# Huaneng Renewables (958 HK) Wind power output up 11%YoY in March; maintain BUY

- Huaneng Renewables (HNR) announced its Mar operation data on Apr 11, 2017. Gross output of wind power was 1,944GWh (+11% YoY) for the month mainly because of the strong growth in southern China
- Total wind power output in 3M17 reached 27% of our 2017E full-year estimate, slightly above the 24% run rate in 2016. Based on the current development, our full-year output growth estimate at 15%YoY should be achievable
- Maintain BUY with TP of HK\$ 3.30 implies 9x 2017E P/E and 1.2x 2017E P/B

Strong performance in southern region offset weak performance in Inner Mongolia. Wind power output in southern region was up 18% YoY in Mar, contributing to 33% of HNR's total power output for the month. Strong growth in this area offset the 10% YoY output decline in Inner Mongolia, which contributed to 17% of total output. Output growth in the southern region can be attributed to 1).the government's new policy that helps raise utilization hour and minimize power curtailment; 2). strong energy demand in southern region, which will continue to boost HNR's output in the area.

Power output growth in Apr and May will be weaker, yet full-year output growth will stay firm at 15%YoY. HNR's strong output in Apr/May 2016 that recorded a 33%YoY and 44% YoY increase means that YoY growth in the next 2 months will be limited because of the high base. Yet, we believe rising utilization hour will deliver strong output growth in July-Sep, bringing the full-year wind power output up by 15% YoY.

Rising utilization hour would outweigh capacity growth to become the key earnings driver. Management guided that HNR targets to add 0.9GW of new wind power capacity in 2017, representing a 9% capacity growth YoY and is below the market expectation of a 12%-13% expansion. With such modest capacity growth, HNR's future earnings growth will rely more on utilization hour improvement. In 2016, HNR recorded the highest utilization hour (1,966hr) among wind power operators in our coverage universe, and we expect the figure to rise further to 2,013hr for 2017E.

**Current valuation is attractive; TP at HK\$ 3.30, maintain BUY.** The stock is now trading at 7x 2017E P/E and 1.0x 2017E P/B based on the Bloomberg consensus, with HNR's rising utilization hour, we expect the Group to deliver a 23%YoY net profit growth in 2017E suggests current valuation is attractive. Our TP at HK\$ 3.30 implies an undemanding valuation of 9x 2017 P/E and 1.2x 2017 P/B. Maintain **BUY**.

**Risks:** (1) Power curtailment risk; (2) Wind resources risk; (3) Tariff risk; (4) Construction risks; (5) Fundraising risk (6) Government policy to deleverage may constrain future growth.

#### **Results and Valuation**

FY ended Dec 31	2015A	2016A	2017E	2018E	2019E
Revenue (RMB mn)	7,357	9,239	10,368	11,184	12,649
Chg (%, YoY)	19.6	25.6	12.2	7.9	13.1
Net profit (RMB mn)	1,860	2,659	3,264	3,530	4,254
Chg (%, YoY)	65.9	43.0	22.8	8.1	20.5
EPS (RMB)	0.191	0.273	0.336	0.363	0.437
Chg (%, YoY)	54.3	<i>4</i> 2.9	22.8	8.1	20.5
BVPS (RMB)	1.830	2.071	2.350	2.658	3.061
Chg (%, YoY)	2.8	13.2	13.5	13.1	15.1
P/E (x)	12.35	8.64	7.03	6.50	5.40
P/B (x)	1.29	1.14	1.00	0.89	0.77
ROE (%)	10.45	13.20	14.28	13.65	14.29
ROA (%)	2.25	3.11	3.67	3.75	4.15
DPS (RMB)	0.030	0.041	0.050	0.054	0.066
Yield (%)	1.27	1.74	2.13	2.31	2.78
Net gearing (%)	252.1	240.0	216.1	198.3	180.0

Source(s): Bloomberg, ABCI Securities estimates

## Company Report

Apr 11, 2017

Rating: BUY TP: HK\$ 3.30

Analyst: Kelvin Ng Tel: (852) 2147 8869 kelvinng@abci.com.hk

Share price (HK\$)	2.66
Est. share price return	24.1%
Est. dividend yield	2.1%
Est. total return	26.2%
Previous Rating &TP	BUY
Previous Report Date	Apr 5, 2017

Source(s): Bloomberg, ABCI Securities

Key Data_	
52Wk H/L(HK\$)	3.2/2.2
Issued shares (mn)	9,728
Issued H-shares (mn)	4,193
Market cap (HK\$ mn)	25,876
H-share Market cap	11,153
(HK\$ mn)	
3-mth avg daily	68
turnover(HK\$ mn)	
Major shareholder(s)	
(%):	
Huaneng Group.	54.0%

Source(s): Company, ABCI Securities

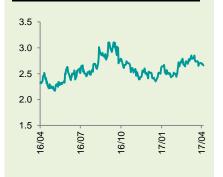
#### Share Performance (%)

	<u>Absolute</u>	Relative*
1-mth	(3.27)	(4.11)
3-mth	(0.37)	(4.69)
6-mth	1.14	(2.42)

\*Relative to HSCEI

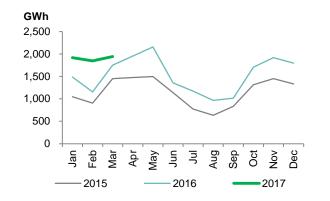
Source(s): Bloomberg, ABCI Securities

#### 1-Year share price performance(HK\$)



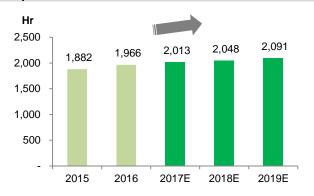
Source(s): Bloomberg, ABCI Securities

#### Exhibit 1: HNR's monthly operation data



Source(s): Company, ABCI Securities estimates

### Exhibit 2: HNR's utilization hour will continue to improve



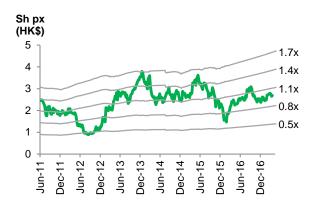
Source(s): Company, ABCI Securities estimates

#### Exhibit 3: HNR's fwd P/E chart



Source(s): Company, ABCI Securities estimates

#### Exhibit 4: HNR's fwd P/B chart



Source(s): Company, ABCI Securities estimates



#### **Consolidated income statement**

FY Ended Dec 31 (RMB mn)	2015A	2016A	2017E	2018E	2019E
Revenue	7,357	9,239	10,368	11,184	12,649
Wind power	6,892	8,515	9,709	10,320	11,592
Solar power	462	718	652	858	1,051
Other	3	6	6	6	6
Cost of sales	-3,214	-4,054	-4,122	-4,520	-5,030
Gross Profit	4,143	5,184	6,246	6,664	7,619
SG&A expenses	-189	-223	-259	-280	-316
Net financial income (cost)	-2,073	-1,995	-2,240	-2,314	-2,379
Other income/ (expenses)	160	-56	-165	-197	-256
Profit before tax	2,041	2,910	3,582	3,873	4,668
Tax	-141	-202	-251	-271	-327
Net profit	1,899	2,708	3,331	3,602	4,341
Profit attributable to:					
Minority interest	40	49	67	72	87
Equity shareholders of the Company	1,860	2,659	3,264	3,530	4,254
Basic EPS (RMB)	0.191	0.273	0.336	0.363	0.437
DPS (RMB)	0.030	0.041	0.050	0.054	0.066

Source(s): Company, ABCI Securities estimates

#### **Consolidated balance sheet**

As of Dec 31 (RMB mn)	2015A	2016A	2017E	2018E	2019E
Current assets	7,652	8,696	9,253	8,876	10,561
Cash	4,504	2,570	3,680	2,864	3,762
Pledged and restricted bank deposits	27	34	0	0	0
Trade and bill receivables	2,900	4,635	5,113	5,516	6,238
Other receivables and prepayments	122	1,415	426	460	520
Inventories	43	33	34	37	41
Other current assets	56	8	0	0	0
Non-current assets	74,901	76,749	79,730	85,181	91,890
Property, plant & equipment	68,658	72,107	74,697	80,927	87,890
Investment properties	0	0	0	0	0
Intangible assets	682	654	666	659	652
Investment in JV and associates	109	106	77	77	77
Deferred tax assets	4	3	3	3	3
Other non-current assets	5,448	3,879	4,287	3,514	3,269
Total Assets	82,553	85,445	88,983	94,057	102,451
Current Liabilities	28,533	30,517	28,568	29,383	31,154
Trade and bill payables	0	0	0	0	0
Other payables	9,311	7,520	7,346	7,727	8,216
Short term borrowings	18,727	22,563	21,222	21,656	22,938
Other current assets	496	435	0	0	0
Non-current liabilities	35,395	33,933	36,620	37,807	40,427
Deferred tax liabilities	20	20	20	20	20
Long-term borrowings	30,677	28,372	31,833	32,484	34,407
Other non-current assets	4,698	5,542	4,767	5,303	6,000
Total Liabilities	63,928	64,451	65,188	67,190	71,581
Minority interests	827	857	942	1,014	1,101
Shareholders' equities	17,798	20,137	22,852	25,852	29,769

Source(s): Company, ABCI Securities estimates



Consolidated cash flow statement

FY ended Dec 31 (RMB mn)	2015A	2016E	2017E	2018E	2019E
Profit before tax	1,899	2,708	3,331	3,602	4,341
Change in depreciation and amortization	2,720	3,247	3,531	3,916	4,346
Change in Working Capital	967	-2,424	-1,037	187	-123
Net financial cost (income)	2,197	1,995	2,240	2,314	2,379
Income tax paid	-126	-202	-251	-271	-327
Net interest received	141	0	0	0	0
Others	-116	0	0	0	0
Operating cash flow	7,682	5,325	7,814	9,749	10,616
Capex	-12,644	-5,299	-7,457	-10,115	-11,275
Increase in intangible assets	0	-22	-23	-24	-25
Others	130	137	52	74	57
Investing cash flow	-12,514	-5,184	-7,428	-10,066	-11,243
Net Capital raise	0	0	0	0	0
Net debt financing	5,285	-104	2,121	1,084	3,206
Dividend payout	-214	-399	-490	-530	-638
Interest paid	-2,440	-2,242	-2,133	-2,292	-2,388
Others	-853	-435	121	134	241
Financing cash flow	1,778	-3,180	-381	-1,603	421
Net change in cash	-3,054	-3,038	5	-1,920	-207
Cash at the beginning	6,385	4,504	2,570	3,680	2,864
Adjustment (Time deposit & FX effect)	1,173	1,105	1,105	1,105	1,105
Cash at the end	4,504	2,570	3,680	2,864	3,762

Source(s): Company, ABCI Securities estimates

Key ratio

FY ended Dec 31 (RMB mn)	2015A	2016A	2017E	2018E	2019E
Sales mixed (%)					
Wind power	93.68	92.17	93.65	92.28	91.64
Solar power	6.29	7.77	6.29	7.67	8.31
Other	0.04	0.07	0.06	0.05	0.05
Total	100	100	100	100	100
Profit & loss ratios (%)					
Gross margin	56.31	56.12	60.24	59.59	60.23
Operating profit margin	55.95	53.13	56.15	55.32	55.71
Pre-tax margin	27.74	31.49	34.55	34.63	36.90
Net profit margin	25.82	29.31	32.13	32.21	34.32
Selling & administrative expenses/revenue	2.57	2.42	2.50	2.50	2.50
Effective tax rate	6.93	6.93	7.00	7.00	7.00
Growth (%)					
Revenue	19.60	25.58	12.22	7.88	13.09
Gross profit	18.33	25.14	20.47	6.70	14.33
Operating profit	23.03	19.24	18.62	6.28	13.89
Net profit	65.61	42.59	23.01	8.14	20.51
Balance sheet ratios					
Current ratio (x)	0.27	0.28	0.32	0.30	0.34
Quick ratio (x)	0.26	0.24	0.31	0.29	0.32
Cash ratio (x)	0.16	0.09	0.13	0.10	0.12
Trade and bill receivables days	143.88	183.14	180.00	180.00	180.00
Trade and bill payables turnover days	0.00	0.00	0.00	0.00	0.00
Inventory turnover days	4.88	2.95	3.00	3.00	3.00
Total debt / equity ratio (%)	277.59	252.94	232.17	209.42	192.64
Net debt / equity ratio (%)	252.13	240.01	216.07	198.34	180.00
Returns (%)					
ROAA	2.4	3.2	3.7	3.9	4.3
ROAE	11.0	14.0	15.2	14.5	15.3
Payout ratio	15.69	15.00	15.00	15.00	15.00
Course(a), Company ADCI Constitution actimates					

Source(s): Company, ABCI Securities estimates



#### **Disclosures**

#### **Analyst Certification**

I, Kelvin Ng, being the person primarily responsible for the content of this research report, in whole or in part, hereby certify that all of the views expressed in this report accurately reflect my personal view about the subject company or companies and its or their securities. I also certify that no part of my compensation was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed in this report. I and/or my associates have no financial interests in relation to the listed company (ies) covered in this report, and I and/or my associates do not serve as officer(s) of the listed company (ies) covered in this report.

#### **Disclosures of Interests**

ABCI Securities Company Limited and/or its affiliates may pursue financial interests to the companies mentioned in the report.

#### **Definition of equity rating**

Rating	Definition
Buy	Stock return ≥ Market return rate
Hold	Market return – 6% ≤ Stock return < Market return rate
Sell	Stock return < Market return – 6%

Stock return is defined as the expected % change of share price plus gross dividend yield over the next 12 months

Market return: 5-year average market return rate Time horizon of share price target:12-month

#### Definition of share price risk

Rating	Definition
Very high	2.6 ≤180 day volatility/180 day benchmark index volatility
High	1.5 ≤ 180 day volatility/180 day benchmark index volatility < 2.6
Medium	1.0 ≤180 day volatility/180 day benchmark index volatility < 1.5
Low	180 day volatility/180 day benchmark index volatility < 1.0

We measure share price risk by its volatility relative to volatility of benchmark index. Benchmark index: Hang Seng Index. Volatility is calculated from the standard deviation of day to day logarithmic historic price change. The 180-day price volatility equals the annualized standard deviation of the relative price change for the 180 most recent trading days closing price.

#### **Disclaimers**

This report is for our clients only and is for distribution only under such circumstances as may be permitted by applicable law. It has no regard to the specific investment objectives, financial situation or particular needs of any specific recipient. It is published solely for informational purposes and is not to be construed as a solicitation or an offer to buy or sell any securities or related financial instruments. No representation or warranty, either expresses or implied, is provided in relation to the accuracy, completeness or reliability of the information contained herein. This report should not be regarded by recipients as a substitute for the exercise of their own judgment. Any opinions expressed in this report are subject to change without notice and may differ or be contrary to opinions expressed by other business areas as a result of using different assumptions and criteria. The analysis contained herein is based on numerous assumptions. Different assumptions could result in materially different results. The analyst(s) responsible for the preparation of this report may interact with trading desk personnel, sales personnel and other constituencies for the purpose of gathering, synthesizing and interpreting market information. ABCI Securities Company Limited is under no obligation to update or keep current the information contained herein. ABCI Securities Company Limited relies on information barriers to control the flow of information contained in one or more areas within ABCI Securities Company Limited, into other areas, units, groups or affiliates of ABCI Securities Company Limited. The compensation of the analyst who prepared this report is determined exclusively by research management and senior management (not including investment banking). Analyst compensation is not based on investment banking revenues, however, compensation may relate to the revenues of ABCI Securities Company Limited as a whole, of which investment banking, sales and trading are a part. The securities described herein may not be eligible for sale in all jurisdictions or to certain categories of investors. The price and value of the investments referred to in this research and the income from them may fluctuate. Past performance is not necessarily indicative of future results. Foreign currency rates of exchange may adversely affect the value, price or income of any security or related instrument mentioned in this report. For investment advice, trade execution or other enquiries, clients should contact their local sales representative. Neither ABCI Securities Company Limited nor any of its affiliates, directors, employees or agents accepts any liability for any loss or damage arising out of the use of all or any part of this report. Additional information will be made available upon request.

#### Copyright 2017 ABCI Securities Company Limited

No part of this material may be (i) copied, photocopied or duplicated in any form by any means or (ii) redistributed without the prior written consent of ABCI Securities Company Limited.

Office address: ABCI Securities Company Limited, 13/F Fairmont House, 8 Cotton Tree Drive, Central, Hong

Kong.

Tel: (852) 2868 2183