions	36,795	40,551	43,184	45,490	47,379
Operating income	194,062	196,520	206,656	219,052	232,636
Operating expenses	(79,472)	(83,468)	(82,398)	(85,299)	(88,205)
Pre-provision operating profit	114,590	113,052	124,258	133,753	144,431
Impairment losses on loans	(28,480)	(29,787)	(39,578)	(44,307)	(47,317)
Profit before tax	86,110	83,265	84,680	89,447	97,113
Tax	(18,459)	(12,574)	(11,855)	(12,523)	(13,596)
Minorities interests	441	468	468	468	468
Net profit attributable to equity holders	67,210	70,223	72,357	76,456	83,049
Preference share dividend	2,693	2,551	2,551	2,551	2,551
Net profit attributable to ordinary shareholders	64,517	67,672	69,806	73,905	80,498
Growth (%)					
Net interest income	(6.5)	(5.6)	(2.9)	6.2	6.7
Non-interest income	17.5	16.8	19.9	5.8	5.5
Of which: Fees and commissions	5.0	10.2	6.5	5.3	4.2
Operating income	(0.3)	1.3	5.2	6.0	6.2
Operating expenses	(2.4)	5.0	(1.3)	3.5	3.4
Pre-provision operating profit	1.3	(1.3)	9.9	7.6	8.0
Impairment losses on loans	4.9	4.6	32.9	11.9	6.8
Profit before tax	0.1	(3.3)	1.7	5.6	8.6
Tax	(3.8)	(31.9)	(5.7)	5.6	8.6
Minorities & other dilutions	45.5	6.1	0.0	0.0	0.0
Net profit attributable to equity holders	1.0	4.5	3.0	5.7	8.6
Preference share dividend	204.6	(5.3)	0.0	0.0	0.0
Net profit attributable to ordinary	(1.7)	4.9	3.2	5.9	8.9
shareholders	(,				5.0
Per share (RMB)					
EPS	0.89	0.91	0.94	1.00	1.08
BVPS	7.67	8.23	8.89	9.58	10.33
DPS	0.27	0.29	0.33	0.35	0.38
Key ratio (%)					
Net interest margin*	1.80	1.52	1.44	1.46	1.49
Net interest spread	1.67	1.40	1.37	1.44	1.49
Cost to income ratio	40.95	42.47	39.87	38.94	37.92
Return on average assets	0.87	0.81	0.78	0.78	0.80
Return on average equity	12.18	11.44	10.40	10.26	10.40
Effective tax rate	21.44	15.10	14.00	14.00	14.00
Dividend payout	34.01	33.84	34.00	34.00	34.00
No. 4 1 P. 11 P. 12					

Note1: Individual items may not sum to total due to rounding difference

Note2: Key ratios may not match with financial reports due to adjustment for comparison consistency among individual equities

 $^{^{\}star}$ Forecast calculation based on IFRS9 (excluding interest income from FVTPL financial assets)



BoCom (3328 HK)

Consolidated balance sheet (2016A-2020E)

Consolidated balance sheet (201	6A-2020E)				
As of Dec 31 (RMB mn)	2016A	2017A	2018E	2019E	2020E
Cash & equivalent	991,435	938,571	891,642	900,559	909,564
Interbank assets	715,787	782,468	712,046	669,323	635,857
Investment securities	2,252,392	2,474,348	2,548,578	2,676,007	2,809,808
Net loans and advances	4,009,046	4,354,499	4,719,472	5,071,099	5,417,564
Total interest earning assets	7,968,660	8,549,886	8,871,738	9,316,988	9,772,793
Property and equipment	114,425	132,492	145,741	158,858	171,567
Other non-interest earning assets	320,081	355,876	612,909	644,880	678,183
Total assets	8,403,166	9,038,254	9,630,389	10,120,725	10,622,543
Total assets	0,403,100	3,030,234	9,030,309	10,120,723	10,022,343
Customer deposits	4,728,589	4,930,345	5,993,702	6,434,253	6,896,738
Interbank liabilities	2,231,060	2,382,744	2,000,882	2,060,909	2,102,127
Subordinated debt	229,515	287,662	330,811	380,433	437,498
Total interest bearing liabilities	7,189,164	7,600,751	8,325,395	8,875,595	9,436,363
Trading liabilities	84,299	60,308	51,262	46,136	41,522
Current taxes	5,164	7,943	9,929	11,915	13,702
Deferred tax liabilities	145	520	676	865	1,090
Other liabilities	491,987	692,461	516,936	407,195	293,422
Total liabilities	7,770,759	8,361,983	8,904,198	9,341,706	9,786,099
Total habilities	1,110,133	0,301,303	0,304,130	3,341,700	3,700,033
Share capital	134,139	134,139	134,139	134,139	134,139
Reserves	495,003	537,004	585,642	636,932	692,528
Minorities	3,265	5,128	6,410	7,948	9,777
Shareholder's equity	632,407	676,271	726,191	779,020	836,444
onaronoraci o equity	552, 161	0.0,2	. 20, . 0 .	,020	000,
Growth (%)					
Cash & equivalent	7.7	(5.3)	(5.0)	1.0	1.0
Interbank assets	17.1	9.3	(9.0)	(6.0)	(5.0)
Investment securities	38.1	9.9	3.0	5.0	`5.Ó
Net loans and advances	10.3	8.6	8.4	7.5	6.8
Total interest earning assets	17.2	7.3	3.8	5.0	4.9
Property and equipment	26.6	15.8	10.0	9.0	8.0
Other non-interest earning assets	19.2	11.2	72.2	5.2	5.2
Total assets	17.4	7.6	6.6	5.1	5.0
Customer deposits	5.4	4.3	21.6	7.4	7.2
Due to other banks & FIs	35.9	6.8	(16.0)	3.0	2.0
Subordinated debt	34.9	25.3	`15.Ó	15.0	15.0
Total interest bearing liabilities	14.2	5.7	9.5	6.6	6.3
Trading liabilities	35.0	(28.5)	(15.0)	(10.0)	(10.0)
Current taxes	(40.0)	53.8	25.0	20.0	15.0
Deferred tax liabilities	21.8	258.6	30.0	28.0	26.0
Other liabilities	96.9	40.7	(25.3)	(21.2)	(27.9)
Total liabilities	17.4	7.6	6.5	4.9	4.8
Share capital	50.4	0.0	0.0	0.0	0.0
Reserves	11.1	8.5	9.1	8.8	8.7
Minorities	1.8	57.1	25.0	24.0	23.0
Shareholder's equity	17.5	6.9	7.4	7.3	7.4
Key ratio (%)					
CT1 CAR	11.00	10.79	11.02	11.25	11.51
Total CAR	14.02	14.00	14.28	14.51	14.77
NPL ratio	1.52	1.50	1.45	1.51	1.59
Provision to total loans	2.29	2.30	2.56	2.58	2.60
Provision coverage ratio	150.50	153.08	176.55	170.86	163.52
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Note1: Individual items may not sum to total due to rounding difference

Note2: Key ratios may not match with financial reports due to adjustment for comparison consistency among individual equities



ABCI SECURITIES COMPANY LIMITED

CMB (3968 HK)

Consolidated income statement (2016A-2020E)

FY Ended Dec 31 (RMB mn)	2016A	2017A	2018E	2019E	2020E
Net interest income	134,595	144,852	158,425	174,914	191,621
Non-interest income	75,354	75,187	94,933	106,315	117,883
Of which: Fees and commissions	60,865	64,018	74,271	84,619	95,103
Operating income	209,949	220,039	253,358	281,230	309,504
Operating income Operating expenses	(65,148)	(70,431)	(80,029)	(86,918)	(94,503)
Pre-provision operating profit	144,801	149,608	173,329	194,312	215,001
Impairment losses on loans	(66,159)	(59,926)	(66,832)	(72,202)	(76,701)
Operating profit	78,642	89,682	106,497	122,110	138,300
Non-operating income	321	998	1,148	1,320	1,518
Profit before tax	78,963	90,680	107,645	123,429	139,818
Tax	(16,583)	(20,042)	(25,835)	(29,623)	(33,556)
Minority interests	(299)	(488)	(610)	(763)	(953)
Net profit attributable to equity holders	62,081	70,150	81,200	93,044	105,308
Preference share dividend	02,001	70,130	1,611	1,611	1,611
Net profit attributable to ordinary	62,081			91,432	103,697
shareholders	02,001	70,150	79,589	91,432	103,097
Growth (%)					
Net interest income	(2.2)	7.6	9.4	10.4	9.6
Of which: Fees and commissions	14.8	5.2	16.0	13.9	12.4
Operating income	3.8	4.8	15.1	11.0	10.1
Operating expenses	(4.1)	8.1	13.6	8.6	8.7
Pre-provision operating profit	7.9	3.3	15.9	12.1	10.6
Impairment losses on loans	11.6	(9.4)	11.5	8.0	6.2
Operating profit	4.9	14.0	18.7	14.7	13.3
Non-operating income	136.0	210.9	15.0	15.0	15.0
Profit before tax	5.2	14.8	18.7	14.7	13.3
Tax	(2.8)	20.9	28.9	14.7	13.3
Minority interests	(7.1)	63.2	25.0	25.0	25.0
Net profit attributable to equity holders	7.6	13.0	15.8	14.6	13.2
Preference share dividend	na	na	na	0.0	0.0
Net profit attributable to ordinary	7.6	13.0	13.5	14.9	13.4
shareholders					
Dor chare (DMD)					
Per share (RMB) EPS	2.46	2.70	2.22	2.60	4.18
BVPS		2.78	3.22	3.69	
-	15.95	19.04	21.47	24.20	26.84
DPS	0.74	0.84	1.06	1.21	1.36
Key ratio (%)					
Net interest margin*	2.50	2.43	2.54	2.61	2.68
Net interest spread	2.37	2.29	2.38	2.48	2.57
Cost to income ratio	31.03	32.01	31.59	30.91	30.53
Return on average assets	1.09	1.15	1.24	1.32	1.39
Return on average equity	16.27	15.90	15.90	16.16	16.36
Effective tax rate	21.00	22.10	24.00	24.00	24.00
Dividend payout	30.06	30.20	31.00	31.00	31.00
Note1: Individual items may not sum to total due to re					20

Note1: Individual items may not sum to total due to rounding difference

Note2: Key ratios may not match with financial reports due to adjustment for comparison consistency among individual equities

^{*} Forecast calculation based on IFRS9 (excluding interest income from FVTPL financial assets)



CMB (3968 HK)

Consolidated balance sheet (2016A-2020E)

As of Dec 31 (RNIB mn) 2016A 2017A 2018E 2020E 2020E Cash & equivalent 703,523 702,646 634,041 588,436 458,890 471,78 547,630 620,303 867,688 768,860 487,895 407,178 547,630 620,303 867,688 768,768 1,459,610 1,597,272 1,219,389 1,447,768 4,952,208 77,703,604 4,952,208 77,703,604 4,952,208 77,408,604 4,952,208 77,408,604 4,952,208 77,408,604 4,952,208 77,408,604 4,952,208 77,408,604 4,952,208 77,408,604 4,952,208 77,408,604 4,956,538 73,03,908 73,687 73,687 73,6887 73,03,908 70,323 70,323 70,682,254 4,506,112 4,952,488 5,411,168 <	Consolidated balance sheet (2010	0A-2020E)				
Interbank assets	As of Dec 31 (RMB mn)	2016A	2017A	2018E	2019E	2020E
Interbank assets	Cash & equivalent	703,523	702,646	634,041	588,342	548,098
Investment securities	·	· ·	·	547,630	•	· ·
Net loans and advances	Investment securities	·	1,597,272	1,309,763	· ·	·
Total interest earning assets		•				
Property and equipment						
Other non-interest earning assets 103,021 124,506 362,621 378,687 394,586 Total assets 5,942,311 6,297,638 6,801,563 7,303,502 7,872,954 Customer deposits 3,802,049 4,064,345 4,506,112 4,952,488 5,411,168 Interbank liabilities 1,297,533 1,252,310 1,102,033 1,046,931 5,411,168 Total interest bearing liabilities 1,297,533 1,266,008 6,036,913 6,531,306 7,083,747 Current taxes 19,523 26,701 29,371 32,602 36,514 Deferred tax liabilities 199,137 124,867 189,128 124,009 89,838 Corottal inscription 5,538,949 5,814,246 6,256,481 6,689,048 7,191,169 Share capital 25,220 59,285 59,285 59,285 59,285 69,285 Reserves 377,130 420,925 482,138 550,961 617,660 Growth (%) 1 1,012 3,182 3,659 4,208 4,839<	_					
Total assets 5,942,311 6,297,638 6,801,563 7,303,502 7,872,954 Customer deposits 3,802,049 4,064,345 4,506,112 4,952,488 5,411,168 Interbank liabilities 1,297,533 1,252,310 1,102,033 1,046,931 994,585 Subordinated debt 2,275,082 2,964,77 370,596 463,245 578,057 Total interest bearing liabilities 5,493,392 5,661,608 6,036,913 6,531,306 7,063,747 Current taxes 19,523 26,701 29,371 32,602 36,514 Deferred tax liabilities 109,137 124,867 189,128 124,069 89,838 Total liabilities 1,091,377 124,867 189,128 124,069 89,838 Total iabilities 1,092 5,9285 59,285 59,285 59,285 59,285 59,285 59,285 59,285 59,285 59,285 59,285 59,285 59,285 69,285 59,285 69,285 59,285 59,285 69,285 69,285 <td< td=""><td></td><td>·</td><td>·</td><td>· ·</td><td>· ·</td><td>·</td></td<>		·	·	· ·	· ·	·
Customer deposits 3,802,049 4,064,345 4,506,112 4,952,488 5,411,188 Interbank liabilities 1,297,533 1,252,310 1,102,033 1,046,931 994,585 Subordinated debt 275,082 296,477 370,596 463,245 579,057 Total interest bearing liabilities 5,409,392 5,661,608 6,036,913 6,531,306 7,053,747 Current taxes 19,523 26,701 29,371 32,602 36,514 Deferred tax liabilities 987 1,070 1,070 1,070 1,070 1,070 Other liabilities 109,137 124,867 189,128 124,069 89,838 Total liabilities 5,538,949 5,814,246 6,256,481 6,689,048 7,191,169 Share capital 25,220 59,285 59,285 59,285 59,285 Reserves 377,130 420,925 482,138 550,961 617,660 Minorities 1,012 3,162 3,559 4,208 4,839 Shareholder's equity 403,362 483,392 545,082 614,455 681,784 Growth (%) Cash & equivalent 5,9 (0.1) (9.8) (7.2) (6.8) Interbank assets (9.6) (15.0) 34,5 13.3 10.9 Investment securities 1.5 9,4 (18.0) (5.0) (2.0) Net loans and advances 15.0 8.3 13.9 13.3 12.4 Total interest earning assets 7.9 5.7 4.2 7.5 8.0 Property and equipment 35,8 12.9 12.0 11.0 10.0 Other non-interest earning assets 46,7 20.9 191.2 4,4 4,2 7.5 8.0 Cuber non-interest earning assets 46,7 20.9 191.2 4,4 4,2 7.5 8.0 Cuber non-interest earning assets 46,7 20.9 191.2 4,4 4,2 7.5 8.0 Cuber non-interest earning assets 46,7 20.9 191.2 4,4 4,2 7.5 8.0 Cuber non-interest earning assets 46,7 20.9 191.2 4,4 4,2 7.5 8.0 Cuber non-interest earning assets 46,7 20.9 191.2 4,4 4,2 7.5 8.0 Cuber non-interest earning assets 46,7 20.9 191.2 4,4 4,2 7.5 8.0 Cuber non-interest earning assets 46,7 20.9 191.2 4,4 4,2 7.5 8.0 Cuber non-interest earning assets 46,7 20.9 191.2 4,4 4,2 7.5 8.0 Cuber non-interest earning assets 46,7 20.9 191.2 4,4 4,2 7.5 8.0 Cuber non-interest earning assets 46,7 20.9 191.2 4,4 4,2 7.5 8.0 Cuber non-interest earning assets 46,7 20.9 191.2 4,4 4,2 7.5 8.0 Cuber non-interest earning assets 46,7 20.9 191.2 4,4 4,2 7.5 8.0 Cuber non-interest earning assets 46,7 20.9 191.2 4,4 4,2 7.5 8.0 Cuber non-interest earning assets 46,7 20,9 191.2 4,4 4,2 6,6 8,2 8,2 8,2 8,2 8,2 8,2 8,2 8,2 8,3 8,3 8,3 8,3 8,	<u> </u>	· ·	·	· ·	· ·	·
Interbank liabilities		-,- :_,- : :	-,,	-,,	-,,	1,01=,001
Subordinated debt	Customer deposits	3,802,049	4,064,345	4,506,112	4,952,488	5,411,168
Total interest bearing liabilities 5,409,392 5,661,608 6,036,913 6,531,306 7,063,747 Current taxes 19,523 26,701 29,371 32,602 36,514 Deferred tax liabilities 199,137 1,070 1,070 1,070 Other liabilities 109,137 124,867 189,128 124,069 89,838 Total liabilities 5,538,949 5,814,246 6,256,481 6,689,048 7,191,169 Share capital 25,220 59,285 59,285 59,285 59,285 59,285 86,285 86,213 82,138 82,108 82,08	Interbank liabilities	1,297,533	1,252,310	1,102,033	1,046,931	994,585
Total interest bearing liabilities	Subordinated debt		296,477	370,596		
Current taxes 19,523 26,701 29,371 32,602 36,514 Deferred tax liabilities 897 1,070 1,070 1,070 1,070 Other liabilities 109,137 124,867 189,128 124,069 89,838 Total liabilities 5,538,949 5,814,246 6,256,481 6,689,048 7,191,169 Share capital 25,220 59,285 59,285 59,285 59,285 69,285 614,668 48,39 Minorities 1,012 3,182 3,659 4,208 4,839 Shareholder's equity 403,362 483,392 545,082 614,455 681,784 Growth (%) Cash & equivalent 5,9 (0.1) (9,8) (7,2) (6,8) Interbank assets (9,6) (15,0) 34,5 13,3 10,9 Investment securities 1,5 9,4 (18,0) (5,0) (2.0) Investment securities 1,5 9,4 (18,0) (5,0) (2.0) Investment securities <td>Total interest bearing liabilities</td> <td>5,409,392</td> <td>5,661,608</td> <td>6,036,913</td> <td>6,531,306</td> <td></td>	Total interest bearing liabilities	5,409,392	5,661,608	6,036,913	6,531,306	
Deferred tax liabilities	_				• •	
Other liabilities 109,137 124,867 189,128 124,069 89,838 Total liabilities 5,538,949 5,814,246 6,256,481 6,689,048 7,191,169 Share capital 25,220 59,285 59,285 59,285 59,285 59,285 682,785 681,786 617,660 Minorities 1,012 3,182 3,659 4,208 4,839 Shareholder's equity 403,362 483,392 545,082 614,455 681,784 Growth (%) Cash & equivalent 5.9 (0.1) (9.8) (7.2) (6.8) Interbank assets (9.6) (15.0) 34.5 13.3 10.9 Investment securities 1.5 9.4 (18.0) (5.0) (2.0) Investment securities 1.5 9.4 (18.0) (5.0) (2.0) Investment securities 1.5 9.4 (18.0) (5.0) (2.0) Investment securities 1.5 9.4 (18.0) (5.0) (5.0) (2.0)		·	· ·	·	•	·
Total liabilities 5,538,949 5,814,246 6,256,481 6,689,048 7,191,169 Share capital 25,220 59,285 59,285 59,285 59,285 Reserves 377,130 420,925 482,138 550,961 617,660 Minorities 1,012 3,182 3,659 4,208 4,839 Shareholder's equity 403,362 483,392 545,082 614,455 681,784 Growth (%) Cash & equivalent 5.9 (0.1) (9.8) (7.2) (6.8) Interbank assets (9.6) (15.0) 34.5 13.3 10.9 Investment securities 1.5 9.4 (18.0) (5.0) (2.0) Net loans and advances 15.0 8.3 13.9 13.3 12.4 Total interest earning assets 7.9 5.7 4.2 7.5 8.0 Property and equipment 35.8 12.9 12.0 11.0 10.0 Other non-interest earning assets 46.7 20.9 191.2				· ·	•	
Share capital 25,220 59,285 59,285 59,285 59,285 Reserves 377,130 420,925 482,138 550,961 617,660 Minorities 1,012 3,182 3,659 4,208 4,839 Shareholder's equity 403,362 483,392 545,082 614,455 681,784 Growth (%)		· ·	·	·	•	
Reserves 377,130 420,925 482,138 550,961 617,660 Minorities 1,012 3,182 3,659 4,208 4,839 Shareholder's equity 403,362 483,392 545,082 614,455 681,784 Growth (%) Cash & equivalent 5.9 (0.1) (9.8) (7.2) (6.8) Interbank assets (9.6) (15.0) 34.5 13.3 10.9 Investment securities 1.5 9.4 (18.0) (5.0) (2.0) Net loans and advances 15.0 8.3 13.9 13.3 10.2 Net loans and equipment 35.8 12.9 12.0 11.0 10.0 Other non-interest earning assets 7.9 5.7 4.2 7.5 8.0 Property and equipment 35.8 12.9 12.0 11.0 10.0 Other non-interest earning assets 46.7 20.9 191.2 4.4 4.2 Total assets 6.6 8.3 11.7 10.8	Total Habilitios	0,000,010	0,011,210	0,200,101	0,000,010	1,101,100
Reserves 377,130 420,925 482,138 550,961 617,660 Minorities 1,012 3,182 3,659 4,208 4,839 Shareholder's equity 403,362 483,392 545,082 614,455 681,784 Growth (%) Cash & equivalent 5.9 (0.1) (9.8) (7.2) (6.8) Interbank assets (9.6) (15.0) 34.5 13.3 10.9 Investment securities 1.5 9.4 (18.0) (5.0) (2.0) Net loans and advances 15.0 8.3 13.9 13.3 10.9 Net loans and equipment 35.8 12.9 12.0 11.0 10.0 Other non-interest earning assets 7.9 5.7 4.2 7.5 8.0 Property and equipment 35.8 12.9 12.0 11.0 10.0 Other non-interest earning assets 46.7 20.9 191.2 4.4 4.2 Total assets 6.6 8.3 11.7 10.8	Share capital	25,220	59,285	59,285	59,285	59,285
Shareholder's equity 403,362 483,392 545,082 614,455 681,784 Growth (%) Cash & equivalent 5.9 (0.1) (9.8) (7.2) (6.8) Interbank assets (9.6) (15.0) 34.5 13.3 10.9 Investment securities 1.5 9.4 (18.0) (5.0) (2.0) Net loans and advances 15.0 8.3 13.9 13.3 12.4 Total interest earning assets 7.9 5.7 4.2 7.5 8.0 Property and equipment 35.8 12.9 12.0 11.0 10.0 Other non-interest earning assets 46.7 20.9 191.2 4.4 4.2 Total assets 8.5 6.0 8.0 7.4 7.8 Customer deposits 6.6 8.3 11.7 10.8 9.8 Due to other banks & FIs 9.4 7.8 25.0 25.0 25.0 Subordinated debt 8.4 4.7 6.6 8.2 8.2		377,130	420,925		550,961	617,660
Shareholder's equity 403,362 483,392 545,082 614,455 681,784 Growth (%) Cash & equivalent 5.9 (0.1) (9.8) (7.2) (6.8) Interbank assets (9.6) (15.0) 34.5 13.3 10.9 Investment securities 1.5 9.4 (18.0) (5.0) (2.0) Net loans and advances 15.0 8.3 13.9 13.3 12.4 Total interest earning assets 7.9 5.7 4.2 7.5 8.0 Property and equipment 35.8 12.9 12.0 11.0 10.0 Other non-interest earning assets 46.7 20.9 191.2 4.4 4.2 Total assets 8.5 6.0 8.0 7.4 7.8 Customer deposits 6.6 8.3 11.7 10.8 9.8 Due to other banks & FIs 9.4 7.8 25.0 25.0 25.0 Subordinated debt 8.4 4.7 6.6 8.2 8.2	Minorities	1,012	3,182	3,659	4,208	4,839
Growth (%) Cash & equivalent 5.9 (0.1) (9.8) (7.2) (6.8) Interbank assets (9.6) (15.0) 34.5 13.3 10.9 Investment securities 1.5 9.4 (18.0) (5.0) (2.0) Net loans and advances 15.0 8.3 13.9 13.3 12.4 Total interest earning assets 7.9 5.7 4.2 7.5 8.0 Property and equipment 35.8 12.9 12.0 11.0 10.0 Other non-interest earning assets 46.7 20.9 191.2 4.4 4.2 Total assets 6.6 8.3 11.7 10.8 9.8 Due to other banks & Fls 9.4 7.8 25.0 25.0 25.0 Subordinated debt 8.4 4.7 6.6 8.2 8.2 Total interest bearing liabilities 8.4 4.7 6.6 8.2 8.2 Current taxes 52.3 36.8 10.0 11.0 12.0 <t< td=""><td>Shareholder's equity</td><td>403,362</td><td>483,392</td><td></td><td>614,455</td><td></td></t<>	Shareholder's equity	403,362	483,392		614,455	
Cash & equivalent 5.9 (0.1) (9.8) (7.2) (6.8) Interbank assets (9.6) (15.0) 34.5 13.3 10.9 Investment securities 1.5 9.4 (18.0) (5.0) (2.0) Net loans and advances 15.0 8.3 13.9 13.3 12.4 Total interest earning assets 7.9 5.7 4.2 7.5 8.0 Property and equipment 35.8 12.9 12.0 11.0 10.0 Other non-interest earning assets 46.7 20.9 191.2 4.4 4.2 Total assets 8.5 6.0 8.0 7.4 7.8 Customer deposits 6.6 8.3 11.7 10.8 9.8 Due to other banks & Fls 9.4 7.8 25.0 25.0 25.0 Subordinated debt 8.4 4.7 6.6 8.2 8.2 Total interest bearing liabilities 8.4 4.7 6.6 8.2 8.2 Current taxes<						
Interbank assets (9.6) (15.0) 34.5 13.3 10.9 Investment securities 1.5 9.4 (18.0) (5.0) (2.0) Net loans and advances 15.0 8.3 13.9 13.3 12.4 Total interest earning assets 7.9 5.7 4.2 7.5 8.0 Property and equipment 35.8 12.9 12.0 11.0 10.0 Other non-interest earning assets 46.7 20.9 191.2 4.4 4.2 Total assets 8.5 6.0 8.0 7.4 7.8 Customer deposits 6.6 8.3 11.7 10.8 9.8 Due to other banks & Fls 9.4 7.8 25.0 25.0 25.0 Subordinated debt 8.4 4.7 6.6 8.2 8.2 Total interest bearing liabilities 8.4 4.7 6.6 8.2 8.2 Current taxes 52.3 36.8 10.0 11.0 12.0 Other liabilities 3.5 19.3 0.0 0.0 0.0 Other liabilities (0.7) 14.4 51.5 (34.4) (27.6) Total liabilities 8.3 5.0 7.6 6.9 7.5 Share capital 0.0 135.1 0.0 0.0 0.0 Reserves 12.4 11.6 14.5 14.3 12.1 Minorities 6.3 214.4 15.0 15.0 15.0 Shareholder's equity 11.5 19.8 12.8 12.7 11.0 Key ratio (%) CT1 CAR 11.54 12.06 11.49 11.97 12.20 Total CAR 13.33 15.48 14.40 14.82 14.99 PIP ratio 1.87 1.61 1.45 1.52 1.60 Provision to total loans 3.37 4.22 4.60 4.65 4.70						
Investment securities	Cash & equivalent	5.9	` ,	(9.8)	(7.2)	(6.8)
Net loans and advances 15.0 8.3 13.9 13.3 12.4 Total interest earning assets 7.9 5.7 4.2 7.5 8.0 Property and equipment 35.8 12.9 12.0 11.0 10.0 Other non-interest earning assets 46.7 20.9 191.2 4.4 4.2 Total assets 8.5 6.0 8.0 7.4 7.8 Customer deposits 6.6 8.3 11.7 10.8 9.8 Due to other banks & Fls 9.4 7.8 25.0 25.0 25.0 Subordinated debt 8.4 4.7 6.6 8.2 8.2 Total interest bearing liabilities 8.4 4.7 6.6 8.2 8.2 Current taxes 52.3 36.8 10.0 11.0 12.0 Deferred tax liabilities 3.5 19.3 0.0 0.0 0.0 Other liabilities (0.7) 14.4 51.5 (34.4) (27.6) Total liabilities <td>Interbank assets</td> <td></td> <td>(15.0)</td> <td></td> <td></td> <td></td>	Interbank assets		(15.0)			
Total interest earning assets 7.9 5.7 4.2 7.5 8.0 Property and equipment 35.8 12.9 12.0 11.0 10.0 Other non-interest earning assets 46.7 20.9 191.2 4.4 4.2 Total assets 8.5 6.0 8.0 7.4 7.8 Customer deposits 6.6 8.3 11.7 10.8 9.8 Due to other banks & Fls 9.4 7.8 25.0 25.0 25.0 Subordinated debt 8.4 4.7 6.6 8.2 8.2 Total interest bearing liabilities 8.4 4.7 6.6 8.2 8.2 Current taxes 52.3 36.8 10.0 11.0 12.0 Deferred tax liabilities 3.5 19.3 0.0 0.0 0.0 Other liabilities (0.7) 14.4 51.5 (34.4) (27.6) Total liabilities 8.3 5.0 7.6 6.9 7.5 Share capital <td< td=""><td>Investment securities</td><td>1.5</td><td>9.4</td><td>(18.0)</td><td>(5.0)</td><td>(2.0)</td></td<>	Investment securities	1.5	9.4	(18.0)	(5.0)	(2.0)
Property and equipment 35.8 12.9 12.0 11.0 10.0 Other non-interest earning assets 46.7 20.9 191.2 4.4 4.2 Total assets 8.5 6.0 8.0 7.4 7.8 Customer deposits 6.6 8.3 11.7 10.8 9.8 Due to other banks & Fls 9.4 7.8 25.0		15.0	8.3	13.9	13.3	12.4
Other non-interest earning assets 46.7 20.9 191.2 4.4 4.2 Total assets 8.5 6.0 8.0 7.4 7.8 Customer deposits 6.6 8.3 11.7 10.8 9.8 Due to other banks & FIs 9.4 7.8 25.0 25.0 25.0 Subordinated debt 8.4 4.7 6.6 8.2 8.2 Total interest bearing liabilities 8.4 4.7 6.6 8.2 8.2 Current taxes 52.3 36.8 10.0 11.0 12.0 Deferred tax liabilities 3.5 19.3 0.0 0.0 0.0 Other liabilities (0.7) 14.4 51.5 (34.4) (27.6) Total liabilities 8.3 5.0 7.6 6.9 7.5 Share capital 0.0 135.1 0.0 0.0 0.0 Reserves 12.4 11.6 14.5 14.3 12.1 Minorities 6.3 214.4 <td>Total interest earning assets</td> <td>7.9</td> <td>5.7</td> <td>4.2</td> <td>7.5</td> <td>8.0</td>	Total interest earning assets	7.9	5.7	4.2	7.5	8.0
Total assets 8.5 6.0 8.0 7.4 7.8 Customer deposits 6.6 8.3 11.7 10.8 9.8 Due to other banks & FIs 9.4 7.8 25.0 25.0 25.0 Subordinated debt 8.4 4.7 6.6 8.2 8.2 Total interest bearing liabilities 8.4 4.7 6.6 8.2 8.2 Current taxes 52.3 36.8 10.0 11.0 12.0 Deferred tax liabilities 3.5 19.3 0.0 0.0 0.0 Other liabilities (0.7) 14.4 51.5 (34.4) (27.6) Total liabilities 8.3 5.0 7.6 6.9 7.5 Share capital 0.0 135.1 0.0 0.0 0.0 Reserves 12.4 11.6 14.5 14.3 12.1 Minorities 6.3 214.4 15.0 15.0 15.0 Shareholder's equity 11.5 19.8 <t< td=""><td>Property and equipment</td><td>35.8</td><td>12.9</td><td>12.0</td><td>11.0</td><td>10.0</td></t<>	Property and equipment	35.8	12.9	12.0	11.0	10.0
Customer deposits 6.6 8.3 11.7 10.8 9.8 Due to other banks & Fls 9.4 7.8 25.0 25.0 25.0 Subordinated debt 8.4 4.7 6.6 8.2 8.2 Total interest bearing liabilities 8.4 4.7 6.6 8.2 8.2 Current taxes 52.3 36.8 10.0 11.0 12.0 Deferred tax liabilities 3.5 19.3 0.0 0.0 0.0 Other liabilities (0.7) 14.4 51.5 (34.4) (27.6) Total liabilities 8.3 5.0 7.6 6.9 7.5 Share capital 0.0 135.1 0.0 0.0 0.0 Reserves 12.4 11.6 14.5 14.3 12.1 Minorities 6.3 214.4 15.0 15.0 15.0 Shareholder's equity 11.5 19.8 12.8 12.7 11.0 Key ratio (%) CT1 CAR 11.54	Other non-interest earning assets	46.7	20.9	191.2	4.4	4.2
Due to other banks & FIs 9.4 7.8 25.0 25.0 25.0 Subordinated debt 8.4 4.7 6.6 8.2 8.2 Total interest bearing liabilities 8.4 4.7 6.6 8.2 8.2 Current taxes 52.3 36.8 10.0 11.0 12.0 Deferred tax liabilities 3.5 19.3 0.0 0.0 0.0 Other liabilities (0.7) 14.4 51.5 (34.4) (27.6) Total liabilities 8.3 5.0 7.6 6.9 7.5 Share capital 0.0 135.1 0.0 0.0 0.0 Reserves 12.4 11.6 14.5 14.3 12.1 Minorities 6.3 214.4 15.0 15.0 15.0 Shareholder's equity 11.5 19.8 12.8 12.7 11.0 Key ratio (%) CT1 CAR 11.54 12.06 11.49 11.97 12.20 Total CAR 13.33 15.48 14.40 14.82 14.99 NPL ratio	Total assets	8.5	6.0	8.0	7.4	7.8
Due to other banks & FIs 9.4 7.8 25.0 25.0 25.0 Subordinated debt 8.4 4.7 6.6 8.2 8.2 Total interest bearing liabilities 8.4 4.7 6.6 8.2 8.2 Current taxes 52.3 36.8 10.0 11.0 12.0 Deferred tax liabilities 3.5 19.3 0.0 0.0 0.0 Other liabilities (0.7) 14.4 51.5 (34.4) (27.6) Total liabilities 8.3 5.0 7.6 6.9 7.5 Share capital 0.0 135.1 0.0 0.0 0.0 Reserves 12.4 11.6 14.5 14.3 12.1 Minorities 6.3 214.4 15.0 15.0 15.0 Shareholder's equity 11.5 19.8 12.8 12.7 11.0 Key ratio (%) CT1 CAR 11.54 12.06 11.49 11.97 12.20 Total CAR 13.33 15.48 14.40 14.82 14.99 NPL ratio						
Subordinated debt 8.4 4.7 6.6 8.2 8.2 Total interest bearing liabilities 8.4 4.7 6.6 8.2 8.2 Current taxes 52.3 36.8 10.0 11.0 12.0 Deferred tax liabilities 3.5 19.3 0.0 0.0 0.0 Other liabilities (0.7) 14.4 51.5 (34.4) (27.6) Total liabilities 8.3 5.0 7.6 6.9 7.5 Share capital 0.0 135.1 0.0 0.0 0.0 Reserves 12.4 11.6 14.5 14.3 12.1 Minorities 6.3 214.4 15.0 15.0 15.0 Shareholder's equity 11.5 19.8 12.8 12.7 11.0 Key ratio (%) CT1 CAR 11.54 12.06 11.49 11.97 12.20 Total CAR 13.33 15.48 14.40 14.82 14.99 NPL ratio 1.87 <	·					
Total interest bearing liabilities 8.4 4.7 6.6 8.2 8.2 Current taxes 52.3 36.8 10.0 11.0 12.0 Deferred tax liabilities 3.5 19.3 0.0 0.0 0.0 Other liabilities (0.7) 14.4 51.5 (34.4) (27.6) Total liabilities 8.3 5.0 7.6 6.9 7.5 Share capital 0.0 135.1 0.0 0.0 0.0 Reserves 12.4 11.6 14.5 14.3 12.1 Minorities 6.3 214.4 15.0 15.0 15.0 Shareholder's equity 11.5 19.8 12.8 12.7 11.0 Key ratio (%) CT1 CAR 11.54 12.06 11.49 11.97 12.20 Total CAR 13.33 15.48 14.40 14.82 14.99 NPL ratio 1.87 1.61 1.45 1.52 1.60 Provision to total						
Current taxes 52.3 36.8 10.0 11.0 12.0 Deferred tax liabilities 3.5 19.3 0.0 0.0 0.0 Other liabilities (0.7) 14.4 51.5 (34.4) (27.6) Total liabilities 8.3 5.0 7.6 6.9 7.5 Share capital 0.0 135.1 0.0 0.0 0.0 Reserves 12.4 11.6 14.5 14.3 12.1 Minorities 6.3 214.4 15.0 15.0 15.0 Shareholder's equity 11.5 19.8 12.8 12.7 11.0 Key ratio (%) CT1 CAR 11.54 12.06 11.49 11.97 12.20 Total CAR 13.33 15.48 14.40 14.82 14.99 NPL ratio 1.87 1.61 1.45 1.52 1.60 Provision to total loans 3.37 4.22 4.60 4.65 4.70						
Deferred tax liabilities 3.5 19.3 0.0 0.0 0.0 Other liabilities (0.7) 14.4 51.5 (34.4) (27.6) Total liabilities 8.3 5.0 7.6 6.9 7.5 Share capital 0.0 135.1 0.0 0.0 0.0 Reserves 12.4 11.6 14.5 14.3 12.1 Minorities 6.3 214.4 15.0 15.0 15.0 Shareholder's equity 11.5 19.8 12.8 12.7 11.0 Key ratio (%) CT1 CAR 11.54 12.06 11.49 11.97 12.20 Total CAR 13.33 15.48 14.40 14.82 14.99 NPL ratio 1.87 1.61 1.45 1.52 1.60 Provision to total loans 3.37 4.22 4.60 4.65 4.70	_					
Other liabilities (0.7) 14.4 51.5 (34.4) (27.6) Total liabilities 8.3 5.0 7.6 6.9 7.5 Share capital 0.0 135.1 0.0 0.0 0.0 Reserves 12.4 11.6 14.5 14.3 12.1 Minorities 6.3 214.4 15.0 15.0 15.0 Shareholder's equity 11.5 19.8 12.8 12.7 11.0 Key ratio (%) CT1 CAR 11.54 12.06 11.49 11.97 12.20 Total CAR 13.33 15.48 14.40 14.82 14.99 NPL ratio 1.87 1.61 1.45 1.52 1.60 Provision to total loans 3.37 4.22 4.60 4.65 4.70						
Total liabilities 8.3 5.0 7.6 6.9 7.5 Share capital 0.0 135.1 0.0 0.0 0.0 Reserves 12.4 11.6 14.5 14.3 12.1 Minorities 6.3 214.4 15.0 15.0 15.0 Shareholder's equity 11.5 19.8 12.8 12.7 11.0 Key ratio (%) CT1 CAR 11.54 12.06 11.49 11.97 12.20 Total CAR 13.33 15.48 14.40 14.82 14.99 NPL ratio 1.87 1.61 1.45 1.52 1.60 Provision to total loans 3.37 4.22 4.60 4.65 4.70						
Share capital 0.0 135.1 0.0 0.0 0.0 Reserves 12.4 11.6 14.5 14.3 12.1 Minorities 6.3 214.4 15.0 15.0 15.0 Shareholder's equity 11.5 19.8 12.8 12.7 11.0 Key ratio (%) CT1 CAR 11.54 12.06 11.49 11.97 12.20 Total CAR 13.33 15.48 14.40 14.82 14.99 NPL ratio 1.87 1.61 1.45 1.52 1.60 Provision to total loans 3.37 4.22 4.60 4.65 4.70		, ,			` '	
Reserves 12.4 11.6 14.5 14.3 12.1 Minorities 6.3 214.4 15.0 15.0 15.0 Shareholder's equity 11.5 19.8 12.8 12.7 11.0 Key ratio (%) CT1 CAR 11.54 12.06 11.49 11.97 12.20 Total CAR 13.33 15.48 14.40 14.82 14.99 NPL ratio 1.87 1.61 1.45 1.52 1.60 Provision to total loans 3.37 4.22 4.60 4.65 4.70	Total liabilities	8.3	5.0	7.6	6.9	7.5
Reserves 12.4 11.6 14.5 14.3 12.1 Minorities 6.3 214.4 15.0 15.0 15.0 Shareholder's equity 11.5 19.8 12.8 12.7 11.0 Key ratio (%) CT1 CAR 11.54 12.06 11.49 11.97 12.20 Total CAR 13.33 15.48 14.40 14.82 14.99 NPL ratio 1.87 1.61 1.45 1.52 1.60 Provision to total loans 3.37 4.22 4.60 4.65 4.70						
Minorities 6.3 214.4 15.0 15.0 15.0 Shareholder's equity 11.5 19.8 12.8 12.7 11.0 Key ratio (%) CT1 CAR 11.54 12.06 11.49 11.97 12.20 Total CAR 13.33 15.48 14.40 14.82 14.99 NPL ratio 1.87 1.61 1.45 1.52 1.60 Provision to total loans 3.37 4.22 4.60 4.65 4.70	_					
Key ratio (%) 11.5 19.8 12.8 12.7 11.0 Key ratio (%) CT1 CAR 11.54 12.06 11.49 11.97 12.20 Total CAR 13.33 15.48 14.40 14.82 14.99 NPL ratio 1.87 1.61 1.45 1.52 1.60 Provision to total loans 3.37 4.22 4.60 4.65 4.70						
Key ratio (%) CT1 CAR 11.54 12.06 11.49 11.97 12.20 Total CAR 13.33 15.48 14.40 14.82 14.99 NPL ratio 1.87 1.61 1.45 1.52 1.60 Provision to total loans 3.37 4.22 4.60 4.65 4.70						
CT1 CAR 11.54 12.06 11.49 11.97 12.20 Total CAR 13.33 15.48 14.40 14.82 14.99 NPL ratio 1.87 1.61 1.45 1.52 1.60 Provision to total loans 3.37 4.22 4.60 4.65 4.70	Shareholder's equity	11.5	19.8	12.8	12.7	11.0
CT1 CAR 11.54 12.06 11.49 11.97 12.20 Total CAR 13.33 15.48 14.40 14.82 14.99 NPL ratio 1.87 1.61 1.45 1.52 1.60 Provision to total loans 3.37 4.22 4.60 4.65 4.70	14 (14)					
Total CAR 13.33 15.48 14.40 14.82 14.99 NPL ratio 1.87 1.61 1.45 1.52 1.60 Provision to total loans 3.37 4.22 4.60 4.65 4.70						
NPL ratio 1.87 1.61 1.45 1.52 1.60 Provision to total loans 3.37 4.22 4.60 4.65 4.70						
Provision to total loans 3.37 4.22 4.60 4.65 4.70						
Provision coverage ratio 180.02 262.11 317.24 305.92 293.75						
	Provision coverage ratio	180.02	262.11	317.24	305.92	293.75

Note1: Individual items may not sum to total due to rounding difference

Note2: Key ratios may not match with financial reports due to adjustment for comparison consistency among individual equities



MSB (1988 HK)

Consolidated income statement (2016A-2020E)

Consolidated income statement (2016A					
FY Ended Dec 31 (RMB mn)	2016A	2017A	2018E	2019E	2020E
Net interest income	94,684	86,552	80,589	86,817	97,129
Non-interest income	59,367	55,395	77,011	80,914	84,641
Of which: Fees and commissions	52,261	47,742	47,805	49,487	51,333
Operating income	154,051	141,947	157,600	167,730	181,770
Operating expenses	(48,889)	(43,895)	(48,021)	(52,110)	(56,261)
Amortization	(3,535)	(3,350)	(3,183)	(3,023)	(2,872)
Pre-provision operating profit	101,627	94,702	106,396	112,597	122,637
Impairment loans losses	(41,378)	(34,140)	(41,806)	(43,300)	(45,822)
Profit before tax	60,249	60,562	64,591	69,297	76,814
Tax	(11,471)	(9,640)	(10,980)	(11,781)	(13,058)
Minority interests	(935)	(1,109)	(1,309)	(1,544)	(1,822)
Net profit attributable to equity holders	47,843	49,813	52,302	55,973	61,934
Preference share dividend	20	523	523	523	523
Net profit attributable to ordinary	47,823	49,290	51,779	55,450	61,411
shareholders					
Growth (%)					
Net interest income	0.4	(8.6)	(6.9)	7.7	11.9
Non-interest income	(0.2)	(6.7)	39.0	5.1	4.6
Of which: Fees and commissions	2.1	(8.6)	0.1	3.5	3.7
Operating income	0.2	(7.9)	11.0	6.4	8.4
Operating expenses	(10.1)	(10.2)	9.4	8.5	8.0
Amortization	(6.5)	(5.2)	(5.0)	(5.0)	(5.0)
Pre-provision operating profit	6.3	(6.8)	12.3	5.8	8.9
Impairment loans losses	18.9	(17.5)	22.5	3.6	5.8
Profit before tax	(0.9)	0.5	6.7	7.3	10.8
Tax	(16.6)	(16.0)	13.9	7.3	10.8
Minority interests	2.6	18.6	18.0	18.0	18.0
Net profit attributable to equity holders	3.8	4.1	5.0	7.0	10.7
Preference share dividend	na	2,452.9	0.0	0.0	0.0
Net profit attributable to ordinary	3.7	3.1	5.0	7.1	10.8
shareholders					
Per share (RMB)					
EPS	1.31	1.35	1.29	1.27	1.40
BVPS	9.12	8.43	9.66	10.79	12.05
DPS	0.28	0.14	0.14	0.15	0.17
2. 0	0.20	0.1 F	0.11	0.10	J.17
Key ratio (%)					
Net interest margin*	1.86	1.50	1.50	1.55	1.57
Net interest spread	1.74	1.35	1.59	1.72	1.81
Cost to income ratio	31.74	30.92	30.47	31.07	30.95
Return on average assets	0.92	0.84	0.85	0.84	0.84
Return on average equity	14.86	13.81	12.89	12.23	12.15
Effective tax rate	19.04	15.92	17.00	17.00	17.00
Dividend payout	21.35	10.99	11.00	11.00	11.00

Note1: Individual items may not sum to total due to rounding difference

Note2: Key ratios may not match with financial reports due to adjustment for comparison consistency among individual equities

 $^{^{\}star}$ Forecast calculation based on IFRS9 (excluding interest income from FVTPL financial assets)



MSB (1988 HK)

Consolidated balance sheet (2016A-2020E)

Consolidated balance sheet (201)					
As of Dec 31 (RMB mn)	2016A	2017A	2018E	2019E	2020E
Cash & equivalent	524,239	442,938	409,428	397,172	396,334
Interbank assets	461,837	271,274	292,776	310,986	332,393
Investment securities	2,214,752	2,154,631	1,567,085	1,659,727	1,768,404
Net loans and advances	2,397,192	2,729,788	3,198,273	3,720,757	4,291,484
Total interest earning assets	5,598,020	5,598,631	5,467,562	6,088,643	6,788,615
Property and equipment	46,190	48,338	50,272	52,282	53,851
Other non-interest earning assets	251,667	255,117	848,432	895,403	944,303
Total assets	5,895,877	5,902,086	6,366,266	7,036,328	7,786,769
Customer deposits	3,082,242	2,966,311	3,299,776	3,715,544	4,173,876
Interbank liabilities	1,845,931	1,798,165	1,708,257	1,776,587	1,883,182
Subordinated debt	398,376	501,927	577,216	663,798	763,368
Total interest bearing liabilities	5,326,549	5,266,403	5,585,249	6,155,929	6,820,426
Current taxes	8,313	11,807	15,939	20,721	25,902
Other liabilities	208,988	234,064	319,902	362,930	386,541
Total liabilities	5,543,850	5,512,274	5,921,091	6,539,581	7,232,869
Share capital	46,377	46,377	53,674	53,674	53,674
Reserves	296,213	332,593	379,033	428,735	483,736
Minorities	9,437	10,842	12,468	14,339	16,489
Shareholder's equity	352,027	389,812	445,175	496,747	553,900
Growth (%)					
Cash & equivalent	21.1	(15.5)	(7.6)	(3.0)	(0.2)
Interbank assets	(48.8)	(41.3)	7.9	6.2	6.9
Investment securities	141.1	(2.7)	(27.3)	5.9	6.5
Net loans and advances	20.0	13.9	17.2	16.3	15.3
Total interest earning assets	31.7	0.0	(2.3)	11.4	11.5
Property and equipment	12.2	4.7	4.0	4.0	3.0
Other non-interest earning assets	9.9	1.4	232.6	5.5	5.5
Total assets	30.4	0.1	7.9	10.5	10.7
Customer deposits	12.8	(3.8)	11.2	12.6	12.3
Interbank liabilities	58.9	(2.6)	(5.0)	4.0	6.0
Subordinated debt	119.8	26.0	15.0	15.0	15.0
Total interest bearing liabilities	30.7	(1.1)	6.1	10.2	10.8
Current taxes	34.7	42.0	35.0	30.0	25.0
Other liabilities	61.4	12.0	36.7	13.5	6.5
Total liabilities	31.7	(0.6)	7.4	10.4	10.6
Share capital	27.1	0.0	15.7	0.0	0.0
Reserves	11.9	12.3	14.0	13.1	12.8
Minorities	10.2	14.9	15.0	15.0	15.0
Shareholder's equity	13.6	10.7	14.2	11.6	11.5
Kov ratio (%)					
Key ratio (%) CT1 CAR	8.95	8.63	8.70	8.76	8.79
Total CAR	8.95 11.73	8.63 11.85	8.70 11.80	8.76 11.99	8.79 12.14
NPL ratio	1.68	1.71	1.77	1.82	1.86
Provision to total loans	2.62	2.66	2.85	2.90	2.95
Provision coverage ratio	155.41	155.61	161.02	159.34	158.60

Note1: Individual items may not sum to total due to rounding difference

Note2: Key ratios may not match with financial reports due to adjustment for comparison consistency among individual equities



CITICB (998 HK)

Consolidated income statement (2016A-2020E)

Consolidated income statement (2016A	1-2020E)				
FY Ended Dec 31 (RMB mn)	2016A	2017A	2018E	2019E	2020E
Net interest income	106,138	99,645	106,662	115,892	127,722
Non-interest income	48,021	57,586	58,115	59,990	62,130
Of which: Fees and commissions	42,280	46,858	45,678	45,727	45,920
Operating income	154,159	157,231	164,778	175,882	189,852
Operating expenses	(47,272)	(48,913)	(52,403)	(55,936)	(59,756)
Pre-provision operating profit	106,887	108,318	112,375	119,946	130,096
Impairment losses on loans	(52,288)	(55,787)	(55,737)	(56,983)	(60,177)
Operating profit	54,599	52,531	56,638	62,963	69,919
Non-operating income	9	(255)	(293)	(337)	(388)
Profit before tax	54,608	52,276	56,345	62,626	69,531
Tax	(12,822)	(9,398)	(11,269)	(12,525)	(13,906)
Minorities interests	157	312	359	413	475
Net profit attributable to equity holders	41,629	42,566	44,717	49,688	55,150
Preference share dividend	0	1,330	1,330	1,330	1,330
Net profit attributable to ordinary shareholders	41,629	41,236	43,387	48,358	53,820
Growth (%)					
Net interest income	1.6	(6.1)	7.0	8.7	10.2
Non-interest income	16.8	19.9	0.9	3.2	3.6
Of which: Fees and commissions	18.5	10.8	(2.5)	0.1	0.4
Operating income	5.9	2.0	4.8	6.7	7.9
Operating expenses	(6.6)	3.5	7.1	6.7	6.8
Pre-provision operating profit	12.6	1.3	3.7	6.7	8.5
Impairment losses on loans	30.6	6.7	(0.1)	2.2	5.6
Operating profit	(0.6)	(3.8)	7.8	11.2	11.0
Non-operating income	(88.8)	(2,933.3)	15.0	15.0	15.0
Profit before tax	(0.7)	(4.3)	7.8	11.1	11.0
Tax	(3.2)	(26.7)	19.9	11.1	11.0
Minorities interests	(73.0)	98.7	15.0	15.0	15.0
Net profit attributable to equity holders	1.1	2.3	5.1	11.1	11.0
Preference share dividend	na	na	0.0	0.0	0.0
Net profit attributable to ordinary shareholders	1.1	(0.9)	5.2	11.5	11.3
Per share (RMB)					
EPS	0.85	0.84	0.89	0.99	1.10
BVPS	7.04	7.45	8.07	8.76	9.52
DPS	0.21	0.26	0.27	0.30	0.34
Key ratio (%)	0.00	4.70	4.04	4.00	4.00
Net interest margin*	2.00	1.79	1.94	1.96	1.99
Net interest spread	1.89	1.64	1.80	1.85	1.89
Cost to income ratio	30.66	31.11	31.80	31.80	31.48
Return on average assets	0.75	0.73	0.75	0.76	0.78
Return on average equity	11.95	10.93	10.78	11.13	11.44
Effective tax rate	23.48	17.98	20.00	20.00	20.00
Dividend payout	25.27	30.01	30.00	30.00	30.00

Note1: Individual items may not sum to total due to rounding difference

Note2: Key ratios may not match with financial reports due to adjustment for comparison consistency among individual equities

 $^{^{\}star}$ Forecast calculation based on IFRS9 (excluding interest income from FVTPL financial assets)



CITICB (998 HK)

Consolidated balance sheet (2016A-2020E)

Consolidated balance sheet (201	6A-2020E)				
As of Dec 31 (RMB mn)	2016A	2017A	2018E	2019E	2020E
Cash & equivalent	553,328	568,300	573,983	579,723	585,520
Interbank assets	546,653	351,045	367,643	383,369	396,730
Investment securities	1,852,670	1,445,298	1,202,566	1,246,166	1,282,153
Net loans and advances	2,802,384	3,105,984	3,484,519	3,893,159	4,346,057
Total interest earning assets	5,755,035	5,470,627	5,628,711	6,102,417	6,610,460
Property and equipment	17,834	21,330	25,169	29,448	33,865
Trading assets	47,366	65,451	412,341	515,427	618,512
Other non-interest earning assets	110,815	120,283	133,616	147,061	160,544
Total assets	5,931,050	5,677,691	6,199,838	6,794,353	7,423,382
10101 00000	0,001,000	0,011,001	0,100,000	0,101,000	1,120,002
Customer deposits	3,639,290	3,407,636	3,810,183	4,160,086	4,494,038
Interbank liabilities	1,185,511	1,010,102	1,080,809	1,145,658	1,202,941
Subordinated debt	386,946	441,244	573,617	688,341	791,592
Total interest bearing liabilities	5,211,747	4,858,982	5,464,609	5,994,084	6,488,570
Trading liabilities	45,059	64,937	68,184	70,911	73,748
Current taxes	6,364	8,858	10,187	11,613	13,123
Other liabilities	283,384	332,481	212,323	237,377	327,597
Total liabilities	5,546,554	5,265,258	5,755,303	6,313,985	6,903,037
Ohana asa'tal	00.000	00.000	00.000	00.000	22.222
Share capital	83,890 295,334	83,890	83,890	83,890	83,890
Reserve	•	315,748	345,931	379,557	416,995
Minorities	5,272	12,795	14,714	16,921	19,460
Shareholder's equity	384,496	412,433	444,535	480,368	520,345
Growth (%)					
Cash & equivalent	8.2	2.7	1.0	1.0	1.0
Interbank assets	61.7	(35.8)	4.7	4.3	3.5
Investment securities	9.5	(22.0)	(16.8)	3.6	2.9
Net loans and advances	13.5	10.8	12.2	11.7	11.6
Total interest earning assets	14.9	(4.9)	2.9	8.4	8.3
Property and equipment	11.6	19.6	18.0	17.0	15.0
Trading assets	243.5	38.2	530.0	25.0	20.0
Other non-interest earning assets	33.9	8.5	11.1	10.1	9.2
Total assets	15.8	(4.3)	9.2	9.6	9.3
		, ,			
Customer deposits	14.3	(6.4)	11.8	9.2	8.0
Interbank liabilities	(0.3)	(14.8)	7.0	6.0	5.0
Subordinated debt	33.8	14.0	30.0	20.0	15.0
Total interest bearing liabilities	11.8	(6.8)	12.5	9.7	8.2
Trading liabilities	294.6	44.1	5.0	4.0	4.0
Current taxes	35.6	39.2	15.0	14.0	13.0
Other liabilities	125.6	17.3	(36.1)	11.8	38.0
Total liabilities	15.5	(5.1)	9.3	9.7	9.3
Share capital	71.4	0.0	0.0	0.0	0.0
Reserve	9.9	6.9	9.6	9.7	9.9
Minorities	170.9	142.7	15.0	15.0	15.0
Shareholder's equity	20.3	7.3	7.8	8.1	8.3
Key ratio (%)	0.04	0.40	0.50	0.40	0.44
CT1 CAR	8.64	8.49	8.58	8.49	8.44
Total CAR	11.98	11.65	11.65	11.40	11.21
NPL ratio	1.69	1.68	1.85	1.89	1.93
Provision to total loans	2.62	2.84	2.78	2.86	2.90
Provision coverage ratio	155.50	169.44	150.27	151.32	150.26

Note1: Individual items may not sum to total due to rounding difference

Note2: Key ratios may not match with financial reports due to adjustment for comparison consistency among individual equities



CEB (6818 HK)

Consolidated income statement (2016A-2020E)

Consolidated income statement (2010A					
FY Ended Dec 31 (RMB mn)	2016A	2017A	2018E	2019E	2020E
Net interest income	65,288	60,950	57,152	60,781	67,038
Non-interest income	29,077	31,068	47,870	53,167	58,211
Of which: Fees and commissions	28,112	30,774	34,805	39,383	43,481
Operating income	94,365	92,018	105,022	113,947	125,248
Operating expenses	(30,254)	(30,802)	(33,688)	(36,969)	(40,448)
Pre-provision operating profit	64,111	61,216	71,334	76,978	84,801
Impairment loans losses	(23,931)	(20,570)	(31,692)	(33,791)	(36,224)
Profit before tax	40,180	40,646	39,641	43,187	48,576
Tax	(9,792)	(9,035)	(6,541)	(7,126)	(8,015)
Minority interests	(59)	(66)	(78)	(91)	(107)
Net profit attributable to equity holders	30,329	31,545	33,022	35,970	40,455
Preference share dividend	1,060	1,450	1,450	1,450	1,450
Net profit attributable to ordinary shareholders	29,269	30,095	31,572	34,520	39,005
Growth (%)					
Net interest income	(1.8)	(6.6)	(6.2)	6.3	10.3
Non-interest income	8.1	6.8	54.1	11.1	9.5
Of which: Fees and commissions	6.9	9.5	13.1	13.2	10.4
Operating income	1.1	(2.5)	14.1	8.5	9.9
Operating expenses	(6.5)	1.8	9.4	9.7	9.4
Pre-provision operating profit	5.1	(4.5)	16.5	7.9	10.2
Impairment loans losses	10.5	(14.0)	54.1	6.6	7.2
Profit before tax	2.1	1.2	(2.5)	8.9	12.5
Tax	0.1	(7.7)	(27.6)	8.9	12.5
Minority interests	20.4	11.9	18.0	17.0	17.0
Net profit attributable to equity holders	2.7	4.0	4.7	8.9	12.5
Preference share dividend	na	36.8	0.0	0.0	0.0
Net profit attributable to ordinary shareholders	(0.9)	2.8	4.9	9.3	13.0
Per share (RMB)					
EPS	0.63	0.59	0.60	0.66	0.74
BVPS	4.72	5.14	5.58	6.06	6.53
DPS	0.12	0.21	0.22	0.23	0.33
51.0	0.12	0.21	0.22	0.20	0.20
Key ratio (%)					
Net interest margin*	1.78	1.52	1.46	1.47	1.50
Net interest spread	1.59	1.32	1.27	1.31	1.35
Cost to income ratio	32.06	33.47	32.08	32.44	32.29
Return on average assets	0.84	0.78	0.77	0.75	0.77
Return on average equity	12.80	11.36	10.44	10.56	11.07
Effective tax rate	24.37	22.23	16.50	16.50	16.50
Dividend payout	15.08	30.12	30.00	30.00	30.00

Note1: Individual items may not sum to total due to rounding difference

Note2: Key ratios may not match with financial reports due to adjustment for comparison consistency among individual equities

^{*} Forecast calculation based on IFRS9 (excluding interest income from FVTPL financial assets)



CEB (6818 HK)

Consolidated balance sheet (2016A-2020E)

Consolidated balance sheet (201	6A-2020E)				
As of Dec 31 (RMB mn)	2016A	2017A	2018E	2019E	2020E
Cash & equivalent	381,620	353,703	383,250	394,594	411,524
Interbank assets	425,935	285,011	242,427	251,755	263,251
Investment securities	1,323,050	1,302,449	1,100,040	1,146,687	1,186,967
Net loans and advances	1,751,644	1,980,818	2,314,273	2,651,649	3,018,944
Total interest earning assets	3,882,249	3,921,981	4,039,991	4,444,685	4,880,686
Property and equipment	14,228	14,929	15,675	16,459	17,118
Other non-interest earn assets	123,565	151,333	483,827	533,349	582,625
Total assets	4,020,042	4,088,243	4,539,493	4,994,494	5,480,429
Customer deposits	2,120,887	2,272,665	2,535,871	2,818,460	3,116,286
Interbank liabilities	967,050	729,826	853,896	981,981	1,109,638
Subordinated debt	412,500	445,396	400,856	440,942	485,036
Total interest bearing liabilities	3,500,437	3,447,887	3,790,623	4,241,383	4,710,961
Current taxes	4,501	4,932	5,425	5,968	6,564
Other liabilities	264,036	329,988	414,724	393,022	384,233
Total liabilities	3,768,974	3,782,807	4,210,773	4,640,373	5,101,759
Share capital	76,626	87,597	87,597	87,597	87,597
Reserves	173,829	217,163	240,379	265,705	290,173
Minorities	613	676	744	818	900
Shareholder's equity	251,068	305,436	328,720	354,120	378,670
Growth (%)					
Cash & equivalent	16.8	(7.3)	8.4	3.0	4.3
Interbank assets	14.6	(33.1)	(14.9)	3.8	4.6
Investment securities	46.1	(1.6)	(15.5)	4.2	3.5
Net loans and advances	18.7	13.1	16.8	14.6	13.9
Total interest earning assets	26.1	1.0	3.0	10.0	9.8
Property and equipment	12.5	4.9	5.0	5.0	4.0
Other non-interest earn assets	63.2	22.5	219.7	10.2	9.2
Total assets	26.9	1.7	11.0	10.0	9.7
Customer deposits	6.4	7.2	11.6	11.1	10.6
Interbank liabilities	46.5	(24.5)	17.0	15.0	13.0
Subordinated debt	96.4	8.0	(10.0)	10.0	10.0
Total interest bearing liabilities	22.2	(1.5)	9.9	11.9	11.1
Current taxes	(29.6)	9.6	10.0	10.0	10.0
Other liabilities	261.1	25.0	25.7	(5.2)	(2.2)
Total liabilities	28.0	0.4	11.3	10.2	9.9
Share capital	15.0	14.3	0.0	0.0	0.0
Reserves	10.8	24.9	10.7	10.5	9.2
Minorities	10.6	10.3	10.0	10.0	10.0
Shareholder's equity	12.1	21.7	7.6	7.7	6.9
Key ratio (%)					
CT1 CAR	8.21	9.56	8.90	8.79	8.62
Total CAR	9.68	12.44	11.41	11.14	10.85
NPL ratio	1.60	1.59	1.55	1.62	1.69
Provision to total loans	2.43	2.52	2.68	2.73	2.79
Provision coverage ratio	152.02	158.18	172.90	168.52	165.09
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Note1: Individual items may not sum to total due to rounding difference

Note2: Key ratios may not match with financial reports due to adjustment for comparison consistency among individual equities



HB (3698 HK)

Consolidated income statement (2016A-2020E)

FY Ended Dec 31 (RMB mn)	2016A	2017A	2018E	2019E	2020E
<u> </u>					
Net interest income	18,340	20,197	22,316	24,417	26,657
Net fee and commission	2,491	2,844	3,213	3,567	3,852
Other operating income	87	(532)	1,491	1,669	1,853
Operating income	20,918	22,508	27,019	29,653	32,362
Operating expenses	(5,763)	(5,830)	(6,238)	(6,675)	(7,209)
Impairment losses	(6,487)	(7,203)	(10,865)	(12,064)	(13,094)
Share of associates	144	137	144	151	160
Profit before tax	8,813	9,613	10,061	11,065	12,219
Income tax expenses	(1,816)	(1,801)	(1,610)	(1,770)	(1,955)
Minority interests	(126)	(197)	(236)	(281)	(332)
Net profit attributable to equity holders	6,870	7,615	8,215	9,013	9,933
Preference share dividend	0	(360)	(332)	(332)	(332)
Net profit attributable to ordinary	6,870	7,255	7,883	8,682	9,601
shareholders					
Growth (%)					
Net interest income	23.6	10.1	10.5	9.4	9.2
Net fee and commission	40.6	14.2	13.0	11.0	8.0
Other operating income	(76.1)	(710.0)	(380.0)	12.0	11.0
Operating income	23.2	7.6	20.0	9.7	9.1
Operating expenses	6.0	1.2	7.0	7.0	8.0
Impairment losses	77.4	11.0	50.8	11.0	8.5
Share of associates	63.8	(4.8)	5.0	5.0	6.0
Profit before tax	10.5	9.1	4.7	10.0	10.4
Income tax expenses	3.1	(0.8)	(10.6)	10.0	10.4
Minority interests	144.7	56.5	20.0	19.0	18.0
Net profit attributable to equity holders	11.5	10.8	7.9	9.7	10.2
Preference share dividend	na	na	(7.9)	0.0	0.0
Net profit attributable to ordinary shareholders	11.5	5.6	8.7	10.1	10.6
Snarenoiders					
Per share (RMB)					
EPS	0.62	0.66	0.71	0.79	0.87
BVPS	4.15	4.68	5.52	6.43	7.43
DPS	0.16	0.06	0.07	0.07	0.08
Key ratio (%)					
Net interest margin*	2.59	2.31	2.40	2.43	2.43
Net interest spread	2.42	2.18	2.39	2.42	2.48
Cost to income ratio	27.55	25.90	23.09	22.51	22.28
Return on average assets	0.99	0.92	0.86	0.87	0.87
Return on average equity	14.38	13.55	12.84	12.20	11.73
Effective tax rate	20.61	18.74	16.00	16.00	16.00
Dividend payout	25.57	8.85	9.00	9.00	9.00
pa/ au	_0.01	0.00	0.00	0.00	0.00

Note1: Individual items may not sum to total due to rounding difference

Note2: Key ratios may not match with financial reports due to adjustment for comparison consistency among individual equities

 $^{^{\}star}$ Forecast calculation based on IFRS9 (excluding interest income from FVTPL financial assets)



HB (3698 HK)

Consolidated balance sheet (2016A-2020E)

As of Dec 31 (RNIB mr) 2016A 2017A 2018E 2019E 2020E Cash and equivalent 88.059 92,358 88.664 86.004 84,284 Interbank asset 30,797 49,281 46.817 44,944 43,596 Net loans and advances 268,336 305,209 333,299 408,827 468,227 Trotal interest earning assets 726,341 865,624 941,270 1,023,862 1,118,947 Total interest earning assets 726,341 865,624 941,270 1,023,862 1,119,245 Customer deposits 462,014 512,808 564,089 620,498 679,445 Customer deposits linterbank liabilities 98,578 123,490 142,014 159,055 174,961 Subordinated debt 91,505 115,180 138,216 165,860 199,033 Other liabilities 652,098 751,479 844,319 945,413 1,053,438 Other liabilities 701,591 848,888 923,503 1,006,024 11,02,009 Shar	Consolidated balance sheet (2010	A-2020L)				
Interbank asset	As of Dec 31 (RMB mn)	2016A	2017A	2018E	2019E	2020E
Net loans and advances 269,336 305,209 353,299 405,852 468,227 10	Cash and equivalent	88,059	92,358	88,664	86,004	84,284
Investment securities 338,149 418,777 452,491 487,063 522,641 70tal interest earning assets 726,341 865,624 941,270 1,023,862 1,118,947 Other assets 28,433 42,476 50,971 61,165 73,398 70tal assets 784,774 908,100 992,241 1,005,027 1,192,345 Customer deposits 462,014 512,808 564,089 662,498 679,445 Interbank liabilities 98,578 123,490 142,014 159,055 174,961 Subordinated debt 91,505 115,180 138,216 165,860 199,032 Total interest bearing liabilities 652,098 751,479 844,319 945,431 1,053,438 Other liabilities 49,493 97,409 79,184 60,611 48,572 Total Interbank liabilities 701,591 848,868 923,503 1,006,024 1,102,009 Share capital 11,050 11,050 11,050 11,050 11,050 11,050 Retained earnings 15,457 19,107 26,250 34,121 42,828 Reserves 19,375 21,557 23,713 25,847 20,173 10,000 20,000	Interbank asset	30,797	49,281	46,817	44,944	43,596
Total interest earning assets 726,341 865,624 941,270 1,023,862 1,118,947 Other assets 28,433 42,476 50,971 61,165 73,398 Total assets 734,774 908,100 992,241 1,185,027 1,192,345 Customer deposits 462,014 512,808 564,089 620,498 679,445 Interbank liabilities 98,578 123,490 142,014 159,055 174,961 Subordinated debt 91,505 115,180 138,216 166,860 199,032 Total interest bearing liabilities 49,493 97,409 79,184 60,611 48,572 Total liabilities 701,591 848,888 923,503 1,006,024 1,102,009 Share capital 11,050 <td>Net loans and advances</td> <td>269,336</td> <td>305,209</td> <td>353,299</td> <td>405,852</td> <td>468,227</td>	Net loans and advances	269,336	305,209	353,299	405,852	468,227
Other assets 28,433 42,476 50,971 61,165 73,398 Total assets 754,774 908,100 992,241 1,085,027 1,192,345 Customer deposits 462,014 512,808 564,089 620,498 679,445 Interbank liabilities 98,578 123,490 142,014 159,055 174,961 Subordinated debt 91,505 115,180 138,216 165,860 199,032 Total interest bearing liabilities 652,098 751,479 844,319 945,413 1,053,438 Other liabilities 49,493 97,409 79,184 60,611 48,572 Total liabilities 701,591 848,888 923,503 1,006,024 1,1050 Share capital 11,050 11,050 11,050 11,050 11,050 11,050 Share capital 15,457 19,107 26,250 34,121 42,828 Reserves 19,375 21,557 23,713 25,847 29,173 Interbank iabilities 1,332	Investment securities	338,149	418,777	452,491	487,063	522,841
Other assets 28,433 42,476 50,971 61,165 73,398 Total assets 754,774 908,100 992,241 1,085,027 1,192,345 Customer deposits 462,014 512,808 564,089 620,498 679,445 Interbank liabilities 98,578 123,490 142,014 159,055 174,961 Subordinated debt 91,505 115,180 138,216 165,660 199,032 Total interest bearing liabilities 652,098 751,479 844,319 945,413 1,053,438 Other liabilities 49,493 97,409 79,184 60,611 48,572 Total liabilities 701,591 848,888 923,503 1,006,024 1,1050 Share capital 11,050 11,050 11,050 11,050 11,050 11,050 Reserves 19,375 21,557 23,713 25,447 26,173 Minority interests 1,312 1,509 1,735 1,995 2,295 Total equity 53,183 59	Total interest earning assets	726,341	865,624	941,270	1,023,862	1,118,947
Customer deposits 462,014 512,808 564,089 620,498 679,445 Interbank liabilities 98,578 123,490 142,014 159,055 174,961 Subordinated debt 91,505 115,180 138,216 165,660 199,032 Total interest bearing liabilities 652,098 751,479 844,319 945,413 1,055,438 Other liabilities 49,493 97,409 79,184 60,611 48,572 Total liabilities 701,591 848,888 923,503 1,006,024 1,102,009 Share capital 11,050 <td>Other assets</td> <td>28,433</td> <td>42,476</td> <td>50,971</td> <td>61,165</td> <td></td>	Other assets	28,433	42,476	50,971	61,165	
Interbank liabilities 98,578 123,490 142,014 159,055 174,961 Subordinated debt 91,505 115,180 138,216 165,860 199,032 Total interest bearing liabilities 652,098 751,479 844,319 945,413 1,053,438 Other liabilities 49,493 97,409 79,184 60,611 48,572 Total liabilities 701,591 848,888 923,503 1,006,024 1,102,009 1,051 10,500 11,050 1	Total assets	754,774	908,100	992,241	1,085,027	1,192,345
Subordinated debt 91,505 115,180 138,216 165,860 199,032 Total interest bearing liabilities 652,098 751,479 844,319 945,413 1,053,438 Other liabilities 49,493 97,409 79,184 60,611 48,572 Total liabilities 701,591 848,888 923,503 1,006,024 11,02,009 Share capital 11,050	Customer deposits	462,014	512,808	564,089	620,498	679,445
Total interest bearing liabilities 652,098 751,479 844,319 945,413 1,053,438 Other liabilities 49,493 97,409 79,184 60,611 46,572 Total liabilities 701,591 848,888 923,503 1,006,024 1,102,009 Share capital 11,050 11,050 11,050 11,050 34,121 42,828 Reserves 19,375 21,557 23,713 25,847 28,173 Minority interests 1,312 1,509 1,735 1,995 2,295 Total equity 53,183 59,212 68,738 79,003 90,336 Growth (%) Cash and equivalent 12.3 4.9 (4.0) (3.0) (2.0) Interbank asset (58.5) 60.0 (5.0) (4.0) (3.0) (2.0) Interbank asset (58.5) 60.0 (5.0) (4.0) (3.0) (2.0) Interbank asset (58.5) 60.0 (5.0) (4.0) (3.0) (3.	Interbank liabilities	98,578	123,490	142,014	159,055	174,961
Other isabilities 49,493 97,409 79,184 60,611 48,572 Total liabilities 701,591 848,888 923,503 1,006,024 1,102,000 Share capital 11,050 11,050 21,050 34,121 42,828 Reserves 19,375 21,557 23,713 25,847 28,173 Minority interests 1,312 1,509 1,735 1,995 2,295 Total equity 53,183 59,212 68,738 79,003 90,336 Growth (%) Cash and equivalent 12.3 4.9 (4.0) (3.0) (2.0) Interbank asset (58.5) 60.0 (5.0) (4.0) (3.0) (2.0) Net loans and advances 13.4 13.3 15.8 14.9 15.4 Investment securities 46.8 23.8 8.1 7.6 7.3 Total interest earning assets 17.1 19.2 8.7 8.8 9.3 Other assets 18.1 49.4 20.0	Subordinated debt	91,505	115,180	138,216	165,860	199,032
Total liabilities 701,591 848,888 923,503 1,006,024 1,102,009 Share capital 11,050 11,050 11,050 11,050 11,050 11,050 11,050 11,050 11,050 11,050 11,050 11,050 11,050 11,050 11,050 11,050 34,121 42,828 Reserves 19,375 21,557 23,713 25,847 28,173 Minority interests 13,12 1,509 1,735 1,995 2,295 704 20,175 704 20,175 704 20,175 704 20,175 704 70,00 90,336 90,40 90,336 90,40 90,336	Total interest bearing liabilities	652,098	751,479	844,319	945,413	1,053,438
Share capital 11,050 11,050 11,050 11,050 11,050 11,050 Retained earnings 15,457 19,107 26,250 34,121 42,828 Reserves 19,375 21,557 23,713 25,847 28,173 Minority interests 1,312 1,509 1,735 1,995 2,295 Total equity 53,183 59,212 68,738 79,003 90,336 Society S3,183 S9,212 68,738 79,003 90,336 Society S3,183 S9,212 68,738 S9,003 90,336 Society S3,183 S9,212 68,738 S9,003 90,336 Society S3,183 S9,212 68,738 S9,003 90,336 Society S3,183 S9,212 Society S3,183 S9,213 Society S3,183 S9,213 Society S3,183 S9,213 Society S3,183 S3,184	Other liabilities	49,493	97,409	79,184	60,611	48,572
Retained earnings 15,457 19,107 26,250 34,121 42,828 Reserves 19,375 21,557 23,713 25,847 28,173 Minority interests 1,312 1,509 1,735 1,995 2,295 Total equity 53,183 59,212 68,738 79,003 90,336 Growth (%) Cush and equivalent 12.3 4.9 (4.0) (3.0) (2.0) Interbank asset (58.5) 60.0 (5.0) (4.0) (3.0) (2.0) Interbank asset (58.5) 60.0 (5.0) (4.0) (3.0) (2.0) Interbank asset 16.8 23.8 8.1 7.6 7.3 Total interest earning assets 17.1 19.2 8.7 8.8 9.3 Other assets 81.1 49.4 20.0 20.0 20.0 Total interest earning assets 18.7 20.3 9.3 9.4 9.9 Customer deposits 28.6 11.0 10.0	Total liabilities	701,591	848,888	923,503	1,006,024	1,102,009
Reserves 19,375 21,557 23,713 25,847 28,173 Minority interests 1,312 1,509 1,735 1,995 2,295 Total equity 53,183 59,212 68,738 79,003 90,336 Growth (%) Crowth (%) Cash and equivalent 12.3 4.9 (4.0) (3.0) (2.0) Interbank asset (58.5) 60.0 (5.0) (4.0) (3.0) Net loans and advances 13.4 13.3 15.8 14.9 15.4 Investment securities 46.8 23.8 8.1 7.6 7.3 Total interest earning assets 17.1 19.2 8.7 8.8 9.3 Other assets 81.1 49.4 20.0 20.0 20.0 20.0 Total assets 28.6 11.0 10.0 10.0 9.9 Customer deposits 28.6 11.0 10.0 10.0 9.5 Interbank liabilities (30.9) 25.3 15.	Share capital	11,050	11,050	11,050	11,050	11,050
Minority interests 1,312 1,509 1,735 1,995 2,295 Total equity 53,183 59,212 68,738 79,003 90,336 Growth (%) Cash and equivalent 12.3 4.9 (4.0) (3.0) (2.0) Interbank asset (58.5) 60.0 (5.0) (4.0) (3.0) Net loans and advances 13.4 13.3 15.8 14.9 15.4 Investment securities 46.8 23.8 8.1 7.6 7.3 Total interest earning assets 17.1 19.2 8.7 8.8 9.3 Other assets 81.1 49.4 20.0 20.0 20.0 Total assets 18.7 20.3 9.3 9.4 9.9 Customer deposits 28.6 11.0 10.0 10.0 9.5 Interbank liabilities (30.9) 25.3 15.0 12.0 10.0 Subordinated debt 15.2 25.9 20.0 20.0 20.0 20.0	Retained earnings	15,457	19,107	26,250	34,121	42,828
Total equity 53,183 59,212 68,738 79,003 90,336 Growth (%) Cash and equivalent 12.3 4.9 (4.0) (3.0) (2.0) Interbank asset (58.5) 60.0 (5.0) (4.0) (3.0) Net loans and advances 13.4 13.3 15.8 14.9 15.4 Investment securities 46.8 23.8 8.1 7.6 7.3 Total interest earning assets 17.1 19.2 8.7 8.8 9.3 Other assets 81.1 49.4 20.0 20.0 20.0 Total assets 18.7 20.3 9.3 9.4 9.9 Customer deposits 28.6 11.0 10.0 10.0 9.5 Interbank liabilities (30.9) 25.3 15.0 12.0 10.0 Subordinated debt 15.2 25.9 20.0 20.0 20.0 Total interest bearing liabilities 12.2 15.2 12.4 12.0 11.4	Reserves	19,375	21,557	23,713	25,847	28,173
Growth (%) Cash and equivalent 12.3 4.9 (4.0) (3.0) (2.0) Interbank asset (58.5) 60.0 (5.0) (4.0) (3.0) Net loans and advances 13.4 13.3 15.8 14.9 15.4 Investment securities 46.8 23.8 8.1 7.6 7.3 Total interest earning assets 17.1 19.2 8.7 8.8 9.3 Other assets 81.1 49.4 20.0 20.0 20.0 Total assets 18.7 20.3 9.3 9.4 9.9 Customer deposits 28.6 11.0 10.0 10.0 9.5 Interbank liabilities (30.9) 25.3 15.0 12.0 10.0 Subordinated debt 15.2 25.9 20.0 20.0 20.0 Total interest bearing liabilities 12.2 15.2 12.4 12.0 11.4 Other liabilities 296.4 96.8 (18.7) (23.5) (19.9)	Minority interests	1,312	1,509	1,735	1,995	2,295
Cash and equivalent Interbank asset 12.3 4.9 (4.0) (3.0) (2.0) Interbank asset (58.5) 60.0 (5.0) (4.0) (3.0) Net loans and advances 13.4 13.3 15.8 14.9 15.4 Investment securities 46.8 23.8 8.1 7.6 7.3 Total interest earning assets 17.1 19.2 8.7 8.8 9.3 Other assets 18.1 49.4 20.0 20.0 20.0 Total assets 18.7 20.3 9.3 9.4 9.9 Customer deposits 28.6 11.0 10.0 10.0 9.5 Interbank liabilities (30.9) 25.3 15.0 12.0 10.0 Subordinated debt 15.2 25.9 20.0 20.0 20.0 Total interest bearing liabilities 12.2 15.2 12.4 12.0 11.4 Other liabilities 296.4 96.8 (18.7) (23.5) (19.9) T	Total equity	53,183	59,212	68,738	79,003	90,336
Interbank asset	Growth (%)					
Net loans and advances 13.4 13.3 15.8 14.9 15.4 Investment securities 46.8 23.8 8.1 7.6 7.3 Total interest earning assets 17.1 19.2 8.7 8.8 9.3 Other assets 81.1 49.4 20.0 20.0 20.0 Total assets 18.7 20.3 9.3 9.4 9.9 Customer deposits 28.6 11.0 10.0 10.0 9.5 Interbank liabilities (30.9) 25.3 15.0 12.0 10.0 Subordinated debt 15.2 25.9 20.0 20.0 20.0 20.0 Total interest bearing liabilities 12.2 15.2 12.4 12.0 11.4 Other liabilities 296.4 96.8 (18.7) (23.5) (19.9) Total liabilities 18.2 21.0 8.8 8.9 9.5 Share capital 0.0 0.0 0.0 0.0 0.0 0.0 0.0	Cash and equivalent	12.3	4.9	(4.0)	(3.0)	(2.0)
Investment securities	Interbank asset	(58.5)	60.0	(5.0)	(4.0)	(3.0)
Total interest earning assets 17.1 19.2 8.7 8.8 9.3 Other assets 81.1 49.4 20.0 20.0 20.0 Total assets 18.7 20.3 9.3 9.4 9.9 Customer deposits 28.6 11.0 10.0 10.0 9.5 Interbank liabilities (30.9) 25.3 15.0 12.0 10.0 Subordinated debt 15.2 25.9 20.0 20.0 20.0 Total interest bearing liabilities 12.2 15.2 12.4 12.0 11.4 Other liabilities 296.4 96.8 (18.7) (23.5) (19.9) Total liabilities 18.2 21.0 8.8 8.9 9.5 Share capital 0.0 0.0 0.0 0.0 0.0 0.0 Reserves 14.1 11.3 10.0 9.0 9.0 Minority interests 10.6 15.0 15.0 15.0 15.0 Total equity 2	Net loans and advances	13.4	13.3	15.8	14.9	15.4
Other assets 81.1 49.4 20.0 20.0 20.0 Total assets 18.7 20.3 9.3 9.4 9.9 Customer deposits 28.6 11.0 10.0 10.0 9.5 Interbank liabilities (30.9) 25.3 15.0 12.0 10.0 Subordinated debt 15.2 25.9 20.0 20.0 20.0 Total interest bearing liabilities 12.2 15.2 12.4 12.0 11.4 Other liabilities 296.4 96.8 (18.7) (23.5) (19.9) Total liabilities 18.2 21.0 8.8 8.9 9.5 Share capital 0.0 0.0 0.0 0.0 0.0 Retained earnings 17.8 23.6 37.4 30.0 25.5 Reserves 14.1 11.3 10.0 9.0 9.0 Minority interests 10.6 15.0 15.0 15.0 15.0 Total equity 25.6 11.3	Investment securities	46.8	23.8	8.1	7.6	7.3
Total assets 18.7 20.3 9.3 9.4 9.9 Customer deposits 28.6 11.0 10.0 10.0 9.5 Interbank liabilities (30.9) 25.3 15.0 12.0 10.0 Subordinated debt 15.2 25.9 20.0 20.0 20.0 Total interest bearing liabilities 12.2 15.2 12.4 12.0 11.4 Other liabilities 296.4 96.8 (18.7) (23.5) (19.9) Total liabilities 18.2 21.0 8.8 8.9 9.5 Share capital 0.0 0.0 0.0 0.0 0.0 0.0 Resained earnings 17.8 23.6 37.4 30.0 25.5 Reserves 14.1 11.3 10.0 9.0 9.0 Minority interests 10.6 15.0 15.0 15.0 15.0 Total equity 25.6 11.3 16.1 14.9 14.3 Key ratio (%) 2	Total interest earning assets	17.1	19.2	8.7	8.8	9.3
Customer deposits 28.6 11.0 10.0 10.0 9.5 Interbank liabilities (30.9) 25.3 15.0 12.0 10.0 Subordinated debt 15.2 25.9 20.0 20.0 20.0 Total interest bearing liabilities 12.2 15.2 12.4 12.0 11.4 Other liabilities 296.4 96.8 (18.7) (23.5) (19.9) Total liabilities 18.2 21.0 8.8 8.9 9.5 Share capital 0.0 0.0 0.0 0.0 0.0 0.0 Retained earnings 17.8 23.6 37.4 30.0 25.5 Reserves 14.1 11.3 10.0 9.0 9.0 Minority interests 10.6 15.0 15.0 15.0 15.0 Total equity 25.6 11.3 16.1 14.9 14.3 Key ratio (%) CT1 CAR 8.79 8.48 8.56 8.98 9.31 Total CAR </td <td>Other assets</td> <td>81.1</td> <td>49.4</td> <td>20.0</td> <td>20.0</td> <td>20.0</td>	Other assets	81.1	49.4	20.0	20.0	20.0
Interbank liabilities (30.9) 25.3 15.0 12.0 10.0 Subordinated debt 15.2 25.9 20.0 20.0 20.0 Total interest bearing liabilities 12.2 15.2 12.4 12.0 11.4 Other liabilities 296.4 96.8 (18.7) (23.5) (19.9) Total liabilities 18.2 21.0 8.8 8.9 9.5 Share capital 0.0 0.0 0.0 0.0 0.0 0.0 Retained earnings 17.8 23.6 37.4 30.0 25.5 Reserves 14.1 11.3 10.0 9.0 9.0 Minority interests 10.6 15.0 15.0 15.0 15.0 Total equity 25.6 11.3 16.1 14.9 14.3 Key ratio (%) 2 2 2 10.0 1.05 1.9 12.54 13.03 NPL ratio 1.07 1.05 1.05 1.12 1.20 <t< td=""><td>Total assets</td><td>18.7</td><td>20.3</td><td>9.3</td><td>9.4</td><td>9.9</td></t<>	Total assets	18.7	20.3	9.3	9.4	9.9
Subordinated debt 15.2 25.9 20.0 20.0 20.0 Total interest bearing liabilities 12.2 15.2 12.4 12.0 11.4 Other liabilities 296.4 96.8 (18.7) (23.5) (19.9) Total liabilities 18.2 21.0 8.8 8.9 9.5 Share capital 0.0 0.0 0.0 0.0 0.0 0.0 Retained earnings 17.8 23.6 37.4 30.0 25.5 Reserves 14.1 11.3 10.0 9.0 9.0 Minority interests 10.6 15.0 15.0 15.0 15.0 15.0 Total equity 25.6 11.3 16.1 14.9 14.3 Key ratio (%) CT1 CAR 8.79 8.48 8.56 8.98 9.31 Total CAR 12.99 12.19 11.95 12.54 13.03 NPL ratio 1.07 1.05 1.05 1.12 1.20 Provi	Customer deposits	28.6	11.0	10.0	10.0	9.5
Total interest bearing liabilities 12.2 15.2 12.4 12.0 11.4 Other liabilities 296.4 96.8 (18.7) (23.5) (19.9) Total liabilities 18.2 21.0 8.8 8.9 9.5 Share capital 0.0 0.0 0.0 0.0 0.0 0.0 Retained earnings 17.8 23.6 37.4 30.0 25.5 Reserves 14.1 11.3 10.0 9.0 9.0 Minority interests 10.6 15.0 15.0 15.0 15.0 Total equity 25.6 11.3 16.1 14.9 14.3 Key ratio (%) CT1 CAR 8.79 8.48 8.56 8.98 9.31 Total CAR 12.99 12.19 11.95 12.54 13.03 NPL ratio 1.07 1.05 1.05 1.12 1.20 Provision to total loans 2.90 3.01 3.03 3.15 3.26	Interbank liabilities	(30.9)	25.3	15.0	12.0	10.0
Other liabilities 296.4 96.8 (18.7) (23.5) (19.9) Total liabilities 18.2 21.0 8.8 8.9 9.5 Share capital 0.0 0.0 0.0 0.0 0.0 0.0 Retained earnings 17.8 23.6 37.4 30.0 25.5 Reserves 14.1 11.3 10.0 9.0 9.0 Minority interests 10.6 15.0 15.0 15.0 15.0 Total equity 25.6 11.3 16.1 14.9 14.3 Key ratio (%) CT1 CAR 8.79 8.48 8.56 8.98 9.31 Total CAR 12.99 12.19 11.95 12.54 13.03 NPL ratio 1.07 1.05 1.05 1.12 1.20 Provision to total loans 2.90 3.01 3.03 3.15 3.26	Subordinated debt	15.2	25.9	20.0	20.0	20.0
Total liabilities 18.2 21.0 8.8 8.9 9.5 Share capital 0.0 0.0 0.0 0.0 0.0 0.0 Retained earnings 17.8 23.6 37.4 30.0 25.5 Reserves 14.1 11.3 10.0 9.0 9.0 Minority interests 10.6 15.0 15.0 15.0 15.0 Total equity 25.6 11.3 16.1 14.9 14.3 Key ratio (%) CT1 CAR 8.79 8.48 8.56 8.98 9.31 Total CAR 12.99 12.19 11.95 12.54 13.03 NPL ratio 1.07 1.05 1.05 1.12 1.20 Provision to total loans 2.90 3.01 3.03 3.15 3.26	Total interest bearing liabilities	12.2	15.2	12.4	12.0	11.4
Share capital 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 25.5 25.5 25.5 25.5 25.6 25.6 25.0	Other liabilities	296.4	96.8	(18.7)	(23.5)	(19.9)
Retained earnings 17.8 23.6 37.4 30.0 25.5 Reserves 14.1 11.3 10.0 9.0 9.0 Minority interests 10.6 15.0 15.0 15.0 15.0 Total equity 25.6 11.3 16.1 14.9 14.3 Key ratio (%) CT1 CAR 8.79 8.48 8.56 8.98 9.31 Total CAR 12.99 12.19 11.95 12.54 13.03 NPL ratio 1.07 1.05 1.05 1.12 1.20 Provision to total loans 2.90 3.01 3.03 3.15 3.26	Total liabilities	18.2	21.0	8.8	8.9	9.5
Reserves 14.1 11.3 10.0 9.0 9.0 Minority interests 10.6 15.0 15.0 15.0 15.0 Total equity 25.6 11.3 16.1 14.9 14.3 Key ratio (%) CT1 CAR 8.79 8.48 8.56 8.98 9.31 Total CAR 12.99 12.19 11.95 12.54 13.03 NPL ratio 1.07 1.05 1.05 1.12 1.20 Provision to total loans 2.90 3.01 3.03 3.15 3.26	Share capital	0.0	0.0	0.0	0.0	0.0
Minority interests 10.6 15.0 15.0 15.0 15.0 Total equity 25.6 11.3 16.1 14.9 14.3 Key ratio (%) CT1 CAR 8.79 8.48 8.56 8.98 9.31 Total CAR 12.99 12.19 11.95 12.54 13.03 NPL ratio 1.07 1.05 1.05 1.12 1.20 Provision to total loans 2.90 3.01 3.03 3.15 3.26	Retained earnings	17.8	23.6	37.4	30.0	25.5
Key ratio (%) Standard (%) Total equity 11.3 16.1 14.9 14.3 Key ratio (%) Standard (%)	Reserves	14.1	11.3	10.0	9.0	9.0
Key ratio (%) CT1 CAR 8.79 8.48 8.56 8.98 9.31 Total CAR 12.99 12.19 11.95 12.54 13.03 NPL ratio 1.07 1.05 1.05 1.12 1.20 Provision to total loans 2.90 3.01 3.03 3.15 3.26	Minority interests	10.6	15.0	15.0	15.0	15.0
CT1 CAR 8.79 8.48 8.56 8.98 9.31 Total CAR 12.99 12.19 11.95 12.54 13.03 NPL ratio 1.07 1.05 1.05 1.12 1.20 Provision to total loans 2.90 3.01 3.03 3.15 3.26	Total equity	25.6	11.3	16.1	14.9	14.3
CT1 CAR 8.79 8.48 8.56 8.98 9.31 Total CAR 12.99 12.19 11.95 12.54 13.03 NPL ratio 1.07 1.05 1.05 1.12 1.20 Provision to total loans 2.90 3.01 3.03 3.15 3.26	Key ratio (%)					
NPL ratio 1.07 1.05 1.05 1.12 1.20 Provision to total loans 2.90 3.01 3.03 3.15 3.26	CT1 CAR	8.79	8.48	8.56	8.98	9.31
NPL ratio 1.07 1.05 1.05 1.12 1.20 Provision to total loans 2.90 3.01 3.03 3.15 3.26	Total CAR	12.99	12.19	11.95	12.54	13.03
	NPL ratio		1.05		1.12	
Provision coverage ratio 270.77 287.45 288.57 281.25 271.67	Provision to total loans	2.90	3.01	3.03	3.15	3.26
	Provision coverage ratio	270.77	287.45	288.57	281.25	271.67

Note1: Individual items may not sum to total due to rounding difference

Note2: Key ratios may not match with financial reports due to adjustment for comparison consistency among individual equities



HRB (6138 HK)

Consolidated income statement (2016A-2020E)

Consolidated income statement (2010A					
FY Ended Dec 31 (RMB mn)	2016A	2017A	2018E	2019E	2020E
Net interest income	11,573	11,308	10,463	10,871	11,448
Net fee and commission	2,393	2,445	2,322	2,369	2,440
Other operating income	205	540	891	944	1,001
Operating income	14,172	14,134	13,676	14,184	14,889
Operating expenses	(4,522)	(4,344)	(4,039)	(3,918)	(3,997)
Impairment losses	(3,295)	(2,661)	(2,742)	(3,150)	(3,461)
Investment in associates	91	0	0	0	0
Profit before tax	6,446	7,129	6,895	7,116	7,432
Income tax expenses	(1,483)	(1,819)	(1,724)	(1,779)	(1,858)
Minority interests	(86)	(60)	(69)	(79)	(91)
Net profit attributable to equity holders	4,877	5,249	5,102	5,258	5,483
Preference share dividend	0	0	0	0	0
Net profit attributable to ordinary shareholders	4,877	5,249	5,102	5,258	5,483
Growth (%)					
Net interest income	20.1	(2.3)	(7.5)	3.9	5.3
Net fee and commission	22.1	2.1	(5.0)	2.0	3.0
Other operating income	(41.8)	163.0	65.0	6.0	6.0
Operating income	18.6	(0.3)	(3.2)	3.7	5.0
Operating expenses	(4.5)	(4.0)	(7.0)	(3.0)	2.0
Impairment losses	146.2	(19.2)	3.0	14.9	9.9
Investment in associates	84.9	(100.0)	na	na	na
Profit before tax	8.9	10.6	(3.3)	3.2	4.4
Income tax expenses	5.2	22.6	(5.2)	3.2	4.4
Minority interests	64.7	(30.2)	15.0	15.0	15.0
Net profit attributable to equity holders	9.4	7.6	(2.8)	3.0	4.3
Preference share dividend	na	na	na	na	na
Net profit attributable to ordinary shareholders	9.4	7.6	(2.8)	3.0	4.3
Day always (DMD)					
Per share (RMB) EPS	0.44	0.48	0.46	0.48	0.50
BVPS	3.32		4.29	4.86	5.44
		3.75			
DPS	0.00	0.05	0.06	0.07	0.07
Key ratio (%)					
Net interest margin*	2.65	2.12	1.90	1.93	1.94
Net interest spread	2.47	1.92	1.89	2.00	2.06
Cost to income ratio	28.60	30.73	29.54	27.62	26.84
Return on average assets	1.01	0.97	0.89	0.87	0.86
Return on average equity	14.01	13.42	11.38	10.45	9.69
Effective tax rate	23.01	25.16	25.00	25.00	25.00
Dividend payout	-	10.28	13.00	15.00	15.00

Note1: Individual items may not sum to total due to rounding difference

Note2: Key ratios may not match with financial reports due to adjustment for comparison consistency among individual equities

^{*} Forecast calculation based on IFRS9 (excluding interest income from FVTPL financial assets)



HRB (6138 HK)

Consolidated balance sheet (2016A-2020E)

Consolidated balance sheet (2010	A-2020L)				
As of Dec 31 (RMB mn)	2016A	2017A	2018E	2019E	2020E
Cash and equivalent	67,010	69,533	59,103	56,148	56,710
Interbank asset	48,539	25,402	17,781	19,559	21,515
Net loans and advances	196,488	230,647	252,888	277,338	304,406
Investment securities	192,157	204,494	196,954	200,894	204,911
Total interest earning assets	504,195	530,075	526,727	553,939	587,542
Other assets	34,822	34,180	58,106	63,916	69,669
Total assets	539,016	564,255	584,833	617,855	657,211
Customer deposits	343,151	378,258	372,585	381,899	389,537
Interbank liabilities	107,097	41,531	37,378	32,893	31,248
Subordinated debt	41,883	91,334	114,167		
Total interest bearing liabilities	492,131	511,124	524,130	137,001 551,793	164,401 585,186
Other liabilities	9,550	10,723	13,480	12,670	
Total liabilities		•	,	•	12,240 507 427
Total liabilities	501,681	521,846	537,610	564,463	597,427
Share capital	10,996	10,996	10,996	10,996	10,996
Retained earnings	10,014	13,452	16,691	21,160	25,821
Reserves	15,498	16,813	18,158	19,611	21,081
Minority interests	827	1,148	1,378	1,626	1,886
Total equity	37,335	42,409	47,223	53,392	59,784
Growth (%)					
Cash and equivalent	22.8	3.8	(15.0)	(5.0)	1.0
Interbank asset	(40.1)	(47.7)	(30.0)	10.Ó	10.0
Net loans and advances	`35.Ś	17.4	9.6	9.7	9.8
Investment securities	38.3	6.4	(3.7)	2.0	2.0
Total interest earning assets	20.1	5.1	(0.6)	5.2	6.1
Other assets	38.3	(1.8)	70.0	10.0	9.0
Total assets	21.2	4.7	3.6	5.6	6.4
Customer deposits	11.8	10.2	(1.5)	2.5	2.0
Interbank liabilities	46.6	(61.2)	(10.0)	(12.0)	(5.0)
Subordinated debt	80.0	118.1	25.0	20.0	20.0
Total interest bearing liabilities	22.1	3.9	2.5	5.3	6.1
Other liabilities	21.8	12.3	25.7	(6.0)	(3.4)
Total liabilities	22.1	4.0	3.0	5.0	5.8
Share capital	0.0	0.0	0.0	0.0	0.0
Retained earnings	22.4	34.3	24.1	26.8	22.0
Reserves	11.3	8.5	8.0	8.0	7.5
Minority interests	10.5	38.8	20.0	18.0	16.0
Total equity	10.3	13.6	11.4	13.1	12.0
Key ratio (%)					
CT1 CAR	9.34	9.71	9.87	10.53	11.06
Total CAR	11.97	12.25	12.40	13.18	13.80
NPL ratio	1.53	1.70	1.86	1.93	2.00
Provision to total loans	2.55	2.84	3.15	3.28	3.39
Provision coverage ratio	166.61	167.29	169.35	169.95	169.50
-					

Note1: Individual items may not sum to total due to rounding difference

Note2: Key ratios may not match with financial reports due to adjustment for comparison consistency among individual equities



BCQ (1963 HK)

Consolidated income statement (2016A-2020E)

Consolidated income statement (2010)	~ ZUZUL)				
FY Ended Dec 31 (RMB mn)	2016A	2017A	2018E	2019E	2020E
Net interest income	7,677	8,115	7,165	7,981	8,845
Net fee and commission	1,926	1,680	1,378	1,240	1,265
Other operating income	(0)	220	2,306	2,537	2,740
Operating income	9,603	10,015	10,849	11,758	12,849
Operating expenses	(2,537)	(2,299)	(2,414)	(2,534)	(2,636)
Impairment losses	(2,411)	(2,999)	(3,618)	(4,151)	(4,846)
Investment in associates	4	178	205	236	271
Profit before tax	4,659	4,895	5,022	5,308	5,638
Income tax expenses	(1,156)	(1,169)	(1,055)	(1,115)	(1,184)
Net profit attributable to equity holders	3,502	3,726	3,968	4,193	4,454
Preference share dividend	0	0	(267)	(267)	(267)
Net profit attributable to ordinary	3,502	3,726	3,700	3,926	4,187
shareholders					
Growth (%)					
Net interest income	9.6	5.7	(11.7)	11.4	10.8
Net fee and commission	27.4	(12.8)	(18.0)	(10.0)	2.0
Other operating income	(100.5)	(57,752.2)	950.0	10.0	8.0
Operating income	11.8	4.3	8.3	8.4	9.3
Operating expenses	(20.5)	(9.4)	5.0	5.0	4.0
Impairment losses	112.4	24.4	20.6	14.7	16.8
Investment in associates	39.2	4,462.1	15.0	15.0	15.0
Profit before tax	9.1	5.1	2.6	5.7	6.2
Income tax expenses	5.1	1.1	(9.8)	5.7	6.2
Net profit attributable to equity holders	10.5	6.4	6.5	5.7	6.2
Preference share dividend	na	na	na	0.0	0.0
Net profit attributable to ordinary shareholders	10.5	6.4	(0.7)	6.1	6.6
Per share (RMB)					
EPS	1.12	1.19	1.27	1.34	1.42
BVPS	7.61	9.90	11.20	12.53	13.88
DPS	0.29	0.12	0.13	0.16	0.21
	0.20	0.12	0.10	0.10	0.21
Key ratio (%)					
Net interest margin	2.38	2.11	1.76	1.79	1.81
Net interest spread	2.23	1.89	1.68	1.70	1.72
Cost to income ratio	26.42	22.95	22.25	21.56	20.51
Return on average assets	1.01	0.94	0.90	0.88	0.85
Return on average equity	15.53	13.61	12.03	11.30	10.78
Effective tax rate	24.82	23.89	21.00	21.00	21.00
Dividend payout	25.98	9.90	10.00	12.00	15.00
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Note1: Individual items may not sum to total due to rounding difference

Note2: Key ratios may not match with financial reports due to adjustment for comparison consistency among individual equities

 $^{^{\}star}$ Forecast calculation based on IFRS9 (excluding interest income from FVTPL financial assets)



BCQ (1963 HK)

Consolidated balance sheet (2016A-2020E)

Consolidated balance sneet (2016	DA-2020E)				
As of Dec 31 (RMB mn)	2016A	2017A	2018E	2019E	2020E
Cash & equivalent	42,813	43,727	41,541	40,710	41,117
Interbank assets	55,706	37,000	61,050	67,155	73,199
Net loans and advances	146,789	172,162	195,770	221,789	248,485
Investment securities	120,313	159,429	116,748	122,491	129,269
Total interest earning assets	365,622	412,319	415,109	452,145	492,071
Other assets	7,482	10,444	39,688	47,626	57,151
Total assets	373,104	422,763	454,797	499,771	549,222
Customer deposits	229,594	238,705	257,801	277,136	296,536
Interbank liabilities	60,351	55,771	57,444	60,317	63,332
Subordinated debt	54,598	88,727	97,600	112,240	134,688
Total interest bearing liabilities	344,543	383,203	412,846	449,693	494,556
Other liabilities	4,749	7,100	6,920	10,883	11,254
Total liabilities	349,292	390,303	419,766	460,576	505,811
Share capital	3,127	3,127	3,127	3,127	3,127
Retained earnings	9,859	11,597	15,168	18,858	22,644
Reserves	10,826	11,318	11,828	12,301	12,731
Total equity	23,812	30,952	35,032	39,195	43,412
Growth (%)					
Cash & equivalent	12.1	2.1	(5.0)	(2.0)	1.0
Interbank assets	21.5	(33.6)	65.Ó	10.0	9.0
Net loans and advances	20.5	`17.3	13.7	13.3	12.0
Investment securities	11.3	32.5	(26.8)	4.9	5.5
Total interest earning assets	16.4	12.8	0.7	8.9	8.8
Other assets	28.4	39.6	280.0	20.0	20.0
Total assets	16.7	13.3	7.6	9.9	9.9
Customer deposits	15.2	4.0	8.0	7.5	7.0
Interbank liabilities	(17.6)	(7.6)	3.0	5.0	5.0
Subordinated debt	195.3	62.5	10.0	15.0	20.0
Total interest bearing liabilities	18.4	11.2	7.7	8.9	10.0
Other liabilities	(36.6)	49.5	(2.5)	57.3	3.4
Total liabilities	17.0	11.7	7.5	9.7	9.8
Share capital	0.0	0.0	0.0	0.0	0.0
Retained earnings	21.0	17.6	30.8	24.3	20.1
Reserves	8.1	4.5	4.5	4.0	3.5
Total equity	11.8	30.0	13.2	11.9	10.8
Key ratio (%)					
CT1 CAR	9.82	8.62	8.51	8.72	8.81
Total CAR	11.79	13.60	13.33	13.50	13.74
NPL ratio	0.96	1.35	1.15	1.23	1.31
Provision to total loans	2.80	2.85	2.90	2.95	2.98
Provision coverage ratio	293.35	210.16	252.17	239.84	227.48
Note 1. Individual items may not sum to total d			=-=		

Note1: Individual items may not sum to total due to rounding difference

Note2: Key ratios may not match with financial reports due to adjustment for comparison consistency among individual equity



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Rating	Definition
Buy	Stock return rate ≥ Market return rate (10%)
Hold	- Market return rate (-10%) ≤ Stock return rate < Market return rate (+10%)
Sell	Stock return < - Market return (-10%)

Notes: Stock return rate: expected percentage change of share price plus gross dividend yield over the next 12 months Market return rate: average market return rate since 2005 (HSI total return index 2005-17 CAGR at 10%)

Time horizon of share price target: 12-month

Stock rating, however, may vary from the stated framework due to factors including but not limited to: corporate governance, market capitalization, historical price volatility relative to corresponding benchmark index, average daily turnover of the stock relative to market capitalization of the stock, competitive advantages in corresponding industry, etc.

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