27 September 2012

Equity Focus

Key Data

Share price (HK\$)	115.8
Target price (HK\$)	NA
Upside potential (%)	NA
52Wk H/L(HK\$)	148.9/ 99.2
Issued shares:	1,077
Market cap (HK\$mn)	123,474
30-day avg vol (HK\$mn)	466
Major shareholder (%):	
Hong Kong SAR	5.64
Thornberg Investments	2.61

Source: Company, Bloomberg, ABCI Securities

Revenue composition in 2011 (%)

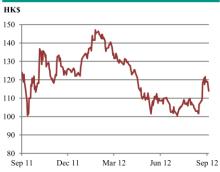
Turnover related revenue	70.6
Non-turnover related revenue	16.8
Investment income	4.9
Other income	7.6
Source: Company	

Share performance (%)

	Absolute	Relative*
1-mth	7.4	2.3
3-mth	6.5	(5.3)
6-mth	(14.5)	(15.0)

Source: Bloomberg

1 year price performance



Source: Bloomberg

Analyst:

Name: Francis Chan Tel: (852) 2147 8311

Email: francischan@abci.com.hk

HKEx (388 HK) - Unrated

Diversified Financial Services

Refinancing with US\$500mn CB, vielding minimal dilution

HKEx announced the issuance of US\$500 mn of convertible bonds. The CB will mature in 2017 and bear an annual coupon of 0.50%. They are convertible into shares of HKEx at an initial Conversion Price of HK\$160.00 per Share. We view it as a positive for HKEx.

Lower financing cost for LME acquisition. The original bridge loan of GBP1.1 bn (US\$1.7bn) will be partially refinanced with the CB funding. The CB bears only 0.5% coupon, instead of over 2% interest rate we estimated for the bridge loan. We expect the finance cost saving to reach HK\$75-80mn, or 1.3% of 2013E net profits of HK\$5.1bn (Bbg cons.).

Minimal dilution from CB. Excluding any unexpected integration expenses, EPS dilution may be minimal at 0.5% for 2013E. BVPS dilution could reach 1.1%. Until now, the LME transaction has been fully financed through debt. Despite the CB issuance, the exercise price is set at HK\$160.00, 38.2% higher than the current trading price of HK\$115.8. That said, the dilution from new shares will not kick in anytime soon. Even if the CB turns 'in-the-money', i.e., share price exceeding exercise price, the number of new shares convertible is only 24.2mn, or 2.2% of the existing number of shares (1,077mn).

Pending FSA approval. The LME transaction is still pending for the FSA approval. Should FSA reject the transaction, HKEx may redeem the convertible bonds, as mentioned in the announcement.

Trading below historical average valuation. The stock traded at an average of 28.0x forward PER from 2008 to 2011. Currently, excluding the impact from LME acquisition, the stock is trading at merely 24.4x forward PER, which is 0.5 standard deviation lower than historical average. With better liquidity outlook globally, we consider the stock attractive at present.

Risk factors: Better/worse-than-expected average daily turnover and trading velocity, better/worse-than-expected development with LME

Valuation

FY ended Dec 31	2008	2009	2010	2011
Revenue (HK\$ mn)	7,549	7,035	7,566	7,855
Chg (YoY)		(6.81)	7.55	3.82
Net profit (HK\$ mn)	5,129	4,704	5,037	5,093
Chg (YoY)		(8.28)	7.08	1.11
ADT (HK\$ mn)	72,052	62,310	69,117	69,503
AD Dev Vol (#)	428,599	395,736	496,091	604,159
EPS (HK\$)	4.75	4.36	4.67	4.72
PER (x)	24.4	26.6	24.8	24.5
BPS (HK\$)	6.76	7.44	8.04	8.48
P/B (x)	17.1	15.6	14.4	13.6
DPS (HK\$)	4.27	3.92	4.19	4.24
Div. yield (%)	3.7	3.4	3.6	3.7

Source: Company, Bloomberg, ABCI Securities

^{*}Relative to MSCI Hong Kong



Disclosures

Analyst Certification

I, Chan Wing Fu (Francis Chan), being the person primarily responsible for the content of this research report, in whole or in part, hereby certify that all of the views expressed in this report accurately reflect my personal view about the subject company or companies and its or their securities. I also certify that no part of my compensation was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed in this report. I and/or my associates have no financial interests in relation to the listed company (ies) covered in this report, and I and/or my associates do not serve as officer(s) of the listed company (ies) covered in this report.

Definition of equity rating

Rating	Definition
Buy	Stock return ≥ Market return rate
Hold	Market return $-6\% \le$ Stock return \le Market return rate
Sell	Stock return < Market return − 6%

Stock return is defined as the expected % change of share price plus gross dividend yield over the next 12 months

Market return: 5-year average market return rate from 2007-2011

Time horizon of share price target: 12-month

Definition of share price risk

Rating	Definition
Very high	2.6 ≤180 day volatility/180 day benchmark index volatility
High	$1.5 \le 180$ day volatility/180 day benchmark index volatility < 2.6
Medium	$1.0 \le 180$ day volatility/180 day benchmark index volatility < 1.5
Low	180 day volatility/180 day benchmark index volatility < 1.0

We measure share price risk by its volatility relative to volatility of benchmark index. Benchmark index: Hang Seng Index.

Volatility is calculated from the standard deviation of day to day logarithmic historic price change. The 180-day price volatility equals the annualized standard deviation of the relative price change for the 180 most recent trading days closing price.

Disclosures of Interests

ABCI Securities Company Limited and/or its member companies ("ABCI") may pursue financial interests to the companies mentioned in the report.

Disclaimers

This report is for our clients only and is for distribution only under such circumstances as may be permitted by applicable law. It has no regard to the specific investment objectives, financial situation or particular needs of any specific recipient. It is published solely for informational purposes and is not to be construed as a solicitation or an offer to buy or sell any securities or related financial instruments. No representation or warranty, either expresses or implied, is provided in relation to the accuracy, completeness or reliability of the information contained herein. This report should not be regarded by recipients as a substitute for the exercise of their own judgment. Any opinions expressed in this report are subject to change without notice and may differ or be contrary to opinions expressed by other business areas as a result of using different assumptions and criteria. The analysis contained herein is based on numerous assumptions. Different assumptions could result in materially different results. The analyst(s) responsible for the preparation of this report may interact with trading desk personnel, sales personnel and other constituencies for the purpose of gathering, synthesizing and interpreting market information. ABCI Securities Company Limited is under no obligation to update or keep current the information contained herein. ABCI Securities Company Limited relies on information barriers to control the flow of information contained in one or more areas within ABCI Securities Company Limited, into other areas, units, groups or affiliates of ABCI Securities Company Limited. The compensation of the analyst who prepared this report is determined exclusively by research management and senior management (not including investment banking). Analyst compensation is not based on investment banking revenues, however, compensation may relate to the revenues of ABCI Securities Company Limited as a whole, of which investment banking, sales and trading are a part. The securities described herein may not be



eligible for sale in all jurisdictions or to certain categories of investors. The price and value of the investments referred to in this research and the income from them may fluctuate. Past performance is not necessarily indicative of future results. Foreign currency rates of exchange may adversely affect the value, price or income of any security or related instrument mentioned in this report. For investment advice, trade execution or other enquiries, clients should contact their local sales representative. Neither ABCI Securities Company Limited nor any of its affiliates, directors, employees or agents accepts any liability for any loss or damage arising out of the use of all or any part of this report. Additional information will be made available upon request.

Copyright 2012 ABCI Securities Company Limited

No part of this material may be (i) copied, photocopied or duplicated in any form by any means or (ii) redistributed without the prior written consent of ABCI Securities Company Limited.

Office address: ABCI Securities Company Limited, 13/F Fairmont House, 8 Cotton Tree Drive, Central, Hong Kong. Tel: (852) 2868 2183