February 18, 2014 Equity Focus Rating: BUY TP: HK\$ 7.10

H-Share price (HK\$) Est. share price return Est. dividend yield Est. total return 6.05 17.36% 1.47% 18.83%

Previous Rating &TP Previous Report Date

HOLD; HK\$ 6.15 October 28, 2013

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Key Data

52Wk H/L(HK\$)	7.35 / 4.16
Issued shares (mn)	13,803
H-Shares (mn)	2,024
A-Shares (mn)	11,779
Market cap	
H-shares (HK\$ mn)	12,245
A-Shares (RMB mn)	52,299
3-mth avg daily turnover (HK\$ mn)	103.1
Major shareholder(s) (%):	
CSRG (State-owned)	56.48
Source(s): Company, Bloomberg, ABCI	Securities

9M13 Revenue breakdown (%)

Locomotives	21.52
Passenger carriages	5.50
Freight wagons	10.83
MUs	13.82
Rapid transit vehicles	8.87
New Businesses	16.62
Others	22.83

Source(s): Company, ABCI Securities

Share performance (%)

	Absolute	Relative*
1-mth	4.12	6.96
3-mth	(13.43)	(9.05)
6-mth	2.54	2.28

*Relative to HSI

Source(s): Bloomberg, ABCI Securities

1-Year stock performance (HK\$) (HK\$ mn) 500 400 300 5 400 100 100 300 Feb-2013 May-2013 Aug-2013 Nov-2013 Feb-2014 Volume (RH\$) Price (LH\$)

Source(s): Bloomberg

CSR (1766 HK)

Railway construction on fast track; upgrade to BUY

- CRC's freight transport fee has increased by RMB 1.5 cents per ton-km on average since 2014. We expect China Railway Corporation (CRC)'s income to rise 13.19% YoY in 2014E
- As new construction starts on railway transport industry take flight, we expect CRC to pace up its procurement for rolling stock in 2014E-15E
- We revise up CSR's FY14E and FY15E net income by 17.28% and 20.88%. The counter has retreated by 17.55% from its peak in Dec 2013 and is trading at 13.56x FY14E P/E, which is below the lower quartile of its historical valuation and represents a good buying opportunity. We upgrade CSR from Hold to BUY with TP at HK\$ 7.10

Income to increase in CRC. According to NDRC, the railway freight transport fee has increased by RMB 1.5 cents per ton-km on average since 2014. We estimate total freight traffic volume to be 2,922bn ton-km for 2013, and would stay flat in 2014. Thus, overall transportation income would increase by RMB 43.82bn, or 13.19% YoY for 2014. According to CRC, the budgeted CAPEX of railway transport industry for 2014 would be RMB 630bn. The estimated freight fee increment for 2014 is therefore equivalent to 6.96% of the budgeted CAPEX. We estimate the average railway freight fee after adjustment would be RMB 14.5 cents per ton-km, which is 71% lower than the average highway toll fee estimate of RMB 50 cents per ton-km. Thus, CRC has much room to increase its fees and we expect another round of fee rise in 2H14.

Development of new projects is accelerating. Construction for the Longyan Railway, the intra-province railway line in Shandong connecting the two cities, Yantai and Longkou, has commenced on Feb 17. Including Longyan Railway, nine major railway line construction projects with an estimated investment of RMB 398.8bn have started since 2014. Progress of railway construction projects is pacing up to achieve the railway transport system development target set in the 12th Five-Year Plan. According to our estimates, the total length of rail track by end-2013 was 102,300 km. Also, a total of 17,700km of newly constructed track would be in operation by 2015. With the adjusted freight fee, we expect CRC to introduce private funding to lower its financial burden. We expect prompt delivery of CRC's construction projects and rolling stock procurement to pace up in 2014-15.

Undemanding valuations prompt us to upgrade from hold to BUY. We estimate CSR's 4Q13 revenue and net income to have grown 45.03% YoY and 45.60% YoY as CRC resumed its order. As we expect CRC's financial status to improve, we revise up our net income forecasts by 17.28% and 20.88% for FY14E-15E. The counter is currently trading at 13.56x FY14E P/E and 1.64x FY14E P/B, vs. the lower quartile of historical P/E and P/B at 15.36x and 1.82x since 2008. We roll over our valuation to FY14E, and revise up our TP to HK\$ 7.10 (original TP: HK\$ 6.15). As the counter has retreated by 17.55% from the peak in Dec 2013 and current valuation is undemanding, we upgrade our rating for CSR from Hold to BUY.

Risk factors: 1) Increased competition from CNR and international players; 2) Slowdown in rolling stock purchases from CRC due to debt problem.

Results and Valuation

FY ended Dec 31	2011A	2012A	2013E	2014E	2015E
Revenue (RMB mn)	79,517	89,019	93,943	105,130	118,525
Chg (%,yoy)	23.99	11.95	5.53	11.91	12.74
Net Income (RMB mn)	3,864	4,009	4,193	4,811	5,731
Chg (%, yoy)	52.96	3.75	4.59	14.74	19.11
EPS (RMB)	0.326	0.299	0.304	0.349	0.415
P/E (x)	-	15.80	15.56	13.56	11.38
BVPS (RMB)	1.906	2.373	2.587	2.875	3.220
P/B (x)	-	1.99	1.83	1.64	1.47
DPS(RMB)	0.210	0.093	0.061	0.070	0.083
Yield (%)	-	1.96	1.29	1.47	1.76
ROAE (%)	18.48	14.49	12.25	12.76	13.62
Net gearing (%)	Net Cash				

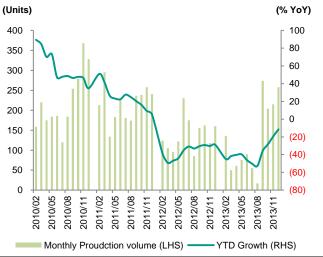
*Net gearing=Net debt/Total equity

Source(s): Bloomberg, ABCI Securities estimates



The order flow from CRC was back on track in 4Q13. Production volume of locomotive rebounded from the trough at -52.70% YoY in Aug 2013 to -11.50% YoY in Dec 2013, signaling that rolling stock manufacturing industry has been recovering. With construction activities of railway transport industry gathering speed, we expect rolling stock procurement will increase in 2014E-15E.

Exhibit 1: Production volume of locomotive and cumulative yoy growth in 2M10-12M13



Source(s): NBS

Exhibit 2: Major railway construction projects started since 2014

Length	Construction	Construction
		Cost
(km)	(Years)	(RMB mn)
705	4	121,050
343	5	34,300
515	4	67,800
213	5	36,500
110	3	11,000
249	4	48,680
287	4	34,650
319	3	43,600
113	3	1,200
		398,780
	(km) 705 343 515 213 110 249 287 319	(km) Duration (Years) 705 4 343 5 515 4 213 5 110 3 249 4 287 4 319 3

Source(s): Media, ABCI Securities

Exhibit 3: Major railway construction projects started in 2013

	Length	Construction Duration	Construction Cost
	(km)	(Years)	(RMB mn)
Baoji – Lanzhou	401	4	63,130
Chengdu – Guiyang	519	4	51,900
Zhengzhou – Xuzhou	362	4	46,560
Zhangjiakou – Tangshan	528	3	40,001
Lianyungang – Yancheng	234	4	26,000
Fuzhou – Pingtan	90	5	21,230
Chengdu – Pujiang	99	3	15,000
Dunhuang – Golmud	506	5	13,480
Others			193,999
Total:			471,300

Source(s): Media, ABCI Securities



Category	Detail of contract	Date of Announcement	Contract Value (RMB mn)
MU	Entered into a contract with the Ministry of the Interior and Transport of Argentina in relation to the sale of EMUs with a value of approximately RMB3.43 billion.	2013/1/11	3,430
MU	Entered into a contract with DEC International Cooperation Limited in relation to the sale of DMUs with a value of approximately RMB0.67 billion	2013/1/11	670
Locomotive	Entered into a contract with Wuhan Railway Bureau in relation to the sale of locomotives with a value of approximately RMB1.5 billion.	2013/2/4	1,500
Locomotive	Entered into a contract with China Shenhua Energy Company Limited Shenshuo Railway Branch (中國神華能源股份有限公司神朔鐵路分公司) in relation to the sale of locomotives with a value of approximately RMB1.15 billion	2013/2/4	1,150
Locomotive	Entered into a contract with Shuohuang Railway Development Co., Ltd. (朔黃鐵路發展有限責任公司) in relation to the sale of locomotives with a value of approximately RMB0.27 billion.	2013/2/4	270
Locomotive	Entered into a contract with Beijing Railway Transportation Company Limited (北京京鐵運輸有限公司) in relation to the sale of locomotives with a value of approximately RMB870 million.	2013/5/27	870
Locomotive	Entered into contracts with certain railway bureaus under China Railway Corporation in relation to the overhaul of locomotives with a total value of approximately RMB1.13 billion	2013/5/27	1,130
MU	Entered into a contract with the Ministry of Interior and Transportation of Argentina in relation to the sale of electric MUs with a value of approximately RMB2.24 billion	2013/5/27	2,240
MU	Entered into a contract with certain railway bureaus under China Railway Corporation in relation to the maintenance of MUs with a value of approximately RMB1.7 billion	2013/5/27	1,700
Locomotive	Entered into a contract with Santi Forestry Co., Ltd. in relation to the sale of locomotives with a value of approximately RMB0.37 billion	2013/7/8	370
Locomotive	Entered into a contract with Harbin Railway Bureau of China Railway Corporation in relation to the overhauling of locomotives with a value of approximately RMB0.24 billion.	2013/7/8	240
MU	Entered into contracts with certain railway bureaus of China Railway Corporation in relation to the inspection and overhauling of MUs with a value of approximately RMB0.23 billion.	2013/7/8	230
Locomotive	Entered into a contract with the Land Transport Authority of Singapore in relation to the sale of locomotives with a value of approximately RMB0.17 billion	2013/7/8	170
MU	Entered into contracts with certain railway bureaus under China Railway Corporation in relation to the overhaul of MUs with a value of approximately RMB2.23 billion.	2013/9/10	2,230
Locomotive	Entered into contracts with certain railway bureaus under China Railway Corporation, respectively, in relation to the overhaul of locomotives with a total value of approximately RMB0.59 billion.	2013/9/10	590
MU	Entered into contracts with certain railway bureaus under China Railway Corporation in relation to the sale of MUs with a value of approximately RMB14.93 billion.	2013/10/21	14,930
Locomotive	Entered into contracts with certain railway bureaus under China Railway Corporation in relation to the sale of locomotives with a value of approximately RMB6 billion.	2013/10/21	6,000
Locomotive	Entered into contracts with certain railway bureaus under China Railway Corporation in relation to the sale of locomotives with a value of approximately RMB1.27 billion.	2013/10/21	1,270
MU	Entered into a contract with the Ministry of Transport of Malaysia in relation to the sale of MUs with a value of approximately RMB0.96 billion	2013/10/21	960
Locomotive	Entered into contracts with certain railway bureaus under China Railway Corporation in relation to the sale of locomotives with a value of approximately RMB0.9 billion	2013/10/21	900
Locomotive	Entered into contracts with certain railway bureaus under China Railway Corporation in relation to the sale of locomotives with a value of approximately RMB2.63 billion	2013/12/23	2,630
Locomotive	Entered into a contract with the Railway Bureau of Urumqi under China Railway Corporation in relation to the overhauling of locomotives with a value of approximately RMB0.12 billion	2013/12/23	120
MU	Entered into contracts with certain railway bureaus under China Railway Corporation in relation to the sale of MUs with a value of approximately RMB 25.63 billion	2013/12/31	25,630

Source(s): Company, ABCI Securities

63,480

Total:



Exhibit 5: Major changes in our FY13E-15E forecasts

		FY13E			FY14E			FY15E	
	Previous	New	Chg (%)	Previous	New	Chg (%)	Previous	New	Chg (%)
Revenue (RMB mn)	88,349	93,943	6.33	97,983	105,130	7.29	109,750	118,525	8.00
Locomotives	16,762	16,762	-	18,019	18,019	-	19,382	19,382	-
Passenger carriages	6,284	6,284	-	6,683	6,683	-	7,110	7,110	-
Freight wagons	9,084	9,084	-	9,728	9,728	-	10,420	10,420	-
MUs	17,899	23,493	31.25	21,143	28,290	33.80	25,458	34,233	34.47
Rapid transit vehicles	9,957	9,957	-	12,532	12,532	-	15,839	15,839	-
New Businesses	11,482	11,482	-	12,152	12,152	-	12,929	12,929	-
Others	16,882	16,882	-	17,726	17,726	-	18,612	18,612	-
Gross profit (RMB mn) GPM (%)	15,390 <i>17.42</i>	16,492 17.56	7.16 0.14ppt	16,738 <i>17.08</i>	18,482 <i>17.58</i>	10.42 0.50ppt	18,714 <i>17.05</i>	21,014 <i>17.7</i> 3	12.29 0.68ppt
Ci iii (70)	77.12	77.00	ο. πρρι	77.00	77.00	υ.σορρι	17.00	17.70	о.ооррг
Net income (RMB mn)	3,829	4,193	9.52	4,102	4,811	17.28	4,741	5,731	20.88
Net margin (%)	4.33	4.46	0.13ppt	4.19	4.58	0.39ppt	4.32	4.83	0.52ppt
EPS (RMB)	0.277	0.304	9.52	0.297	0.349	17.28	0.343	0.415	20.88
BVPS (RMB)	2.561	2.587	1.03	2.802	2.875	2.59	3.086	3.220	4.34
DPS (RMB)	0.055	0.061	9.52	0.059	0.070	17.28	0.069	0.083	20.88

Source(s): ABCI Securities estimates

		Mkt cap		As of 4/2/17	P/E	(x)	EPS (%	%Yoy)	<u>P/B</u>	(x)	ROAE	(%)
Company	Ticker	(HK\$ mn)	CRY	Share Price	FY13E	FY14E	FY13E	FY14E	FY13E	FY14E	FY13E	FY14E
Domestic Rolling Stock Makers												
CSR-H	1766 HK	12,245	HKD	6.05	15.56	13.56	1.54	14.74	1.83	1.64	12.25	12.76
CSR-A	601766 CH	66,880	RMB	4.44	14.62	12.74	1.54	14.74	1.72	1.54	12.25	12.76
CSR Times Electric	3898 HK	29,740	HKD	25.30	18.97	16.23	(7.49)	16.92	2.62	2.34	16.28	15.24
CNR	601299 CH	60,444	RMB	4.58	12.21	10.20	10.29	19.73	1.26	1.15	10.82	12.06
Zhuzhou Times	600458 CH	8,374	RMB	9.90	25.85	20.97	23.55	23.24	2.14	2.13	8.82	8.58
Changchun Eurasia Group	600697 CH	3,672	RMB	18.05	11.56	9.24	22.91	25.18	2.13	1.79	21.52	21.06
Jinxi Axle	600495 CH	7,248	RMB	13.51	30.70	22.78	10.00	34.77	1.33	1.72	11.25	6.59
Sector Weighted Average					15.65	13.21	4.64	18.03	1.73	1.59	12.42	12.67
International Rolling												
Stock Makers												
Alstom	ALO FP	68,784	EUR	20.97	8.19	8.34	(3.68)	(1.83)	1.18	1.07	19.78	14.50
Bombardier Inc.	BBD/A CN	46,331	CAD	3.83	8.63	7.53	30.65	14.57	2.14	1.80	39.78	26.79
CAF	CAF SM	13,833	EUR	379.75	13.22	11.04	(0.96)	19.70	1.70	1.53	14.04	14.60
Vossloh A.G.	VOS GR	10,581	EUR	74.73	36.07	17.55	(58.06)	105.45	1.86	1.74	5.35	10.41
Faiveley Transport	LEY FP	8,974	EUR	57.79	13.74	12.73	0.86	7.96	1.42	1.31	13.11	10.73
Nippon Sharyo	7102 JP	5,471	JPY	491.00	10.42	12.54	325.47	(16.88)	1.12	1.03	2.03	8.55
Kinki Sharyo	7122 JP	1,726	JPY	329.00	(10.35)	113.45	(561.54)	(109.12)	0.68	0.68	(6.40)	0.60
Sector Weighted Average					10.85	10.53	8.72	11.10	1.57	1.38	22.94	17.31
Overall Weighted Average					13.48	12.00	6.49	14.90	1.66	1.50	17.18	14.77

1: EPS is expected to turn positive in FY14E Source(s): Bloomberg, ABCI Securities estimates

Exhibit 7: P/E band of CSR-H in 1M08-2M14 (HK\$)

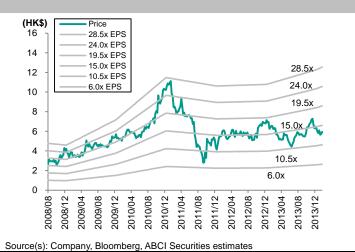
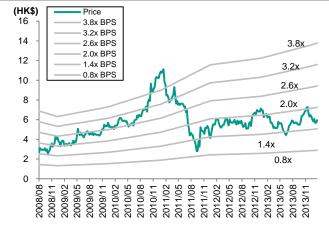


Exhibit 8: P/B band of CSR-H in 1M08-2M14 (HK\$)



Source(s): Company, Bloomberg, ABCI Securities estimates



Consolidated income statement (2011A-2015E)

FY Ended Dec 31 (RMB mn)	2011A	2012A	2013E	2014E	2015E
Revenue	79,517	89,019	93,943	105,130	118,525
Locomotives	17,803	14,396	16,762	18,019	19,382
Passenger carriages	6,354	7,753	6,284	6,683	7,110
Freight wagons	9,692	10,419	9,084	9,728	10,420
MUs	20,981	21,524	23,493	28,290	34,233
Rapid transit vehicles	8,217	7,947	9,957	12,532	15,839
New Businesses	11,637	10,902	11,482	12,152	12,929
Others	4,832	16,078	16,882	17,726	18,612
COGS	(64,647)	(73,264)	(77,451)	(86,648)	(97,512)
Gross profit	14,870	15,755	16,492	18,482	21,014
SG&A	(9,752)	(10,840)	(11,357)	(12,606)	(14,014)
Other income and gains	324	678	678	807	957
Pre-tax profit	5,442	5,593	5,813	6,683	7,956
Income tax	(699)	(741)	(756)	(869)	(1,034)
Net profit	4,743	4,852	5,058	5,814	6,922
Profit attributable to:					
Minority interests	879	843	865	1,003	1,191
Equity shareholders of the Company	3,864	4,009	4,193	4,811	5,731
EPS (RMB)	0.326	0.299	0.304	0.349	0.415
DPS (RMB)	0.210	0.093	0.061	0.070	0.083
EBIT	6,503	6,422	6,605	7,517	8,830
EBITDA	8,062	8,205	8,522	9,531	10,936

Source(s): Company, ABCI Securities estimates

Consolidated balance sheet (2011A-2015E)

As of Dec 31 (RMB mn)	2011A	2012A	2013E	2014E	2015E
Current assets	63,607	72,261	79,956	87,430	92,882
Cash and equivalent	23,730	15,044	17,195	21,387	23,239
Trade and bill receivables	17,891	30,355	33,990	35,137	36,303
Inventories	17,842	18,770	20,274	21,982	23,969
Other current assets	4,144	8,092	8,498	8,924	9,372
Non-current assets	29,179	32,956	35,008	36,780	38,678
Property, plant and equipment	21,390	22,996	24,306	25,531	26,677
Intangible assets	5,003	5,367	5,514	5,589	5,611
Long-term investments	2,340	3,099	3,409	3,750	4,125
Other non-current assets	446	1,494	1,780	1,910	2,265
Total assets	92,786	105,217	114,964	124,210	131,560
Current liabilities	59,185	61,538	64,303	68,096	68,978
Trade and bill payables	27,946	39,663	40,971	42,116	40,702
Receipts in advance	7,409	7,272	8,171	9,111	10,373
Short term borrowings	18,099	8,596	8,554	9,600	9,908
Other current liabilities	5,732	6,007	6,608	7,268	7,995
Non-current liabilities	5,513	4,169	7,508	8,187	8,933
Long-term borrowings	2,325	727	3,722	4,022	4,352
Other non-current liabilities	3,188	3,442	3,786	4,165	4,581
Total liabilities	64,698	65,707	71,811	76,283	77,911
Minority interests	5,526	6,754	7,446	8,248	9,201
Shareholders' equities	22,562	32,756	35,707	39,680	44,448
BVPS (RMB)	1.906	2.373	2.587	2.875	3.220

Source(s): Company, ABCI Securities estimates



Consolidated cash flow statement (2011A-2015E)

FY ended Dec 31 (RMB mn)	2011A	2012A	2013E	2014E	2015E
Profit before tax	5,442	5,593	5,813	6,683	7,956
Changes in depreciation and amortization	1,559	1,783	1,917	2,013	2,105
Changes in working capital	58	(4,764)	(3,591)	(1,616)	(4,241)
Financial cost	994	764	752	793	831
Income tax paid	(568)	(855)	(755)	(867)	(1,033)
Others	(544)	(126)	=	=	=
CF Operating	6,941	2,395	4,137	7,005	5,619
Increase in PP&E	(5,611)	(3,165)	(3,000)	(3,000)	(3,000)
Increase in intangible assets	(646)	(581)	(374)	(314)	(273)
Others	(1,286)	(499)	-	-	-
CF Investing	(7,543)	(4,245)	(3,374)	(3,314)	(3,273)
Capital injection	278	9,310	-	-	-
Net debt financing	10,408	(11,101)	2,953	1,346	637
Dividend payout	(719)	(2,782)	(1,242)	(839)	(962)
Interest paid	(931)	(970)	(752)	(793)	(831)
Others	(138)	(129)	428	786	661
CF Financing	8,898	(5,672)	1,387	501	(494)
Net change in cash	8,296	(7,522)	2,151	4,193	1,852
Cash at the beginning	14,541	23,730	15,044	17,195	21,387
Adjustment (Time deposit & FX effect)	894	(1,164)	-	-	-
Cash at the end	23,730	15,044	17,195	21,387	23,239

Source(s): Company, ABCI Securities estimates

Consolidated cash flow statement (2011A-2015E)

FY ended Dec 31 (RMB mn)	2011A	2012A	2013E	2014E	2015E
Sales mixed (%)					
Locomotives	22.39	16.17	17.84	17.14	16.35
Passenger carriages	7.99	8.71	6.69	6.36	6.00
Freight wagons	12.19	11.70	9.67	9.25	8.79
MUs	26.39	24.18	25.01	26.91	28.88
Rapid transit vehicles	10.33	8.93	10.60	11.92	13.36
New Businesses	14.63	12.25	12.22	11.56	10.91
Others	6.08	18.06	17.97	16.86	15.70
Profit & loss ratios (%)					
Gross margin	18.70	17.70	17.56	17.58	17.73
Net profit margin	4.86	4.50	4.46	4.58	4.83
Effective tax rate	12.84	13.25	13.00	13.00	13.00
Growth (%)					
Revenue	23.99	11.95	5.53	11.91	12.74
Gross profit	35.34	5.95	4.68	12.07	13.70
EBIT	62.10	(1.25)	2.84	13.82	17.47
EBITDA	51.55	1.77	3.86	11.84	14.74
Net profit	52.96	3.75	4.59	14.74	19.11
Balance sheet ratios					
Current ratio (x)	1.07	1.17	1.24	1.28	1.35
Quick ratio (x)	0.77	0.68	0.71	0.77	0.82
Cash ratio (x)	0.40	0.24	0.27	0.31	0.34
Trade and bill receivables days	70.67	98.91	125.00	120.00	110.00
Trade and bill payables turnover days	149.38	168.41	190.00	175.00	155.00
Inventory turnover days	100.60	91.20	92.00	89.00	86.00
Total debt / equity ratio (%)	72.72	23.60	28.45	28.42	26.58
Net debt / equity ratio (%)	Net Cash				
Returns (%)					
ROAE	18.48	14.49	12.25	12.76	13.62
ROAA	4.64	4.05	3.81	4.02	4.48
Payout ratio	64.30	30.98	20.00	20.00	20.00

Source(s): Company, ABCI Securities estimates



Disclosures

Analyst Certification

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Definition of equity rating

Rating	Definition
Buy	Stock return ≥ Market return rate
Hold	Market return – 6% ≤ Stock return < Market return rate
Sell	Stock return < Market return – 6%

Stock return is defined as the expected % change of share price plus gross dividend yield over the next 12 months

Market return: 5-year average market return rate from 2009-2013

Time horizon of share price target: 12-month

Definition of share price risk

Rating	Definition
Very high	2.6 ≤180 day volatility/180 day benchmark index volatility
High	1.5 ≤ 180 day volatility/180 day benchmark index volatility < 2.6
Medium	1.0 ≤180 day volatility/180 day benchmark index volatility < 1.5
Low	180 day volatility/180 day benchmark index volatility < 1.0

We measure share price risk by its volatility relative to volatility of benchmark index. Benchmark index: Hang Seng Index.

Volatility is calculated from the standard deviation of day to day logarithmic historic price change. The 180-day price volatility equals the annualized standard deviation of the relative price change for the 180 most recent trading days closing price.

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